

## BUILDING THE NEW FUTURE GOFEST **III BOGOTA ENTREPRENEURSHIP** FESTIVAL

Virtual Edition 2020 October 28 - 30





## GOFEST

## **KEY POINTS**

It is one of the largest entrepreneurship events in Colombia Led by the Bogotá Chamber of Commerce.

It seeks to generate knowledge and inspiration in entrepreneurs, bringing them closer to the trends and innovations that set the tone in the entrepreneurship at national and international level.

GoFest promotes relationships and contact between entrepreneurs, investors, buyers and the ecosystem in general, to open up real opportunities for business growth and boost the development of the economy of the city and the region.



## **OBJECTIVE 2020**

## CONTRIBUTE TO THE OVERCOMING OF THE ECONOMIC CRISIS, DRIVING INNOVATION IN NEW BUSINESSES AND TRANSFORMING THE EXISTINGONES



## Specific Objectives: To Contribute ...

-FOR NEW BUSINESSES TO BE BORN WITH A CULTURE OF PRODUCTIVITY AND FOCUSED ON GROWTH;

-TO TRANSFORM BUSINESS MODELS IN EARLY STAGE COMPANIES IN ORDER TO STABILIZE AND GROW

-TO STRENGTHEN RELATIONS BETWEEN ECOSYSTEMS IN LATIN AMERICA, TO SPREAD GOOD PRACTICES AND EXPAND **OPPORTUNITIES FOR NEW BUSINESSES** 



Startups are recognized for fast action, their ability to adapt, step out of the comfort zone, experiment, iterate, learn, and adjust.

This is why startups play a very important role in these moments, when we have to learn to react and act in an environment where uncertainty prevails.

# **GoFest 2019**









+7.000 unique attendees and +10.000 in all activities +25 Colombian entrepreneurship ecosystem partners

# **GoFest 2019**









+3.500 attendees in conferences and fireside chats +900 online streaming / day





+170 individual mentoring in Business idea, legal and procedures, business model and marketing.

+30 workshops +1.000 attendees



126 exhibitors Business expectatives COP \$ 4,578 (during Fair and business roundtable) Effective sales COP \$ 50 million,

## XV Young Entrepreneurs Fair

# 2020

#### INSPIRATION

•Powerful conversations

- University 3DE
- Live Latam Pitch
- Innovalab
- -CLP Pitch

#### TRAINING

Workshops Mentoring Company Creation support

## MARKET GROWTH

•XVI Entrepreneurs Fair •Growth Hacking with digital marketing Business contacts

## Networking & Softlanding

#### CAPITAL

- Capital Raising Trainings
- Demo day with investors

## Powerful Conversations 3 Tracks to build the new future











1.Create the future with new sources of inspiration and opportunities

2. Discover how to take businesses to the future

3. Learn strategies to drive growth

# Gran Live Latam Pitch

Each country ecosystem leading institution will support the academic agenda, communication management and investors for the final



We look for main entrepreneurial ecosystems of Latin America



Each country will nominate 10 startups in international market expansion phase and looking for investment



CCB trains startups to raise capital



Each country selects 3 best startups



50 Latam Startups receive Pre softlanding training in Colombia



Live Latam pitchduring GoFEst with the 3 best startups in each country

# Do you want to build the new future of Latam? Join us

¿How?

- 1. Nominate the best 10 startups from your country that are looking for international markets and looking for investment phase (they must speak spanish)
- 2. Select the best 3 startups for the Live Latam Pitch
- 3.We will train the with pre softlanding Colombia workshops and capital raising, 4. Help us reach investors from your country and audiences from the regional ecosystem to watch the Live Latam Pitch
- 5. Join us in social media, together we can reach more and give more visibility to all startups and build the new future
- 6.We will give brand visibility to the institution from your country that liderates this
- 7. Help us find great speakers from your country to join the agenda and build the new future
- 8.Help us co create this, ideas are welcome!



## GOFEST LATAM CAPITAL RAISING CYCLE

• Convertible instruments

Legal aspects of investor negotiation

Pitch Deck and One PagerPreparation



## GoFest Presoftlanding Colombia



Overview of Colombia: Economic overview, regions, culture

Immigration regime, leasing and acquiring real estate, educational facilities



How to start a company and hire workers



Capital Market and taxes

## Workshops Tracks

#### MARKETING & E COMMERCE

LEARN TO INVEST PREPARTE TO RECEIVE



#### TECH LABS





# Contact us!

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