

## HVAC&R November 2019 Delegation from Turkey

### Companies' Profiles

Company Name: <b>GENERAL FİLTER HAVAK FİLTRE SAN. VE TİC. A.Ş.</b>
Business Sector: <b>HVAC&amp;R (Manufacturing air filters for HVAC systems)</b>
Participant: <b>General Manager</b>
Company Website: <a href="http://www.generalfilterhavak.com">www.generalfilterhavak.com</a>
<p>Business Activity: General Filter Havak was founded in 2008 as the partnership of Italian General Filter and Turkish Havak companies with the aim of producing and selling various kinds of air filters for use in HVAC industry. General Filter is a prominent air filter producer of Italy with over half a century of experience since 1965. Havak is a highly reputable firm serving HVAC industry in Turkey and abroad since 1988.</p> <p>Our mission is to provide our clients with high efficiency and quality air filters at competitive prices and great customer service while increasing indoor air quality and decreasing energy consumption with energy efficient filters.</p> <p>Our product line contains panel filters, metallic filters, bag filters, rigid bag filters, activated carbon filters, HEPA filters and supplements like filter boxes, frames and terminals. Safe Change Filter Units (BI-BO) and Fan Filter Units are the other products we offer. These devices are used in such a wide variety of applications. For example, in hospitals, clean rooms, laboratories, pharmaceuticals, food &amp; beverage, micro electronics, automotive, power plants and many more industries involving sensitive manufacturing processes, along with all public places like airports, hotels, schools, sports arenas, restaurants, malls, offices and so on. Briefly, where ever clean air for health and economy is needed. AHU manufacturers, contractors, spare parts wholesalers, clean room suppliers, hospitals, facility management &amp; maintenance companies can be counted among General Filter Havak's clientele.</p> <p>Granted with ISO 9001-2015 quality management certificate, our company has the capacity to produce many kinds of HVAC air filters in required efficiencies at European and global standards, that is to say ISO 16890 and EN 1822. EUROVENT certification is acquired by General Filter Italia S.p.a. as well.</p> <p>We are proudly bearing the memberships from;</p> <ul style="list-style-type: none"><li>- İSİB (Turkish HVAC&amp;R Exporters Association)</li><li>- İSKİD (Air Conditioning and Refrigeration Manufacturers' Association)</li><li>- Clean Room Technologies Society of Turkey</li></ul> <p>Reaching customers in numerous countries, General Filter Havak is awarded for its export sales performance during year 2017, by the Turkish HVAC&amp;R Exporters Association.</p>
potential partners: Air Handling Unit manufacturers, Spare parts suppliers, Repair & Maintenance companies, Facility Management companies, Clean room / Laboratory suppliers

Company Name: <b>Refkar Cooling and Heat Exchangers Co. Ltd.</b>
Business Sector: Shell & Tube Type Heat Exchangers
Participant: Deputy GM / Sales & Marketing
Company Website: <a href="http://www.refkar.com">www.refkar.com</a>
Business Activity: established in 2008. Specializes in shell & tube type heat exchangers. We produce with different materials such as copper, Cu-NiFe, stainless steel, titanium etc., for different purposes and compatible with different refrigerants. Export/import markets are Russia, North Africa, and Eastern Europe. We would like to meet with new potential buyers willing to become a distributor of our products in their local markets.
potential partners: distributors, importers

Company Name: <b>FRIGOBLOCK REFRIGERATION SYSTEMS INC.</b>
Business Sector: INDUSTRIAL REFRIGERATION
Participant: : Export Sales Manager
Company Website: <a href="http://www.frigoblock.com.tr">www.frigoblock.com.tr</a>
Business Activity: Frigo Block is a manufacturing company from Turkey which has been producing industrial refrigeration units with ammonia, carbon dioxide and freon refrigerants with more than quarter-century of experience. Our main markets are Uzbekistan, Azerbaijan, Turkmenistan, Algeria, Morocco, Zanzibar, Czech Republic, Bosnia and Herzegovina We place great importance to Total Quality Management is producing in accordance with ISO 9001:2008 quality standards.  Frigo Block has various products related to industrial cold & frozen rooms, deep freezers and storages. The products meet customers' needs within areas as diverse as food preserving, productivity, energy-saving, and environmentally friendly. Our Product ranges: Monoblock, split and industrial type refrigeration units, multi compressor central refrigeration units, water chilling units, blast freezers, standard and industrial air coolers, glycol evaporators, ammonia evaporators, commercial and universal condensers, dry coolers, various heating, and cooling coils and ultrasonic humidifier, ethylene absorber unit.
We would like to meet wholesalers who are operating the cooling sector and can give mounting and after-sales services to its customer. We are looking for new dealers for selling our robust design, price competitiveness products around the world.

Company Name: <b>FRITERM TERMIK CIHAZLAR SAN. VE TIC. A.S.</b>
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Business Sector: FIN TYPE HEAT EXCHANGER MANUFACTURING
Participant: Business Development Manager
Company Website: <a href="http://www.friterm.com">www.friterm.com</a>
<p>Business Activity: FRITERM A.S. was founded in Istanbul in 1979. The company has developed its know-how and expertise by providing design, manufacturing, contract and sales services in Commercial Cooling, Industrial Cooling and Air Conditioning. In time, Friterm has preferred to specialize on finned type heat exchangers and focused on the production of Air Cooled Condensers, Evaporators, Air Coolers, Dry Coolers, Water/Glycol Air Heaters and Coolers, Steam Heaters, Oil Coolers and Heat Recovery Coils for the Air Conditioning and Refrigeration Industry. The company has included the energy sector in its fields of activity at the beginning of 2000s and expanded its product range. It has been designing and producing LT/HT Radiators, Combustion Turbine Inlet Air Cooling and Heating Units, Oil Coolers, Air Cooled ORC Condensers and Steam Condensers for the sector through its customized software.</p>
<p>We are interested in meeting Refrigeration (Distributor – Dealers, Agency), Refrigeration Contractors based on Freon, CO2, NH3, Glycoll etc., Cogeneration Power plant contractors, AHU-Chiller manufacturers, etc.</p>

Company Name: <b>SARBUZ HEAT EXCHANGER Equipments Industry &amp; Trade Incorporation CO.</b>
Business Sector: HVAC-R
Participant: : Vice Chairman
Company Website: <a href="http://www.sarbuz.com">www.sarbuz.com</a>
<p>Business Activity: established to serve the cooling industry in 1953, produces finned type heat exchangers since 1974. Sarbuz manufactures evaporators ,condensers, heating and cooling coils, steam coils, dry coolers and OEM coils for over 40 years for the companies which are active in the HVAC-R, energy and mobile refrigeration industry and also provides finned type heat exchangers for different companies in the country or internationally. Sarbuz which has a lot of knowledge and experience in the industry as being one of the oldest companies, keeps machine investments and developments of the new product pipeline to keep up with the new world conditions.</p>
<p>We are interested in meeting: Wholesalers, Constructors.</p>

Company Name: <b>GEMAK GENEL SOGUTMA</b>
Business Sector: HVAC

Participant: : General Manager
Company Website: <a href="http://www.gemakltd.com/">http://www.gemakltd.com/</a>
Business Activity: Gemak has specialized in manufacturing fin tube heat exchangers, air cooled condensers, cold room evaporators, dry coolers, air conditioning system batteries and all kinds of customer oriented (OEM) DX-CW and condenser batters. We manufacture and provide our products with the built state of the art technology by complying with the ISO 9001:2008 standards. Our core principle is to provide the latest technology, quality products to our customers with the customer focused approach. Since our establishment in 1966, we have aimed to develop and maintain long-term relations with our customers and, we are proud with our trust based relations. We export %55 of our production to foreign countries and we have the most important quality certificates such as Eurovent, TUV International, EAC and so on.
We are interested in meeting Hvac producers and dealers

Company Name: <b>UNTES AIR CONDITIONING SYSTEMS</b>
Business Sector: HVAC, Heating, Ventilating, Central Air Conditioning
Participant: : Export Sales Director and Export Area Manager
Company Website: <a href="http://www.unt.es.com">www.unt.es.com</a>
Business Activity: Untes Air Conditioning Systems is a well-established Turkish HVAC manufacturer and targets to be a global provider of efficient air conditioning solutions, with 50 years' experience. We provide integrated air conditioning systems for the commercial and industrial buildings, differentiated through innovation and service and delivered with a total customer focused attitude.
<p>We are interested in meeting:</p> <ul style="list-style-type: none"> <li>- Establishments primarily engaged in the wholesale distribution of centralized air-conditioning equipment and supplies</li> <li>- Special trade contractors primarily engaged in air-conditioning, heating and similar work. Contractors in conjunction with the installation of plumbing, heating, and air-conditioning equipment.</li> <li>- Establishments primarily engaged in providing professional engineering services in terms of HVAC design. <ul style="list-style-type: none"> <li>- Engineering services: Mechanical, design, consulting</li> </ul> </li> </ul>