

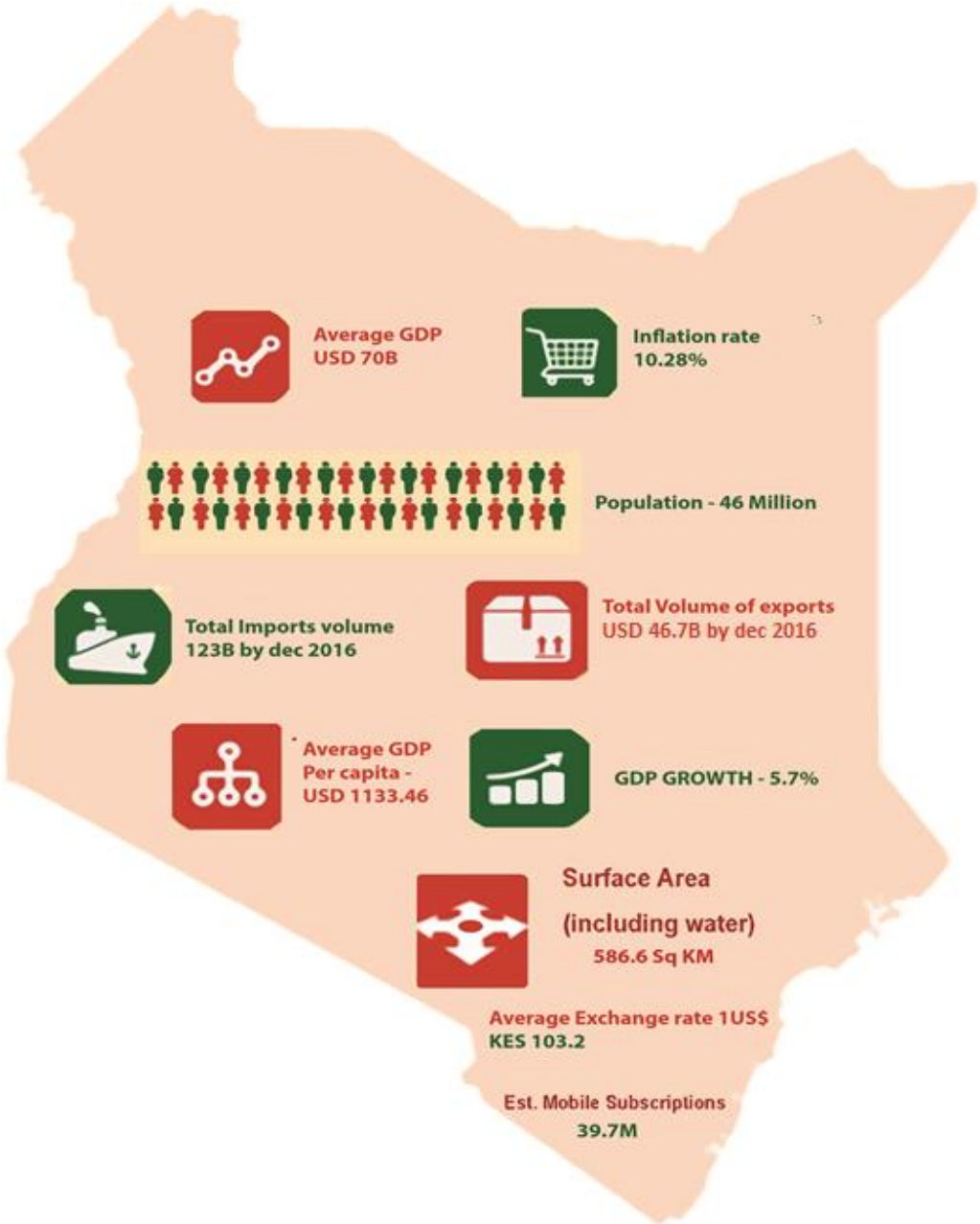
INVEST IN

# KENYA



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# KENYA AT A GLANCE



## FOREWORD



**Hon. Adan Mohamed, EGH**  
**Cabinet Secretary, Ministry of Industry, Trade and Cooperatives**

Kenya's economy is one of the largest in Sub-Saharan Africa and is one of the fastest growing in the world. It is also one of the most diversified and advanced economies in the region. The economy is built around agriculture, manufacturing, tourism, construction/real estate and financial services. Agriculture remains the mainstay of the economy at 32.6 per cent of GDP in 2016. The Kenya Industrial Transformation Program aims at increasing manufacturing's contribution to GDP to 20%. The program is centered around agro-processing, textiles and apparels, leather manufacturing, competitive Industrial Zones/Parks, a robust small and medium enterprises sector and continued transformation of the business environment to enable all business.

I would like to assure investors, both local and foreign, that Kenya is open and safe (and profitable) to do business in. The Government is implementing measures aimed at maintaining political and economic stability, which are key pillars for the long-term prosperity of our country. In addition, the Government is developing world-class infrastructure including transport and power projects to make Kenya competitive. Existing investors are making the most of the opportunity. Nairobi is home to 25 multinational African and regional headquarters. The enabling services to support investments (financial services, telecoms) are amongst the most sophisticated in Africa and we see significant investments in the counties. The quality of education in Kenya is ranked #1 in Africa and we have a number of trade agreements that give Kenyan businesses preferential access to global markets.

The Government welcomes all investors to our beautiful county; an ideal destination for investment, trade and tourism. To investors, be assured that our Government will do everything necessary to help you reap maximum returns for your investment. The country has an unprecedented rich array of investment opportunities across the various sectors, and is setting up highly attractive special economic zones in addition to the already existing export processing zones.

This booklet contains very attractive investment opportunities under public-private partnerships (PPPs), concessional projects, joint ventures and sole entrepreneurship frameworks.



**Eng. Patrick Mwangi  
Principal Secretary,  
State Department of Investment and Industry  
Ministry of Industry, Trade and Cooperatives**

The government is implementing the Second Medium Term Plan (MTP 2013-2017) of Kenya Vision 2030. The theme of the MTP is “Pathway to devolution, socio-economic development, equity and national unity”. In order to achieve these aspirations, the Plan outlines several programmes and projects to be implemented both at the national and county government levels. The MTP financing strategy includes funding from government tax revenues, development partners, private sector, and through Public Private Partnerships (PPP).

The government has put in place strategies to improve investment environment in the country. These strategies include enacting necessary legislations as well as strengthening institutions to support growth of investment through implementing major legal and institutional reforms that will provide a better environment for sustained macro-economic stability and improved management of public resources.

The State Department for Investment and Industry, Ministry of Industry, Trade and Cooperative in collaboration with line ministries and Kenya Investment Authority (KenInvest) has prepared this publication, which provides a summary of investment opportunities in key sectors of our economy. The investment opportunities highlighted exist in infrastructure, building and construction, energy, information and communication technology, agriculture, tourism, energy, mining and financial sectors among others.

Investors interested in taking up these investments will receive adequate support from KenInvest, the National Treasury PPP Unit, and all implementing Ministries, Departments and Agencies.



**Anne W. Kirima-Muchoki**  
**Chairperson, Board of Directors,**  
**Kenya Investment Authority**

Investment is crucial in fulfilling our Vision 2030 goals. The vision aims at transforming Kenya into a newly industrializing, middle-income country providing a high quality life to all its citizens by year 2030.

In order to achieve these goals, we are focused on promoting private sector participation in the sectors and industries that provide fast-paced and inclusive growth. This has generated unprecedented investment opportunities in the country.

Achievement of the double-digit annual growth rate targeted in Vision 2030 requires investment to grow – and we are making great strides in this direction. Kenya boasts of a number of attractive investment strengths, including its strategic location as a gateway to East Africa, a fully liberalized economy, a large domestic market, access to a skilled human resource pool, advanced infrastructure and a very strong private sector that offers foreign investors partnership opportunities.

We welcome investors from around the world to take advantage of the business opportunities available in Kenya.



**Dr. Moses Ikiara, PhD, MBS**  
**Managing Director,**  
**Kenya Investment Authority**

Kenya Vision 2030 aspires to further develop Kenya's position as a globally competitive nation with a high quality of life for all citizens by the year 2030. The economic pillar of the strategy identifies several developmental projects whose execution is core to achieving strong economic growth and the type of transformation being pursued in Kenya.

We, at KenInvest, are expected to play a key role in accelerating uptake of these opportunities by investors and thereby contribute to the achievement of Vision 2030. We need to grow investment as a ratio of GDP from the current level to at least 32 percent. As part of our efforts to reach this level, it's my pleasure to present to you this Invest in Kenya booklet.

The booklet presents the value proposition for Kenya and some of the investment projects ready for uptake. The booklet will be regularly updated to reflect the status of various opportunities and can be accessed at the website: [www.investmentkenya.com](http://www.investmentkenya.com)

KenInvest is Kenya's investment promotion agency, with considerable experience in helping both international and local companies to invest in Kenya. Our range of advisory services, investment information, and project facilitation services help investors start operations smoothly and cost effectively. KenInvest is backstopped by an effective one stop centre.

Talk to us today to find out how we can help your business.

SECTION I

# WHY INVEST IN KENYA?



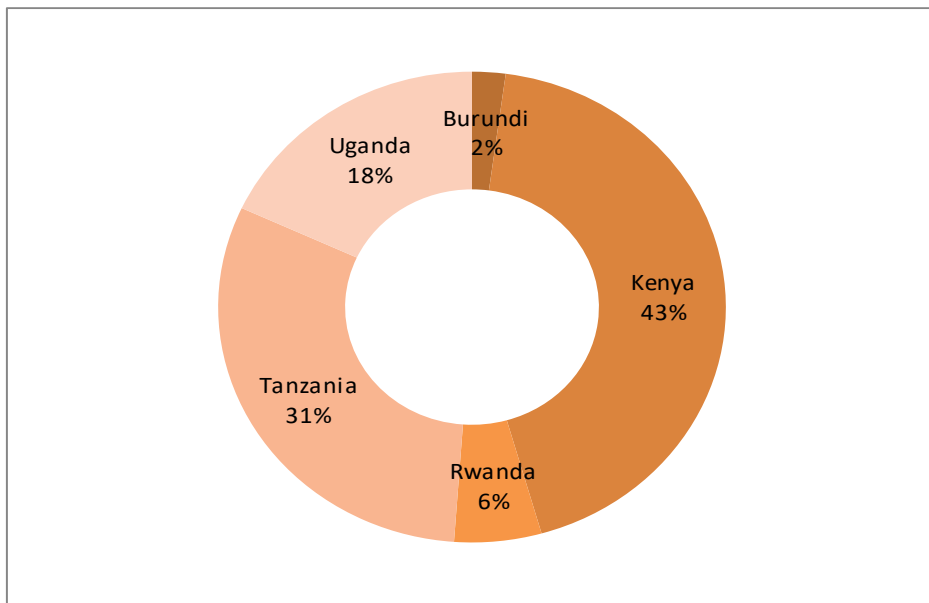
# 01 EAST AND CENTRAL AFRICA'S LARGEST ECONOMY

Kenya is the largest and the most advanced economy in East and Central Africa; with strong growth prospects supported by an emerging, urban middle class and an increasing appetite for high-value goods and services.

## STRONG AND LARGE REGIONAL PLAYER

Kenya is the dominant economy in the East Africa Community, contributing to more than 40% of the region's GDP.

COMPARATIVE GDP, CURRENT USD BN, 2015





# Growing consumer market

Kenya has the second largest population within the EAC at 46 million and is growing at a rate of 2.7 per cent per annum. Urbanization is rising fast, which is contributing to an increase in consumer demand for high value goods. This trend is forecasted to continue, with 50% of the population expected to live in urban areas by 2050.

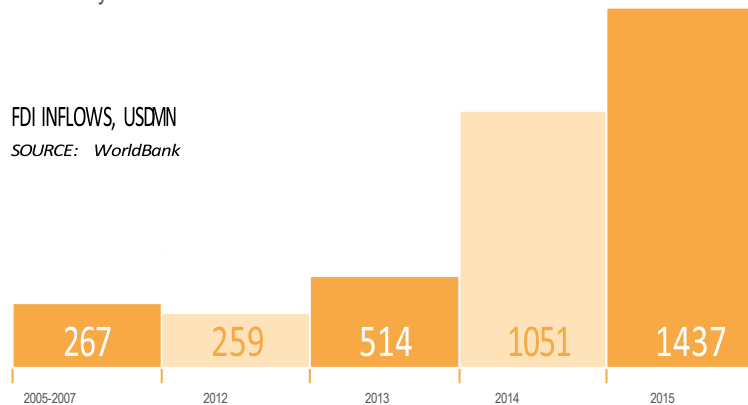
The size of Kenya's middle class is growing as evidenced by the growth in its gross national income per capita, which has increased at a CAGR of 2 per cent over the past 10 years.

## 02 LOW RISK INVESTMENT ENVIRONMENT

Kenya's investment climate is the strongest in the EAC, with FDI flowing in from emerging and developed markets and a high volume of multinational companies with regional and continent-wide headquartered in the country.

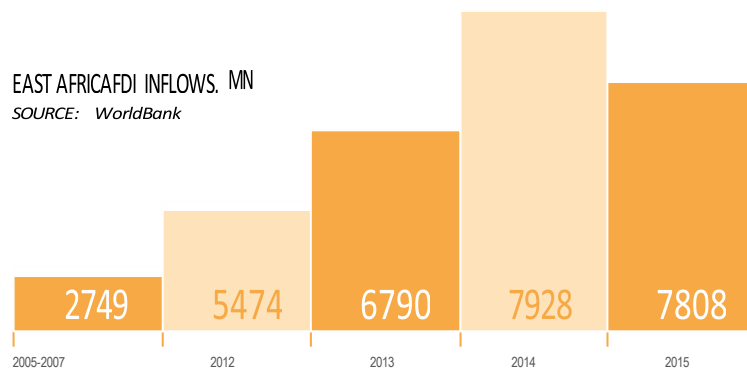
FDI INFLOWS, US\$MN

SOURCE: WorldBank



EAST AFRICA FDI INFLOWS, MN

SOURCE: WorldBank



# POSITIVE INVESTOR SENTIMENT

In 2013, Kenya was the top destination for international investors in the Eastern Africa Region after attracting 12 private equity deals valued at over USD 110.5 million; and in 2015, PwC ranked Nairobi as the most attractive African city for FDI.

“Kenya is developing as the favored business hub, not only for oil and gas exploration in the sub region but also for industrial production and transport. The country is set to develop further as a regional hub for energy, services and manufacturing over the next decade.” –UNCTAD

# GLOBAL BRAND PRESENCE

Brands from around the world have chosen Kenya, as evident from this selection:



## RECENT LANDMARK INVESTMENTS



Two Rivers Mall –This is the largest east and central largest shopping mall –the partners invested USD 10 Million.

Kwale International Sugar Company invested USD 200 million in a sugar processing facility in Ramisi – one of the largest Greenfield projects in Africa.

Harith General Partners invested USD 870 million in a wind project in Lake Turkana – one of the biggest wind projects in Africa.

# 03 STRATEGIC GEOGRAPHICAL LOCATION

Kenya's geographical location makes the country ideal for strategic partnerships aimed at improving regional and global market share. The country is the real hub for the region (Oxford Business Group).

## INTERNATIONAL CONNECTIVITY

Kenyan infrastructure, including the Ports of Mombasa and the Kenya-Uganda railway, is the gateway to the vibrant East and Central Africa region. Jomo Kenyatta International Airport functions as an effective air hub between Africa, Europe and Asia.

# 04 WIDE MARKET ACCESS

## EAC

Member Countries: 6

Population: 150.6 million

Total GDP: \$147.56 billion

Source: EAC Facts & Figures Report 2016

Kenya's membership of regional economic blocs, coupled with its strategic geographic position, make the country the gateway to the huge EAC and COMESA regional markets and a beneficiary of several preferential trade arrangements.

## COMESA

Member Countries: 19

Population: 450 million

Total GDP: USD 667.72 billion

Source: COMESA (2014)

## PREFERENTIAL TRADE TREATMENT

Kenya is a member of several trade arrangements and beneficiary of trade promotion schemes that include the Africa Growth and Opportunity Act (AGOA), World Trade Organization and EAC-EU Trade Agreement.

## TRIPARTITE (EAC-SADC-COMESA)

A Tripartite Free Trade Area (FTA) cooperation, a regional bloc of the EAC, COMESA & SADC nations – has been agreed upon and will create a potential market of over 600 million people.

### Strategy

- Market Integration
- Infrastructure development
- Industrial development

### Pillars

- Harmonization and improvement of functionality of regional trade

- agreements and programs
- Trade promotion
- Joint planning and implementation of Infrastructure programs
- Free movement of business persons within the region

## 05 POLITICAL STABILITY &

### FAVOURABLE INVESTMENT POLICY

Empowered by a new constitution and administration, the national and county Governments work with the private sector as a central partner in the development and growth of the Kenyan economy.

## A NEW APPROACH TO THE PRIVATE SECTOR

### A New Government

The government regards the private sector as a key centre of economic and social development. It has signaled this shift in the Government's orientation through the divestment of its majority shareholding in state commercial companies through the Nairobi Securities Exchange.

### Business environment reforms

Kenya is making efforts to lower the cost of doing business by conducting extensive business regulatory reforms intended to substantially reduce the number of licensing requirements and to make the licensing regimes more transparent and focused on legitimate regulatory purposes.

### Open market access system

Kenya fully liberalized its economy in the early 1990s and removed all obstacles that previously hampered the free flow of trade and private investment, such as exchange controls, import and export licensing, as well as restrictions on remittances of profits and dividends.

### Devolution into County Governments

Empowered by the new constitution, devolution offers an opportunity for investment through localized innovation and through collaboration, by building commercial ecosystems that expand employment opportunities and empower local communities.

## INVESTOR GUARANTEES

- The Kenya Constitution guarantees against expropriation of private property
- No exchange controls guarantee repatriation of capital, profits and interests
- A Member of the Multilateral Investment Guarantee Agency (MIGA) and the Africa Trade Insurance Agency (ATIA), which both insure foreign investments against non-commercial risks
- A member of the International Centre for Settlement of Investment Disputes (ICSID), which arbitrates cases between foreign investors and host Government

# 06 IMPROVING

## INFRASTRUCTURE

Kenya's infrastructure landscape is also undergoing significant transformation as evidenced by commitment of over USD 20 billion towards infrastructure development through public private partnerships.

### INFRASTRUCTURE STRATEGY

Increasing investment in infrastructure under PPP arrangements

#### USD 14.5 billion

##### Konza Technology City "Silicon City"

IT hub to be built on 5000 acres of land in Machakos County.

#### USD 5.5 billion

##### Lamu Port Southern Sudan – Ethiopia Transport Corridor

Construction of Lamu Port headquarters is in progress.

#### USD 3.6 billion

##### Standard Gauge Railway

Links Kenya's Indian Ocean port city of Mombasa to the capital Nairobi

#### USD 654 million

Jomo Kenyatta International Airport expansion comprises of a 178,000m<sup>2</sup> facility due for completion in 2017, complemented by Nairobi Commuter Rail Service linking the city center to the airport.

#### USD 366 million

##### The Port of Mombasa harbor channel

Was deepened by 15 meters and widened to 500 meters to accommodate larger vessels.

#### USD 360 million

Construction of the eight-lane controlled-access 50km Nairobi–Thika superhighway was completed in 2012. It has led to the emergence of new businesses, especially in retail and real estate including the creation of three major malls.

# 07 REDUCING COST OF ENERGY AND IMPROVING ENERGY AVAILABILITY

Kenya is ideally positioned to unleash Africa's power generation capacity through its focus on green energy and cost effective sources of energy, set to contribute to a 5000MW increase in the national power grid.

## POWER & ENERGY STRATEGY

Increasing share of power generated from green and more cost effective sources, with a target to increase electricity generation capacity by 5,000MW from the current 2,400MW to 6,700MW in by 2017.

## KEY POWER PROJECT AND RECENT RESOURCE DISCOVERIES

### WIND POWER PROJECT

300 MW Lake Turkana Wind Power Project valued at USD 823 million.

### OIL DISCOVERY

Discovery of reserves by Tullow oil are estimated to extract as much as one billion barrels.

### GEOHERMAL POWER PROJECT

3,000 MW Geothermal Power Project in Baringo valued at USD 135 million.  
Ranked Africa largest producer of geothermal energy in 2015 by World Bank

### COAL POWER PLANT NATURAL GAS PLANT

900-1,000MW Coal Power Plant in Lamu.

700-800MW Natural Gas Fired Plant near Mombasa through a PPP.

# 08 WELL ESTABLISHED PRIVATE SECTOR

Kenya's private sector is substantial and includes a number of foreign investors. Key players in voicing private sector concerns include: Kenya Private Sector Alliance (KEPSA), Federation of Kenya Employers (FKE) and the Kenya Association of Manufacturers (KAM).

# 09 A SKILLED AN EDUCATED TALENT POOL

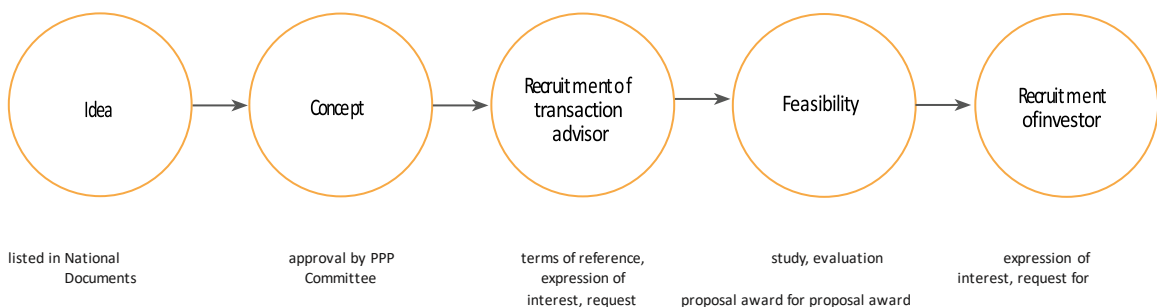
Kenya prides itself on its large, highly educated and skilled work force – with 55% of the population aged 15-64.

# 10 CAPITAL MARKETS VIBRANT

Foreign participation in NSE: 54.1% of total equity turnover (January-June 2014).

## Investment Strategy

### PPP PROCESS





## SECTION II

# AVAILABLE PROJECTS



# NATIONAL PROJECTS

## 1. TRANSPORT SECTOR

### CONSTRUCTION OF 2<sup>ND</sup> NYALI BRIDGE

**Promoter:** Kenya Ports Authority

**Estimated Investment:** USD 200 Million

**Private Sector Participation:** PPP

**Location:** Mombasa County

The proposed budget seeks to apply a PPP arrangement for the development of a second Nyali bridge connecting the Mombasa Island with the North mainland to ease congestion on the existing Nyali Bridge and to make the traffic less dependent on a single channel crossing.

### DUALLING OF MOMBASA - NAIROBI HIGHWAY

**Promoter:** Kenya National Highways Authority (KeNHA)

**Estimated Investment:** USD 2.35 Billion

**Private Sector Participation:** PPP

**Location:** Nairobi, Machakos, Makueni, Taita Taveta and Mombasa Counties

The project will involve design and capacity enhancement of 485km Nairobi- Mombasa Highway into a 6-lane dual carriage road. The project has been packaged into 3 packages as follows,

- a. Package 1 –JKIA to Kibwezi (160 KM)
- b. Package 2 -Kibwezi to Voi (145 KM)
- c. Package 3 –Voi to Mombasa (180 KM)

### DUALLING OF NAIROBI – NAKURU- MAU SUMMIT ROAD

**Promoter:** Kenya National Highways Authority (KeNHA)

**Estimated Investment:** USD 550 Million

**Private Sector Participation:** PPP

**Location:** Nairobi, Kiambu and Nakuru, Counties

The project entails the following components,

- a. Design and capacity enhancement of the Nairobi-Nakuru-Mau Summit Highway into a 6-lane dual carriage road, financing and thereafter the operation and maintenance of the road. This road is 175 KM.
- b. Strengthening of Rironi-Mai Mahiu Naivasha Road and thereafter operation and maintenance of the road. This section is 58 KM
- c. Operation and maintenance of the Nairobi-Southern Bypass which is 28 KM and Gitaru to Rironi section which is 12.5KM

## **O&M OF NAIROBI - THIKA ROAD**

**Promoter:** Kenya National Highways Authority (KeNHA)

**Estimated Investment Cost:** USD 56 Million

**Private Sector Participation:** Concession

**Location:** Nairobi and Thika Counties

The project will involve a 10-year Operation and Maintenance contract of the 50.4 KM road connecting the Nairobi City with the satellite town of Thika. The government upgraded the road into an 8, then 6 lane-dual carriageway in 2013.

## **MOMBASA PORT DEVELOPMENT PROJECT (MPDP)-2ND CONTAINER TERMINAL PHASE II & III**

**Promoter:** Kenya Ports Authority (KPA)

**Estimated Investment** : USD 330.1 Million

**Private Sector Participation:** PPP

**Location:** Mombasa County

The entire project consists of construction of a new container terminal in three phases. Phase I which involved construction of berth No. 20 and 21 is complete. Phase II involves construction of berth No. 22 and is expected to be completed by July 2017.

Phase III will be the development of berth No. 23 which will be 300 meters in length, 15 meters deep and a side berth of 4.5 meters deep and 80 meters long. There will also be construction of additional stacking yards, procurement of equipment and dredging works. Construction of this phase will give additional capacity of 550,000 TEU.

## CONVERSION OF BERTH 11 - 14 INTO CONTAINER TERMINALS

**Promoter:** Kenya Ports Authority (KPA)

**Estimated Investment:** USD 120 Million

**Private Sector Participation:** PPP

**Location:** Mombasa County

The project entails infrastructural modification of berths 11 to 14 to support loadings from modern container handling equipment and procurement of handling equipment. The construction and equipping of the berths will take approximately 2 years.

## DEVELOPMENT OF A HIGHWAY AND RAILWAY AS PART OF THE LAPSET CORRIDOR

**Promoter:** LAPSET Development Authority

**Estimated Investment:** Highway USD 3,949 Million and Railway USD 1,396 Million

**Private Sector Participation:** PPP

**Location:** LAPSET Corridor

The planned highway and railway components run from the Port of Lamu to Isiolo, Isiolo to Nakodok (Kenya/South Sudan border) and Juba (South Sudan), Isiolo to Moyale (Kenya/Ethiopia border) and Addis Ababa (Ethiopia). The road and rail network will provide critical infrastructure necessary to ease market access and open the areas for expanded economic activities. The estimated economic internal rate of return of both the highway and rail is 12.9% and 17.8% respectively.

## CONSTRUCTION OF AIRPORTS AS PART OF THE LAPSET CORRIDOR

**Promoter:** Ministry of Transport, Infrastructure, Housing and Urban Development

**Estimated Investment:** USD 506 million

**Private Sector Participation:** PPP

**Location:** Isiolo, Lamu and Turkana

The project involves construction of three international airports in Isiolo, Lamu and Turkana and will primarily serve the planned establishment of resort cities in these areas. The construction of these airports is also aimed to give the country's transport sector great impetus by creating efficiency in the transport and logistics sector. The Isiolo Airport is complete. The project's EIRR is 20.7%

## LAMU PORT UNDER LAMU PORT SOUTH SUDAN ETHIOPIA TRANSPORT CORRIDOR

**Promoter:** LAPSSET Development Authority

**Project location:** Lamu

**Capital required:** USD 5.3 Billion

**Mode of Investment:** PPP (Greenfield)

The project entails construction of 32 berths and a draft of 18 metres to accommodate larger ships of up to 200,000 tons. The first three berths are under construction through government funding while 29 are available for development through PPP framework. The port will be linked to Ethiopia and South Sudan through a road network and a standard gauge railway line via Garissa, Isiolo, Maralal, Lodwar and Lokichogio. Investors are welcome to participate in infrastructure development under BOT arrangements. The cost of implementing the project is USD 5,300 million. The expected Internal Rate of Return will be 23.4%. 9%.

## RAILWAY CITIES

**Promoter:** Kenya Railway Corporation (KRC)

**Estimated Investment:** USD 2.15 Billion

**Private Sector Participation:** Joint Venture

**Location:** Nairobi, Mombasa, Kisumu

This Initiative will develop existing rail stations into mini cities, which includes business parks for light manufacturing, hotels, shopping arcades, restaurants and parking garages.

## NAIROBI METROPOLITAN RAPID TRANSIT SYSTEM (NMRTS)

**Promoter:** Kenya Railways Corporation (KRC)

**Estimated Investment:** USD 138 Million

**Private Sector Participation:** PPP

**Location:** Kiambu, Kajjado and Machakos Counties

The project entails the development of nine key railway transport corridors linking the Nairobi Railway Station (NRS) with: Ruiru and Thika; Juja Road to Kangundo; JKIA to Athi River; Langata Road to Karen and Upper Hill to Ngong. Feasibility study has been completed and the preparation of the terms of reference for detailed designs is on-going. The Government seeks partnership to develop and run the commuter service of the Nairobi Commuter Rail including provision of rolling stock.

## LIKONI CHANNEL BRIDGE AND MULTI-STOREY TERMINAL

**Promoter:** Kenya Ferry Services Ltd.

**Estimated Investment:** USD 31 Million

**Private Sector Participation:** PPP

**Location:** Mombasa

This involves Development of a multi-storey terminal on 1.6Ha of land in Mombasa to provide a modern ferry terminal, parking, bus terminal as well as a variety of commercial services to maximize revenue potential of the site.

## UPCOMING PROJECTS

| PROJECTS  | PROMOTER   |
|---|--|
| Development of cruise ship facilities               | Ministry of Transport, Infrastructure, Housing and Urban Development |
| Development of a free port in Mombasa (Dongo Kundu) | Ministry of Transport, Infrastructure, Housing and Urban Development |
| Kisumu Sea Port                                     | Kenya Ports Authority  |
| Development of Shimoni Port                         | Kenya Ports Authority  |
| O&M of Nairobi Southern Bypass                      | Kenya National Highways Authority (KenHA)                            |
| Ship building and repair                            | Kenya Maritime Authority   |
| Development of airport (JKIA) city                  | Kenya Airports Authority   |
| Government flying school                            | Kenya Civil Aviation Authority (KCAA)                                |
| Integrated Marine Transport System (IMTS)           | Kenya Ferry Services   |

## ENERGY SECTOR

### BARINGO-SILALI-PAKA GEOTHERMAL PROJECT

**Promoter** : Geothermal Development Corporation (GDC)

**Estimated Investment** : USD. 250 Million

**Private Sector Participation:** Public Private Partnership (PPP)

**Location** : Baringo County

The Project involves the development of 100MW of geothermal energy.



### OLKARIA I UNIT 6 (70MW)

**Promoter:** Kenya Electricity Generating Company (KenGen)

**Estimated Investment:** USD 314 Million

**Private sector Participation:** EPC

**Location:** Olkaria, Naivasha

The implementation of Olkaria I Unit 6 geothermal power projects is an extension to the



recently completed Olkaria I Unit 4&5 under the GoK's 5000+Strategy of provision of affordable power through Renewable energy sources. Opportunities exist for EPC Contractor for:

- Lot 1- LOT I Contract: Steam-field Development.
- Lot 2- LOT II Contract: Power Plant - Civil, Electrical and Mechanical Works including interconnection to Grid.

## **MERU WIND (400MW)**

**Promoter:** Kenya Electricity Generating Company (KenGen)

**Estimated Investment:** USD 888 Million

**Private sector Participation:** EPC

**Location:** Meru

The proposed project will be undertaken in three phases of 50MW, 150MW and 250MW. The project provides opportunities for EPC Contractor to Design, supply, Install, Test and commission Phase I of the Meru Wind Project. In addition, an Equity partner is required for the subsequent phases

## **OLKARIA VI (140MW)**

**Promoter:** Kenya Electricity Generating Company (KenGen)

**Estimated Investment:** USD 418.52 Million

**Private sector Participation:** EPC

**Location:** Olkaria, Naivasha

Olkaria Field is abundantly endowed with geothermal energy for provision of steam and Power. KenGen has been exploring the field and currently the exploited capacity amounts to 487MW of power. The project presents opportunities in terms of advisory services, consultancies, financing (Loan or equity), EPC contract, and O&M management contract among others in line with the preferred model that will be selected for implementation.

## **MOMBASA PETROLEUM TRADING HUB**

**Promoter:** National Oil Corporation (NOCK)

**Estimated Investment:** USD 500 Million

**Private Sector Participation:** Joint-Venture

**Location:** Mombasa

The Trading Hub will be a modern petroleum terminal comprising of two offshore petroleum jetties with one dedicated to loading/offloading of crude oil and black fuels. The other will be dedicated to refined products. A modern Greenfield petroleum tank farm with a design capacity of 800,000MT is to be developed in phases from an initial minimum capacity of 300,000 MT. The project aims at improving supply security and reducing the cost of supply.

## **635MW GEOTHERMAL OLKARIA PIPELINE**

**Promoter:** Kenya Electricity Generating Company (KenGen)

**Estimated Investment:** USD 1716.77 million

**Private sector Participation:** Joint Venture

**Location:** Olkaria Field, Naivasha

KenGen has been granted the license by the Government of Kenya to develop the Olkaria field, which has an estimated resource potential of about 1200MW, of which 204.8MW is already developed, and an additional 280MW is in the construction stages. The balance resource – which is estimated at about 635MW – is currently undergoing a feasibility study, which was scheduled to be completed by the end of June 2012.

The project will create increased national power generation capacity significantly and the consequent wider economic benefits. The development will also aim to bring local employment benefits and skills development directly through the provision of construction and operational jobs, and indirectly through the attraction of investment into the area.

## **LIQUEFIED NATURAL GAS (LNG) STORAGE AND REGASIFICATION FACILITY WITH ASSOCIATED POWER GENERATION**

**Promoter:** Ministry of Energy

**Estimated Investment:** USD 685 Million

**Private sector Participation:** 30 year concession for LNG facility and a 20 year power purchase agreement for a Build Own Operate plant with additional time for decommissioning and land restoration

**Location:** Dongo Kundu, Mombasa

The project comprises of two components. One component involves the establishment of a jetty, storage and the re-gasification facilities. The other component will be the development of a power generation plant through a partnership between KenGen and the private sector

## DEVELOPMENT OF NATIONAL PETROLUUM DEPOTS

**Promoter:** National Oil Corporation

**Estimated Investment:** USD 1.2 Billion

**Private Sector Participation:** PPP

**Location:** Nairobi, Mombasa

Local petroleum consumption has been growing over the last decade at an average of 5-7% annually and it's projected that it will continue to grow from 4.5 Million MT to 12 Million MT by 2030. The growing demand has put great pressure on petroleum infrastructure in the country. This is coupled with lack of petroleum stocks. The development of this project would allow for ease of access to petroleum products a reduced costs.

# AGRICULTURE



## GALANA/KULALU FOOD SECURITY PROJECT

**Promoter:** The National Irrigation Board (NIB), Agricultural Development Corporation (ADC) under the Ministry of Water and Irrigation; and Ministry of Agriculture, Livestock and Fisheries respectively.

**Estimated project cost:** Agro-production-USD 5,155 million & Agro-processing USD 112 million

**Private Sector engagement:** PPP

**Location:** Tana River and Kilifi Counties

The project covers 1.75 million acres public land on the lower River Athi/Galana/Sabaki basin for investments in irrigation, livestock and fisheries enterprises with related social infrastructure such as production storage, processing and marketing equipment. There is a land use plan to guide sustainable utilization of natural resources. The main land uses are urban and agriculture. The agricultural production enterprises include: maize and field crops (153,540 acres), sugarcane (177,136 acres), fruit trees orchards (74,646 acres), horticulture (42,817 acres); beef ranching (349,085 acres), dairy (4,703 acres), fish and poultry (9,577 acres), apiculture (4,611 acres). The agricultural production enterprises will need a total investment of USD 5,155 million, and support 55,000 jobs. Agro-processing plants and service facilities (5,334 acres) include: maize processing plant, sugar plant, fruits & vegetables processing plant, fish processing plant, hatcheries, pullets, and feed mills. The total investment in processing plants is about USD 112 million. This will create a further 600 jobs. The investment is viable and can recover within 6-10 years.

## **LOWAAT MULTIPURPOSE DAM AND IRRIGATION DEVELOPMENT PROJECT**

**Promoter:** Ministry of Agriculture, Livestock and Fisheries

**Estimated Investment :** USD 216 Million

**Private Sector Participation:** PPP

**Location:** Lower Kerio River basin

The dam is aimed at providing reliable water to irrigate over 15,000 ha of land in Morulem, Lokubae and Elelea irrigation schemes for the local community to meet the increasing demand of food and fresh produce by the emerging settlements of oil extraction industry at Lokichar and Lodwar. It will also provide reliable water supply for domestic use to the residents of Lokori, Lochakula and Katilia constituencies as well as Turkana East Sub County. It will produce electricity estimated to be 20 MW for Lokori Town and its environs; support fish farming; and boost tourism.

## **UPPER NZOIA IRRIGATION CLUSTER**

**Promoter:** National Irrigation Board

**Estimated Investment :** USD 50 Million

**Private Sector Participation:** PPP

**Location:** Bungoma and Kakamega Counties

The project involves development of irrigation infrastructure along river Nzoia to open 22,240 acres for horticultural and food crops production. The project and its related value chains are viable investments.

## **LOWER NZOIA IRRIGATION PHASE 2 PROJECT/ BONDO IRRIGATION CLUSTER**

**Promoter:** National Irrigation Board

**Estimated Investment :** USD 30 Million

**Private Sector Participation:** PPP

**Location:** Busia and Siaya Counties

The project involves development of irrigation infrastructure along lower river Nzoia and river Yala to open up over 10,000 acres for production of horticultural products and rice.

## **TANA DELTA IRRIGATION REHABILITATION AND EXPANSION**

**Promoter:** Ministry of Water and Irrigation

**Estimated Investment :** USD 12 Million

**Private Sector Participation:** PPP

**Location:** Tana River County

The project involves: Expansion of irrigation scheme from 1,763Ha to 5,000Ha to increase rice production.

## **NEW GOGO FALLS DAM AND IRRIGATION PROJECT**

**Promoter:** National Irrigation Board

**Estimated Investment :** USD 50 Million

**Private Sector Participation:** PPP

**Location:** Migori County

The project involves development of irrigation infrastructure along lower river Kuja to open 30,000 acres for production of horticultural crops and rice. The irrigated enterprises and related value chains are viable. The dam will also supply domestic water, open up investment opportunities in fisheries, eco-tourism and resort hotels.

## **NANDI MULTIPURPOSE DAM**

**Promoter:** Ministry of Water and Irrigation

**Estimated Investment :** USD 497.2 Million

**Private Sector Participation:** PPP

**Location:** Nandi and Kisumu Counties

This multi-component project entails generation of 50MW of electricity into the national power grid, Irrigation of 7,500 ha of rice and provide adequate water for industrial and agricultural use to Kisumu city and its environs.

## **MUNYU MULTIPURPOSE AND GREATER KIBWEZI IRRIGATION**

**Promoter:** Ministry of Water and Irrigation

**Estimated Investment :** USD 140 Million

**Private Sector Participation:** PPP

**Location:** Kiambu, Machakos, Makueni, Kitui, Kilifi Counties

This project entails: Construction of a Dam with 625 million m<sup>3</sup>; generation of 40MW hydro power; and irrigation of 13,000 Ha and water supply in the regions.

## **RADAT MULTIPURPOSE DAM AND IRRIGATION DEVELOPMENT PROJECT**

**Promoter:** Ministry of Agriculture, Livestock and Fisheries

**Estimated Investment :** USD 147 Million

**Private Sector Participation:** PPP

**Location:** Baringo County

The project components include dam construction to meet the expanded irrigation demand of Perkerra irrigation project of 280,000m<sup>3</sup>/day; Perkerra Irrigation Scheme Expansion area to 2020 hectares. The current water supply from the Perkerra River, can meet irrigation demand of up to 35,424m<sup>3</sup>/day.

## **MWAKWENYENI DAM AND VANGA IRRIGATION CLUSTER PROJECT**

**Promoter:** National Irrigation Board

**Estimated Investment:** USD 30 million

**Private Sector engagement:** PPP

**Location:** Kwale County, Lunga Lunga Constituency

The project involves construction of water storage dam along lower river Uмба, rehabilitation and expansion of irrigation infrastructure at Vanga cluster to open 15,000 acres for production of horticultural crops and rice. The irrigated enterprises and related value chains are viable. The dam will also supply domestic water, open up investment opportunities in fisheries, eco-tourism and resort hotels.

## **RARE MULTIPURPOSE DAM AND IRRIGATION PROJECT**

**Promoter:** State Department of Irrigation

**Estimated Investment:** USD 20 million

**Private Sector Engagement:** PPP

**Location:** Kilifi County, Ganze Sub County

The project involves development of irrigation infrastructure along river Rare to open 2,500 acres for production of horticultural and food crops. The irrigated enterprises and related value chains are viable. The dam will also supply domestic water, open up investment opportunities in fisheries, eco-tourism and resort hotels.

## **DEVELOPMENT OF MARINE FISHERIES INFRASTRUCTURE AND POST-HARVEST OPERATIONS**

**Promoter:** Ministry of Agriculture, Livestock and Fisheries

**Estimated Investment Phase 1A:** USD 18.857 million.

**Private Sector Participation:** PPP

**Location:** Kenya Coastline

The investment opportunities includes: Construction and development of fisheries infrastructure such as fish ports, harbors, jetties, landing sites, fish auction facilities, domestic fleet, cold chain storage and processing facilities and fish market outlets. In addition investors can enter into joint ventures with the local fishers in deep sea fishing

## **DEVELOPMENT OF LAKE TURKANA FISHERY AND POST-HARVEST OPERATIONS**

**Promoter:** Ministry of Agriculture, Livestock and Fisheries

**Estimated Investment:** USD 635 Million

**Private Sector Participation:** PPP

**Location:** Turkana and Marsabit Counties

The project aims to increase aquaculture productivity and raise the incomes of aquaculture farmers and other stakeholders along the related aqua-business activities in the value chain. It will be implemented in schools, mariculture development along the Kenyan coast line, cage culture systems in fish farms and water bodies, and model pilot Recirculation Aquaculture System (RAS).

The project will also entail construction and development of an International Nile Perch Research Centre at Kabonyo in Kisumu for research on reproduction, nutrition and genetic variation factors of Nile perch for future restocking of Lake Victoria.



## BAMBOO COMMERCIALIZATION AND PROCESSING FACTORY

**Promoter:** Ewaso Ngiro South Development Authority

**Estimated Investment:** USD 67 Million

**Private Sector Participation:** PPP

**Location:** Ewaso Ngiro South

The project objective is to improve livelihoods and enhance socio-economic development in the region through bamboo farming and processing for value addition, revenue generation and employment creation.

## INTEGRATED LIVESTOCK PROJECT IN TARDA REGION

**Promoter:** Tana Athi River Development Authority (TARDA)

**Estimated Investment:** USD 132 Million

**Private Sector Participation:** PPP (Greenfield)

**Location:** Masinga – 2,000 ha, Kiambere – 5,000 ha, Tana Delta – 4,000 ha and Emali -659 ha

The objectives of this project will be to develop programs value chain(s) from primary production, logistics of supply, secondary processing, wholesale distribution, retail and utilization. The programme will enhance the efficient utilization of resources in the Basins for self-sustainability, food security and livelihoods for local communities through sustainable commercialization of the livestock sector in the region.

## UPCOMING PROJECTS

| PROJECTS                       | PROMOTER   |
|--------------------------------|--|
| Promotion of mango value chain | Ministry of Agriculture, Livestock and Fisheries |
| Meat and poultry value chain   | Ministry of Agriculture, Livestock and Fisheries |
| Livestock inputs               | Ministry of Agriculture, Livestock and Fisheries |
| Emerging livestock             | Ministry of Agriculture, Livestock and Fisheries |
| Dairy value chain              | Ministry of Agriculture, Livestock and Fisheries |
| Seaweed farming and processing | Ministry of Agriculture, Livestock and Fisheries |

# REAL ESTATE

## CONSTRUCTION OF LOW COST HOUSING IN INFORMAL SETTLEMENTS

**Promoter:** Ministry of Transport, Infrastructure, Housing and Urban Development

**Estimated Investment Cost:** USD 265 Million

**Private Sector Participation:** PPP

**Location:** Nairobi and Machakos Counties

The Government is interested in partnering with investors to upscale informal settlement upgrading programme in order to meet global Sustainable Development Goals (SDG) and her own vision 2030 targets. Land has been identified for development of housing units in informal settlements of Kibera Zone B (approx. 3,000 units); Mariguini (approx. 2,100 units); and Mavoko (approx. 5,000 units).



## CONSTRUCTION OF POLICE AND PRISON HOUSING UNITS

**Promoter:** Ministry of Interior and Coordination of National Government

**Estimated Investment Cost:** USD 350 Million

**Private Sector Participation:** PPP

**Location:** Nationwide

The project entails the Construction of disciplined forces (National Police and Prison Services) housing covering 25,000 housing units. This will improve the living conditions of the officers thereby boosting their morale and creating conducive environment to effectively deal with security issues to the public and investments around the Country. Development of decent houses for the security forces will greatly impact on their confidence as well as the confidence of local and foreign investors to security arm of the country.

## CONSTRUCTION OF STONIATHI HOUSING SCHEME

**Promoter:** National Housing Corporation (NHC)

**Estimated Investment Cost:** USD 220 Million

**Private Sector Participation:** PPP (Greenfield)

**Location:** Nairobi, Mombasa Road off Athi River

The project entails the development of 1000 units on 150 acres of land less than 500 meters from the junction of Mombasa Road and less than 4km from the turn off to Athi River.

## UPCOMING PROJECTS

| PROJECTS  | PROMOTER   |
|---|--|
| Construction of non-residential buildings for the national police service | Ministry of Interior and Coordination of National Government |

# TOURISM

## NAIROBI INTERNATIONAL CONVENTION AND EXHIBITION CENTRE

**Promoter:** Bomas of Kenya Limited

**Estimated Invest:** USD 120 Million

**Private Sector Participation:** PPP

**Location:** Nairobi County

The project will enhance Kenya's position as a major regional and global Meetings Incentives Conventions and Exhibitions (MICE) destination. The proposed NAICEC and its components will occupy sixty (60) acres of land of Bomas of Kenya. The site is located off Langata/Forest Edge Road in Langata/Karen area of Nairobi city. As a premier venue of meetings, conferences, exhibitions, and special events, it will cater to organizers of international, regional and local events by providing highly advanced conferencing equipment and facilities; friendly, efficient and professional service with a blend of cultural experience.

## EXPANSION OF KENYATTA INTERNATIONAL CONVENTION CENTRE

**Promoter:** Kenya International Convention Centre (KICC)

**Estimated Investment :** USD 232 Million

**Private Sector Participation:** PPP (Build-lease-transfer)

**Location:** Nairobi County

This project entails the expansion and development of a 300 bed hotel and exhibition Centre in the middle of Nairobi's central business district. Land is available next to the KICC and this will enable the conference participants' access accommodation next to the venue.

## MAKUYU RIDGE COUNTRY GOLF RESORT

**Promoter:** Makuyu Ridge Country Golf Resort

**Estimated Investment :** USD 550 Million

**Private Sector Participation:** PPP

**Location:** Murang'a County

The Project will be located at Murang'a County, which is 72km from Nairobi, on 1000 acres and seeks to develop a mega resort for retreat, leisure, golf and conferencing.



## **DEVELOPMENT OF ACCOMMODATION FACILITIES AND OTHER TOURISM PRODUCTS**

**Promoter:** Kenya Wildlife Service (KWS)

**Estimated Investment :** USD 50.65 Million

**Private Sector Participation:** PPP

**Location:** National Parks

This is a 24 bed luxury tented camp to be built on Greenfield sites in all National parks.

## **ENHANCING MARINE PROTECTED AREAS MANAGEMENT**

**Promoter:** Kenya Wildlife Service

**Estimated Investment :** USD 10 Million

**Private Sector Participation:** PPP

**Location:** Meru County

The project aims to enhance the management of marine and coastal protected areas, develop, diversify and market tourism products, engage local communities in conservation and develop nature based alternative livelihoods.



## **DEVELOPMENT OF SPORTS FACILITIES AND STADIA.**

**Promoter:** Ministry of Sports, Culture and the Arts.

**Estimated Investment :** USD 4 Million

**Private Sector Participation:** Joint Venture

**Location:** Nationwide.

The investment opportunities exist in construction and development of 11 regional sports stadia countrywide.

## **ACADEMIES OF SPORTS**

**Promoter:** Ministry of Sports, Culture and the Arts.

**Estimated Investment Cost:** USD 1.5 Million

**Private Sector Participation:** PPP

**Location:** Nationwide.

The project aim is to search, nurture and develop sports talents at the grassroots. The government has come up with an establishment of 10 regional academies of sports countrywide.



## KENYA INTERNATIONAL ARTS AND CULTURE CENTRE

**Promoter:** Ministry of Sports, Culture and the Arts.

**Estimated Investment :** USD 30.9 Million

**Private Sector Participation:** PPP

**Location:** Nairobi County

The project will entail the construction of several auditoria, studios for music production, national visual arts gallery, multimedia production studios and open amphi-theatre for arena arts and carnivals. The International Arts and Culture Centre is expected to be the meeting point for artistic activities at local, regional and international levels.

### UPCOMING PROJECTS

| PROJECTS  | PROMOTER                                  |
|---|---|
| Development of Resort Cities                                    | Ministry of Tourism                       |
| Golf City   | Kenya Railways Corporation                |
| Lake View Resort  | Kenya Railways Corporation                |
| Mombasa International Convention Center                         | Tourism Finance Corporation               |
| Masinga Dam Ecotourism  | Tana & Athi River Development Authority   |
| Kenya Cultural Centre/ National Theatre                         | Ministry of Sports, Culture and the Arts. |
| Building exhibition galleries for the Nairobi National Museums. | Ministry of Sports, Culture and the Arts  |

# WATER SUPPLY

## NAIROBI BULK WATER SUPPLY PROJECT

**Promoter:** Ministry of Water and Irrigation

**Estimated Investment :** USD 24 Million

**Private Sector Participation:** PPP

**Location:** Nairobi and Murang'a Counties

The project entails construction of Maragua and Ndarugu Dams and the supply of bulk water to Nairobi County. It will also involve construction of a water treatment plant and pipeline to Nairobi. The dam reservoir is expected to cover an estimated area of 4km<sup>2</sup> and yield 140,000m<sup>3</sup>/day.

## MUKUYU WATER SUPPLY

**Promoter:** Ministry of Water and Irrigation

**Estimated Investment :** USD 9 Million

**Private Sector Participation:** PPP

**Location:** Kiambu County

The project entails the rehabilitation of water distribution system serving Murang'a town, laying 15km of a new water distribution pipeline to serve Mukuyu Market.

## LAMU WATER SUPPLY

**Promoter:** Ministry of Water and Irrigation

**Estimated Investment :** USD 500,000

**Private Sector Participation:** PPP

**Location:** Lamu County

The project entails the construction of water intake on River Tana and laying of 185km pipeline to supply water to Lamu Port.

## HOMA BAY WATER SUPPLY

**Promoter:** Ministry of Water and Irrigation

**Estimated Investment :** USD 40 Million

**Private Sector Participation:** PPP

**Location:** Homa Bay County

This involves the construction of a water supply system to Rodi, Ndhiwa and Homa Bay.



## WATER AND WASTE WATER SYSTEM

**Promoter:** Konza Technopolis Development Authority

**Estimated Investment :** Phase 1A USD 39 Million

**Private Sector Participation:** PPP

**Location:** Konza Techno City

The project involves laying of the pipeline from onsite bore holes at Konza Techno city, Nulturesh water supply, construction of Thwake Dam, water and sewerage treatment facilities and distribution network.

## BUTE DAM WATER SUPPLY

**Promoter:** Ministry of Water and Irrigation

**Estimated Investment :** USD 70 Million

**Private Sector Participation:** PPP

**Location:** Bute town, Buna and Wajir North sub-counties

The project entails construction of Bute Dam and water distribution networks to supply Bute town, Buna and Wajir North sub-counties.

## WATER AND ENVIRONMENTAL MANAGEMENT

**Promoter:** Ministry of Water and Irrigation

**Estimated Investment :** USD 30 Million

**Private Sector Participation:** PPP

**Location:** Embu County (Kieni/Kagaari/Gaturi)

This project involves rehabilitation and construction of sewerage facilities at Runyenjes town, Non-Revenue Water management, Biodiversity conservation, land management and climate change resilience and community capacity building for sustainability.

## UPCOMING PROJECTS

| PROJECTS               | PROMOTER                         |
|------------------------|----------------------------------|
| Itare Dam water supply | Ministry of Water and Irrigation |
| Meru and Embu sewerage | Ministry of Water and Irrigation |

## HEALTH SECTOR



### 300-BED HOSPITAL AT KNH- PRIVATE WING

**Promoter:** Kenyatta National Hospital (KNH)

**Estimated Investment:** USD 36 Million

**Private Sector Participation:** PPP

**Location:** Nairobi

The project will see the development of the first full health PPP project in Kenya and will provide local access to state-of-the-art specialty care thereby reducing the need to travel. As a Build-Operate-Transfer PPP investment, the investor will finance, construct, operate and maintain the envisaged seven-story building to house a 300-bed private wing.

### UPCOMING PROJECTS

| PROJECTS   | PROMOTER           |
|--|--------------------|
| Scaling up of chlorhexidine (chx) production         | Ministry of Health |
| Pharmaceutical manufacturing                         | Ministry of Health |
| Development of specialized hospitals                 | Ministry of Health |
| Manufacture of medical gloves and male latex condoms | Ministry of Health |
| Development of e-health care                         | Ministry of Health |

## EDUCATION



### **ESTABLISHMENT OF THE NATIONAL OPEN UNIVERSITY OF KENYA**

**Promoter:** Ministry of Education

**Estimated Investment:** USD 314 Million

**Private Sector Participation:** PPP

**Location:** Nairobi

The Open University will provide flexibility in the time and place for learning and allow students to access university education at their convenience by use of modern technology. This will ease the pressure exerted on physical facilities in universities and remove the rigidity in terms of need to attend classes at fixed places and within a specific time frame. More so the model assures uniformity in programmes allowing many students to pursue standardized quality programmes. The need for the National Open University in Kenya provides an investment opportunity in infrastructure development and provision of equipment.

### **ENHANCED SUPPORT FOR THE BRIGHT PROJECT IN KENYA**

**Promoter:** Jomo Kenyatta University of Agriculture and Technology

**Estimated Investment :** USD 385,000

**Private Sector Participation:** PPP

**Location:** Kiambu County (JKUAT)

This project offers an investment opportunity in conducting pilot scale tests in: 1KW wind turbine; thermal gasifier; micro hydro turbine; solar PV component trials.

## **STRENGTHENING MANAGEMENT, MONITORING, CONTROL AND SURVEILLANCE (MCS) OF THE FISHERIES RESOURCE.**

**Promoter:** Ministry of Agriculture, Livestock and Fisheries

**Estimated Investment Cost:** USD 69 Million.

**Private Sector Participation:** PPP

**Location:** Kenya's Maritime waters (Economic Exclusive Zone)

The project aims at improving fisheries monitoring, control and surveillance (MCS) and management of trans-boundary fish stocks in the South West Indian Ocean. This will entail conducting surveys of fisheries resources; training of national and county fisheries inspectors, observers and managers. The investment opportunities will include: Construction and development of Kenya School of Fisheries and Blue Economy as well as Institute of Ocean sciences and Governance.

## **ESTABLISHMENT OF TWO REGIONAL INDUSTRIAL TRAINING CENTRES**

**Promoter:** Ministry of East African Community, Labor and Social Protection

**Estimated Investment** : USD 48 Million

**Private Sector Participation:** PPP

**Location:** Uasin Gishu and Nyeri Counties

The project entails establishment of two Industrial Training Centers in Eldoret and Nyeri. The Centers are expected to contribute to occupational proficiency through the transfer of appropriate skills, competencies and training in development and application of indigenous technology.

## **CAPACITY BUILDING IN APPROPRIATE BUILDING MATERIALS AND TECHNOLOGIES**

**Promoter:** Ministry of Transport, Infrastructure, Housing and Urban Development

**Estimated Investment Cost:** USD 200 Million

**Private Sector Participation:** PPP

**Location:** Nairobi

The project entails the development of Phase 2 of Regional Appropriate Building Materials and Technology Centre in Mavoko.

## Management University of Africa Kisaju Main Campus Hub Development

**Promoter:** Management University of Africa

**Estimated Investment Cost:** USD 80 Million

**Private Sector Participation:** Joint Venture

**Location:** Kisaju

The project seeks investors seeking investors to construct & jointly operate the MUA Management Hub. The project will support the ongoing activities at MUA research and development department and provide ultra-modern research and learning facilities hosting researchers and business developers from all over the world interested in gaining entry into the African markets.

### UPCOMING PROJECTS

| PROJECTS  | PROMOTER   |
|---|--|
| Kenya Technical Teachers College student accommodation hostels          | Kenya Technical Teachers College                               |
| Maseno University Students' Hostels                                     | Maseno university  |
| Machakos University College projects                                    | Machakos University College                                    |
| Kenya School of Government – Embu student hostels                       | Kenya School of Government – Embu                              |
| University of Nairobi student hostels                                   | University of Nairobi  |
| Kenya medical training college (KMTCC) projects                         | Kenya Medical Training College                                 |
| Jomo Kenyatta University of Agriculture and Technology (JKUAT) projects | Jomo Kenyatta University of Agriculture and Technology (JKUAT) |

# MANUFACTURING

## POTATO PROCESSING PLANT

**Promoter:** Ministry of Industry, Trade and Cooperatives

**Estimated Investment:** USD 20 Million

**Private Sector Participation:** PPP

**Location:** Nyandarua County

The purpose of the project is to commercialize potato farming through co-operatives. This will be achieved through establishment of processing infrastructure, structured collection channels, improved marketing and distribution, and capacity building for farmers. Investment opportunities exist in establishing a processing plant which will comprise of a cooling, grading and packaging facility as well as a sales outlet in Ol-Kalau town, Nyandarua County.

## COTTON GINNERIES

**Promoter:** Ministry of Industry, Trade and Cooperatives

**Estimated Investment:** USD 25 Million

**Private Sector Participation:** PPP

**Location:** Western, Nyanza, Rift Valley, Coast, and Eastern Regions

The aim of this project is to modernize cotton ginneries, and promote the cotton/ textile value chain hence transforming the sector to be competitive in terms of productivity & efficiency (quality, quantity and pricing). The project will focus on upgrading the existing cotton ginneries in Western, Nyanza, Rift Valley, Coast, and Eastern regions.

## VALUE ADDITION IN DAIRY

**Promoter:** Ministry of Industry, Trade and Cooperatives

**Estimated Investment :** USD 10 Million

**Private Sector Participation:** PPP

**Location :** Nationwide

The purpose of the project is to commercialize the dairy sub-sector through provision of 200 milk coolers and equipment to support value addition along the value chain.

## **BANANA PROCESSING PLANT**

**Promoter** Ministry of Industry, Trade and Cooperatives

**Estimated Investment:** USD 15 Million

**Private Sector Participation:** PPP

**Location:** Tharaka Nithi County

Banana farming plays a major role in food security in Meru County with an estimated 500,000 farmers involved in this livelihood activity. The purpose of the project is to establish a banana processing plant in Chuka to serve Meru and Embu Counties. The plant is expected to process 5,000,000Kgs of raw bananas annually. The plant will comprise of a cooling facility system, grading and packaging and a sales outlet.

## **KENYA LEATHER PARK**

**Promoter:** Ministry of Industry, Trade and Co-operatives

**Estimated Investment:** USD 11.8 Million

**Private Sector Participation:** PPP

**Location:** Kenanie, Machakos County

The Ministry of industry trade and cooperatives, through its implementing agencies, the EPZA and the Kenya leather development council is developing Kenya's first Leather Park in Kenanie, Machakos County. The Kenya leather park, set on a 500 acre site, will encourage value addition and innovation towards unlocking economic potential of the leather sector in Kenya. 90% of Kenyas leather export are unfinished wet blue leather. Further processing of finished leather and leather goods will create an additional 35,000 jobs.

## **INTEGRATED STEEL MILL**

**Promoter:** Ministry of Industry, Trade and Co-operatives & Numerical Machining Complex

**Estimated Investment :** USD 1.5 Billion

**Private Sector Participation:** PPP

**Location:** Kitui, Kajiado and TaitaTaveta Counties

Iron ore reserves exist in several locations in Kenya, including TaitaTaveta, Tharaka and Kitui. Limestone, which is a raw material in steelmaking process, can also be mined in Kitui, Kajiado, and TaitaTaveta counties. The availability of these raw materials coupled with high demand for steel in building, construction and fabrication provides an investment opportunity in establishment of steel mills.

## EWASO NGIRO LEATHER FACTORY LIMITED

**Promoter:** Ewaso Ngiro South Development Authority

**Estimated Investment:** USD 69 Million

**Private Sector Participation:** PPP

**Location:** Ewaso Ngiro South

The project entails processing hides and skins into leather products and will create over 400 direct jobs and over 5,000 indirect jobs. It will generate foreign earning / revenues of upto USD8million annually.

## UPCOMING PROJECTS

| PROJECTS  | PROMOTER   |
|---|--|
| Kengen Industrial Park  | Ministry of Industry, Trade and Co-operatives and KenGen |
| Investment in the Special Economic Zone (SEZ) at Dongo Kundu. | Ministry of Industry, Trade and Co-operatives and KenGen |



# ICT



## KONZA TECHNOLOGY CITY

**Promoter:** Konza Technopolis Development Authority (KoTDA)

**Estimated Investment:** USD 14.5 Billion

**Private Sector Participation:** Joint Venture

**Location:** Makueni County

The aim is to develop an ultra-modern Technopolis City 60KM south off Nairobi on an approximately 5,000 acres of land to be leased to investors through a 99-year ground lease. Investors can partner with the government of Kenya to invest in the following areas: Ready-built structures to house Business Process Outsourcing (BPO) and Information Technology (IT) Enabled Services, Commercial office space and Hotels, real estate residential; large scale commercial shopping malls, recreation and entertainment facilities, Film and Media City, Financial District Center and data centre. Community support services will include: hospitals, health-center, clinics, green space, educational institutions, houses of worship, University, research centre and convention centre; as well as world class ICT infrastructure.

## UPCOMING PROJECTS

| PROJECTS  | PROMOTER   |
|---|--|
| Multi-media Technology Parks and Incubation Centers | Ministry of Information, Communications and Technology |
| Data Centre and Disaster Recovery Centre            | Ministry of Information, Communications and Technology |
| ICT and Mass Media Training                         | Ministry of Information, Communications and Technology |

# MINING

## VIHIGA GRANITE PROCESSING CENTRE

**Promoter:** Ministry of Mining

**Estimated Investment Cost:** USD 15 Million

**Private Sector Participation:** PPP

**Location:** Vihiga County

The Centre will be a processing hub to convert granite boulders into polished granite dimension stones to cater to the burgeoning construction industry in the region.

## THE NAIROBI GOLD REFINERY

**Promoter:** Ministry of Mining

**Estimated Investment Cost:** USD 70 Million

**Private Sector Participation:** PPP

**Location:** Nairobi County

The refinery will provide value addition for Gold sourced from Kenya and the region

## NATIONAL GOLD EXPLORATION PROJECT

**Promoter:** Ministry of Mining

**Estimated Investment Cost:** USD 30 Million

**Private Sector Participation:** PPP

**Location:** Turkana, West Pokot, Kwale, Kilifi

The department of geological survey is carrying out a comprehensive geological mapping. Ministry has undertaken preliminary exploration that gives potential for the project.

## NATIONAL GEMSTONE EXPLORATION PROJECT

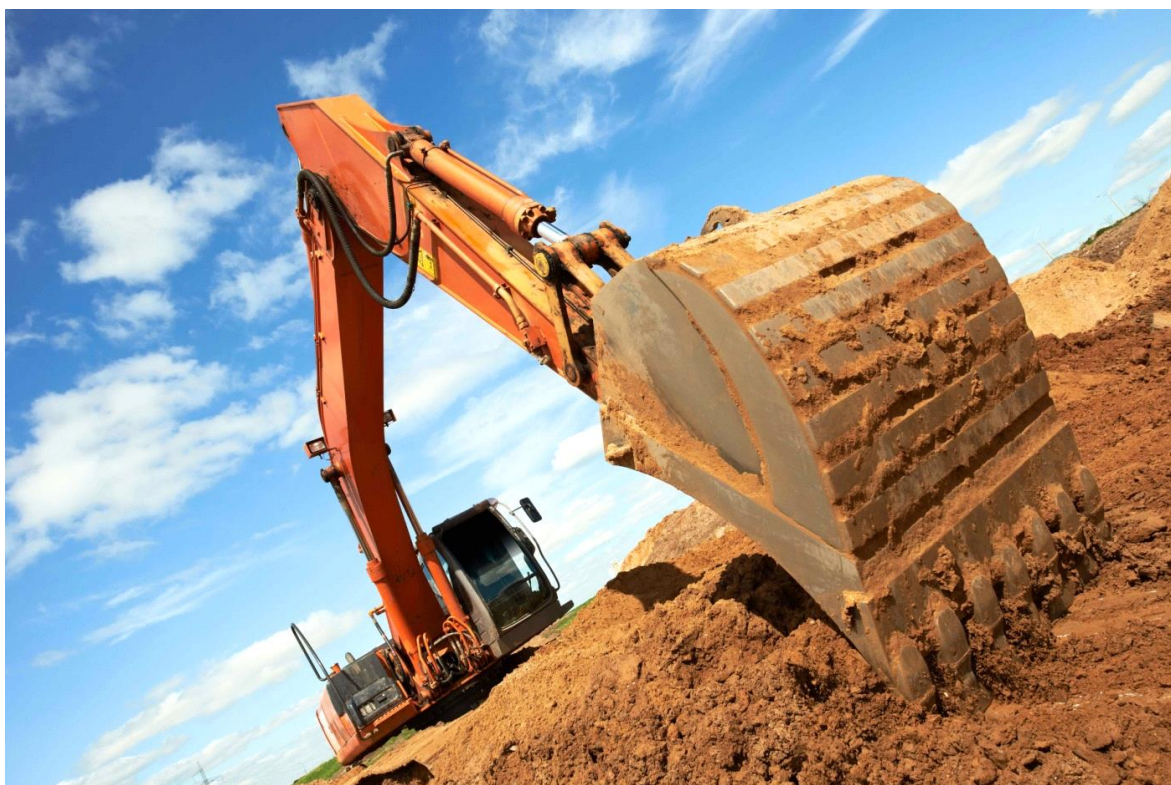
**Promoter:** Ministry of Mining

**Estimated Investment Cost:** USD 20 Million

**Private Sector Participation:** PPP

**Location:** Taita Taveta, Samburu, Baringo, West Pokot, Kwale

The Ministry has undertaken preliminary exploration and identified zones of specific interest.



## **NATIONAL IRON ORE MAPPING PROJECT**

**Promoter:** Ministry of Mining

**Estimated Investment Cost:** USD 15 Million

**Private Sector Participation:** PPP

**Location:** Kwale, Taita Taveta and Tharaka Nithi Counties

The Ministry has undertaken preliminary exploration and identified zones of specific interest.

# ENVIRONMENT



## WASTE MANAGEMENT AND POLLUTION CONTROL

**Promoter:** National Environment Trust Fund (NETFUND)

**Estimated Investment:** USD 2.9 Million.

**Private Sector Participation:** Joint Venture

**Location:** Nairobi

The project aims to produce compost for sale to farmers by using organic solid waste generated in the markets. It targets to improve health, environment and the welfare of youth

## INTEGRATED HYDRO-METROLOGICAL INFORMATION AND DECISION SUPPORT SYSTEM.

**Promoter:** Kenya Meteorological Services

**Estimated Investment:** USD 335.53Million

**Private Sector Participation:** Joint Venture

**Location:** Nzoia, Tana and Nyando river basins

The project will integrate data, generate and disseminate hydro-meteorological information and products for river basins in real-time in support of water resources assessment and management, flood and drought early warning, disaster prevention and mitigation as well as

contribution to the national goal of sustainable development of water supply, hydroelectric power production and infrastructure development.

## FOREST MANAGEMENT IN KENYA'S DRY LAND

**Promoter:** Kenya Forest Services

**Estimated Investment:** USD 1.18 million.

**Private Sector Participation:** Joint Venture

**Location:** Kwale, Laikipia and Samburu

The project aims to promote sustainable forest management practices in dry land areas to develop, conserve and continuously use dry land forest resources for community economic gain while maintaining ecological integrity.

## CRAFTING A GREEN FUTURE; PROMOTING PROPAGATION AND DEVELOPMENT OF BAMBOO MICRO-INDUSTRIES

**Promoter:** Ministry of Environment and natural Resources/ Kenya Forest Research Institute (KEFRI).

**Estimated Investment cost:** USD 0.86 Million

**Private Sector Participation:** PPP

**Location:** Five major water towers

The project will focus on technical training in bamboo propagation and empowerment of the communities in five major water towers namely; the Abarderes, Cherengany, Mau, Mt. Kenya and Mt. Elgon. The project is expected to contribute to the creation of alternative means of income and livelihood generation for water towers host communities and environmental conservation through the substitution of wood with bamboo resources.

## UPCOMING PROJECTS

| PROJECTS              | PROMOTER                                      |
|-----------------------|---|
| Landscape restoration | Ministry of Environment and Natural Resources |

## SECTION III

### Available County Government Projects

#### 1. TRANSPORT

##### ENHANCEMENT OF COUNTY ROADS

**Promoter:** County Government of Kirinyaga

**Estimated Investment:** USD 30 Million

**Private Sector Participation:** PPP

**Location:** Kirinyaga

The prime objective is to upgrade nine roads, to paved condition. This would help in opening up areas for agricultural and other enterprises – with the ripple effect of creating job opportunities and uplifting the standards of living of the residents.

##### CONSTRUCTION OF MULTI-LEVEL PARKING FACILITY

**Promoter:** Nairobi City County Government

**Estimated Investment:** USD 40 Million

**Private sector participation:** PPP

**Location:** Nairobi County, CBD

The project entails Construction of multi- level parking facility within Nairobi Central Business District that will aid decongestion hence improving the travel time, providing revenue to the county as well as the investor.

#### 2. ENERGY

##### SMALL AND MICRO HYDRO POWER GENERATION

**Promoter:** County Government of Kirinyaga

**Estimated Investment:** USD 20 Million

**Private Sector Participation:** PPP

**Location:** Kirinyaga County

This project is expected to contribute substantially to the national grid. The project aims to increase accessibility of affordable energy, accelerate development in rural areas and promote use of clean energy.

## **WASTE TO ENERGY PROJECT**

**Promoter:** Nairobi County Government

**Estimated Investment:** USD 280.75 Million

**Private sector participation:** Joint Venture

**Location:** Nairobi County

This project includes land acquisition, establishment of a pre-treatment plant and setting up of a power generation plant. The aim of the project is to improve on the current facility manage the incoming wastes by serving county objectives and mitigate environmental/public health nuisance associated with Dandora dump site.

## **HOMA BAY COUNTY SOLAR POWER PLANT**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 80 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the development of mini grid solar plants in the county. There are already plans to establish three mini grid plants in different places within the county. This project will not only improve millions of lives by providing affordable renewable energy but will also create thousands of jobs.

## **WIND POWER GENERATION**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 40 million

**Private Sector Participation:** PPP

**Location:** Homa Bay County

This project seeks the development of wind power generation stations in the potential areas within the county. The wind speed has already been tested and potential sites approved. The project will benefit the community through road openings, employment

opportunities and opening up the area well as increasing energy supply in the whole of Kenya.

## **KIRINYAGA COUNTY SMALL & MICO HYDRO-POWER GENERATION**

**Promoter:** County Government of Kirinyaga

**Estimated Investment:** USD 20 Million

**Private Sector Participation:** PPP

**Location:** Kirinyaga

This project seeks the development of micro hydro-power generation stations. Kirinyaga County has a high number of small unexploited micro hydro-power sites. Few have been developed by the Kenya Tea Development Agency (KTDA), while many of them remain unexploited. If exploited, these sites have the potential to increase the living standards of the local community as well as increasing the total revenue and promote the use of green energy.

### **UPCOMING PROJECTS**

| <b>PROJECTS</b>         | <b>PROJECT PROMOTER</b>    |
|-------------------------|----------------------------|
| Gitwiki hydro falls     | County Government of Meru  |
| Harnessing solar energy | County Government of Kitui |



### 3. AGRICULTURE

#### AGRICULTURAL RESEARCH AND DEVELOPMENT CENTRE

**Promoter:** KIRINYAGA UNIVERSITY COLLEGE

**Estimated Investment:** USD 0.73 Million

**Private Sector Participation:** PPP

**Location:** Kirinyaga County

This will be a model center of excellence for research, demonstration and training on value addition in processing targeted agricultural produce in Kirinyaga County. The college will be used to enhance agricultural productivity among small scale farmers and promote better income generation, inclusiveness in the global value chains, food security and wealth creation.

#### LAKE JIPE IRRIGATION SCHEME

**Promoter:** TaitaTaveta County

**Estimated Investment:** USD 0.5 Million

**Private Sector Participation:** PPP

**Location:** TaitaTaveta County

The project has a principal objective of rehabilitating the irrigation infrastructure of the major canals. The total acreage of the project is 128,000 acres.

#### RUAI URBAN AGRICULTURE RESOURCE CENTRE PROJECT

**Promoter:** Nairobi City County

**Estimated Investment:** USD 6.9 Million

**Private sector participation:** Joint Venture

**Location:** Nairobi County, Ruai

The aim is to promote urban agriculture through building of the capacity of urban agricultural producers and processors. The project will offer short courses relevant to urban agriculture including industrial production, processing and value addition, biological waste management and animal welfare. The project is expected to take 2 years.

## **PINEAPPLE PROCESSING PROJECT**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 1.6 million

**Private Sector Participation:** Joint Venture

**Location:** Homa Bay County

This project seeks the construction of a pineapple processing plant. The region already produces more than 30,000 metric tons from more than 957 Ha. The factory is expected to solve the marketing, middlemen and value addition problems that have been a major challenge to the pineapple farmers.

## **POULTRY SLAUGHTERHOUSE PROJECT**

**Promoter:** Nairobi city county Government

**Estimated investment:** USD 0.62 Million

**Private sector participation:** PPP

**Location:** Nairobi County

The development is designed to build a modern poultry slaughterhouse that will handle poultry meat in Nairobi City County. The project will help in safeguarding human health, income generation to the youth and women, creation of employment and revenue generation to the Government.

## **COMMERCIALIZATION OF ALOE**

**Promoter:** County Government of Baringo

**Estimated Investment:** USD 0.3 million

**Private Sector Participation:** Joint Venture

**Location:** Baringo County

This project seeks commercialization of Aloe which has the ability to transform millions of lives through job creation. Currently, the national government in collaboration with the county government are at an advance stage to establish 300 acres of Aloe demonstration farm to serve as a source of raw material and training centers for farmers. The county has high potential for Aloe production and an already established Aloe processing factory that is currently not in use.

## **ESTABLISHMENT OF A MILK PROCESSING PLANT IN BARINGO COUNTY**

**Promoter:** County Government of Baringo

**Estimated Investment:** USD 2 million

**Private Sector Participation:** Joint Venture

**Location:** Baringo County

This project seeks establishment of a milk processing plant in Baringo County. Farmers in Baringo County produce more than 50,000 litres of milk during the peak periods which renders them vulnerable for exploitation by middle men who buy the produce at very low prices. Establishment of a processing plant will provide new opportunities for farmers in Baringo County.

## **ESTABLISHMENT OF A FRUIT PROCESSING PLANT IN BARINGO COUNTY**

**Promoter:** County Government of Baringo

**Estimated Investment:** USD 0.2 million

**Private Sector Participation:** Joint Venture

**Location:** Baringo County

This project seeks the development of a fruit processing plant in the area. The existence of land, a factory, and machinery currently not in use and a new market venture that has been developed makes it a prime project for investment.

## **ESTABLISHMENT OF A COTTON GINNERY IN BARINGO COUNTY**

**Promoter:** County Government of Baringo

**Estimated Investment:** USD 0.15 Million

**Private Sector Participation:** Joint Venture

**Location:** Baringo County

This project seeks the establishment of a cotton ginnery to meet the rising adoption of cotton growing in the area. This would not only create over 200,000 jobs both directly and indirectly, but will also increase the total revenue enabling service delivery.

## **ESTABLISHMENT OF A TANNERY IN BARINGO COUNTY**

**Promoter:** County Government of Baringo

**Estimated Investment:** USD 0.2 million

**Private Sector Participation:** Joint Venture

**Location:** Baringo County

Baringo County is the second largest producer of beef products with a population of over 900,000 cattle, 500,000 goats and 400,000 sheep. This project seeks the establishment of tannery in the county to exploit these great opportunities. A report done by Kenya Leather Development Council shows that more revenue is generated from hides than from meat.

## **HOMA BAY DAIRY DEVELOPMENT PROJECT**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 10 Million

**Private Sector Participation:** Joint Venture

**Location:** Homa Bay

This project involves the construction of dairy structures, production of fodder and management of dairy animals & improvements on dairy products marketing. This project will create over 50,000 jobs directly and over 125,000 jobs indirectly.

## **DEVELOPMENT OF FISH AUCTION & PROCESSING CENTERS**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 15 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project involves the development of fish auction/processing centers to provide opportunities in fish cold storage, processing facilities and marketing within and outside the country. This project is expected to create over 80,000 jobs directly and 100,000 indirectly. At maximum, the annual sales are expected to reach up to \$ 60 million.

## **HORTICULTURAL CROPS PRODUCTION FOR DOMESTIC AND EXPORT MARKET**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 10.2 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project is proposed to adopt contract farming business model under which the investor supplies the farmers' organization with seeds, fertilizers and other inputs. Payments for these inputs are deducted from the purchase price. This project involves three components i.e. Agricultural Production and Productivity, Marketing and Market Linkages and Project Management and Support (PMS) components.

## **ANIMAL FEEDS PLANT**

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 5 million

**Private Sector Participation:** PPP

**Location:** Siaya County

This project seeks the construction of an animal feeds manufacturing plant. Cattle, poultry and fish farmers are adversely affected by the poorly constituted, highly priced animal feeds imported from other countries. However, with appropriate investment, we can take advantage of the readily available raw materials to manufacture high quality feeds for the farmers. This will help farmers improve production.

## **PRODUCTION OF TILAPIA AND CATFISH FINGERLINGS**

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 5 million

**Private Sector Participation:** Joint Venture

**Location:** Siaya County

This project seeks the construction of hatcheries and standardization of fingerlings qualities to improve the viability of aquaculture in the region. Input of poor quality fingerlings leads to distorted growth which reflects production of fish not suitable for the market. This translates into huge losses for fish farmers. Any excess production can be used to restock the lakes and rivers in the county with Tilapia.

## FRUIT PRODUCTION AND PROCESSING

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 10 Million

**Private Sector Participation:** Joint Venture

**Location:** Siaya County

This project seeks the construction of a fruit processing plant. Mangoes, passion and oranges grow very well in the county. Some farmers have been encouraged to plant, however, value addition services are grossly lacking. Partners with processing capabilities and market for the produce are highly welcome and can also benefit from this opportunity.

## AQUACULTURE

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 35 Million

**Private Sector Participation:** Joint Venture

**Location:** Siaya County

This project seeks investment in aquaculture to increase the production of fish in Lake Victoria. Overfishing due to poor methods of fishing and poor environmental conservation in Lake Victoria has led to declining supplies of wild catch from the lake. The two main commercially captured species of the fish are Nile Perch and Tilapia. In order to increase fish supply, the National and County governments started encouraging fish farming on land and in the lake. The ponds and cages mainly farm Tilapia because some Nile perch and catfish cannot be grown in captivity. This project has the effect of decreasing pressure on the diminishing wild catch stocks and creates an opportunity for better planning and conservation.

### UPCOMING PROJECTS

| PROJECTS                                | PROJECT PROMOTER           |
|---|----------------------------|
| Establishment of hides and skin tannery | County Government of Kitui |
| Investing in horticultural crop farming | County Government of Kitui |
| Investing in cereals farming            | County Government of Kitui |

#### 4. HOUSING AND URBAN DEVELOPMENT

### HOMA BAY COUNTY AFFORDABLE RESIDENTIAL HOUSING

#### PROJECT PHASE I

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 4.7 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the construction of affordable residential housing for its growing civil servants and emerging middle class. The goal of the project is to improve the quality and the quantity of affordable housing units for Government employees.

#### INTERNATIONAL CONFERENCE CENTRE

**Promoter:** Meru University of Science and Technology

**Estimated Investment:** USD 3 Million

**Private Sector Participation:** BOOT

**Location:** Meru County

The University has set aside land for construction of a conference center in a serene landscape next to the Mount Kenya Forest. The center will provide conference facilities.

#### 5. TOURISM

### TAKAWIRI TOURIST LODGE & HOTEL

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 25 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the construction of a world class five-star tourist lodge and hotel at

the serene Takawiri island of Lake Victoria. This will include executive guest rooms, superior guest rooms and presidential suits. Conference and entertainment facilities will also be available.

## **DEVELOPMENT OF A MODERN CONFERENCE CENTRE AND 5-STAR HOTEL**

**Promoter:** Meru University of Science and Technology

**Estimated Investment:** USD 50.65 Million

**Private Sector Participation:** PPP

**Location:** TaitaTaveta County

The project will comprise a convention center capable of hosting up to 1,000 delegates, combined with a luxury hotel and vacation resort nestled in the Taita hills. The proposed project seeks to transform Voi town into a premier conference destination. The project will take advantage of rich and distinct tourism attraction sites as well as easy access to Voi via the modern Standard Gauge Railway and the Ikanga Airstrip.

## **THE ECO LODGE PROJECT**

**Promoter:** County Government of Kakamega

**Estimated Investment:** USD 8.98 million

**Private Sector Participation:** PPP

**Location:** Kakamega County

This project seeks the construction of Eco-Lodge main building complete facilities, restaurants, bar and deck with sweeping views and entertainment areas. The floor area requirements are 4300m<sup>2</sup> 70 units, 25 will be standard Eco lodge suit accommodating a max of 8 sleepers, 25 will be deluxe Eco lodge accommodating a max of 6 sleepers, 10 will be eco lodge suit accommodating a max of 4 sleepers and 10 will be Eco tents accommodating a max of 4 sleepers.

## **6. WATER AND SANITATION**

### **WATER AND SANITATION INFRASTRUCTURE DEVELOPMENT**

**Promoter:** County Government of Kerugoya

**Estimated Investment:** KShs. 3.32 Billion

**Private Sector Participation:** PPP



**Location:** Kerugoya County

The project has two components; water and sewerage component, each with construction projects meant to facilitate clean water supply and sewage treatment. The project seeks to improve sanitation situation in Kerugoya and Kutus towns through construction of new 3,700m<sup>3</sup> / day sewerage treatment facility. This will avail adequate, affordable and sustainable water services for productive economic activities.

## **REHABILITATION OF KIGHOMBO DAM**

**Promoter:** TaitaTaveta County

**Estimated Investment:** USD 0.52 Million

**Private Sector Participation:** PPP

**Location:** TaitaTaveta County

The project will involve de-silting, rehabilitation and expansion of the dam. This project is envisaged to provide water to approximately 3,456 households.

## **DEVELOPMENT OF SEWERAGE SYSTEM AND WATER**

### **TREATMENT PLANT**

**Promoter:** TaitaTaveta County

**Estimated Investment:** USD 8.6 Million

**Private Sector Participation:** PPP

**Location:** Voi, Maungu, Wundanyi and Taveta

This project will set up a sewerage system and water treatment plants in 4 large and busy townships using economical and eco-friendly lagoon system. Land in each proposed location is available for this project. Returns from this investment opportunity will be through application of sewer surcharge of 75% on the water bills from all connections.

## **WATER PURIFICATION PLANT**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 2 million

**Private Sector Participation:** PPP

**Location:** Homa Bay County

This project seeks the construction of a water purification plant to provide a sustainable supply of portable drinking and safe water that is scalable to the growing needs of the region.

## **RURAL AND URBAN WATER SUPPLY**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 20.3 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the development of new water treatment plants in major urban centers; to develop effective distribution and billing systems as well as water reservoir facilities in the five major towns within the county.

## **URBAN SANITATION PROJECT**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 20.8 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project is focused on improving the sewerage network in Homa Bay town and improving the availability and supply of clean portable drinking water. This project will not only improve civic health and quality of life but will also create thousands of jobs and improve the economic growth of the region.

## **KIRINYAGA COUNTY WATER AND SEWERAGE SANITATION**

**Promoter:** County Government of Kirinyaga

**Estimated Investment:** USD 30.32 million

**Private Sector Participation:** PPP

**Location:** Kirinyaga

This project seeks construction of new intake works across Kiringa River, construction of new 27,000m<sup>3</sup>/day water treatment works, construction of large storage tanks and to clear water transmission to specific towns. This project aims at providing a steady supply of portable, affordable and sustainable water services to the people of Kerugoya, Kutus and their environs.

## **7. HEALTH**

### **DEVELOPING A UNIVERSITY TEACHING AND REFERRAL HOSPITAL**

**Promoter:** Kirinyaga University College

**Estimated Investment:** USD 16 Million

**Private Sector Participation:** PPP

**Location:** Kirinyaga University College

The project aims to train healthcare professionals and developing a regional center for healthcare delivery and research. This project will help address regional and local health challenges related to environmental and economic activities through research and clinical practice. The project will also help provide affordable and quality healthcare as well as create jobs in the county.

### **DEVELOPMENT OF A PRIVATE HOSPITAL AND AN AFFILIATED MEDICAL TRAINING COLLEGE**

**Promoter:** TaitaTaveta County

**Estimated Investment:** USD 2.8 million

**Private Sector Participation:** PPP

**Location:** Voi Town, TaitaTaveta County

This project comprises the construction of a cottage hospital of high quality, providing the full range of all medical services equivalent to referral hospital that will comprise a medical training college. There is also potential for establishment of a fully-fledged university.

## **COMPLETION AND EQUIPING OF KIBERA HEALTH CENTRE**

**Promoter:** Nairobi City County Government

**Estimated Investment:** USD 0.64 Million

**Private sector participation:** PPP

**Location:** Nairobi County, Kibera

The investment will provide room earmarked to serve as a maternity theatre for the growing informal settlement population of about 300,000 people, from which many will seek medical services

## **UPGRADE OF POWER AT MBAGATHI COUNTY HOSPITAL PROJECT**

**Promoter:** Nairobi City County Government

**Estimated Investment:** USD 0.31 Million

**Private sector participation:** PPP

**Location:** Nairobi County, Mbagathi

The project seeks to put in place a power supply system that will be reliable and efficient through total overhaul and upgrade of the existing electrical power system and purchase and installation of a generator.

## **HOMA BAY COUNTY REFERRAL HOSPITAL PROJECT**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 10.2 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the renovation and rehabilitation of the outpatient, inpatient and maternity blocks. Some of the key units have been expanded by the county government though they are not fully operational. Key ongoing projects include Blood Bank Satellite Centre, Oxygen Plant, Eye Clinic and Kidney Dialysis unit among others.

## MT. KENYA HOSPITAL

**Promoter:** County Government of Nyeri

**Estimated Investment:** USD 42.2 million

**Private Sector Participation:** PPP

**Location:** Nyeri

This project seeks construction of a 200-bed inpatient hospital and a doctor's plaza on 10-acre government land, currently hosting a level four ill equipped hospital 500 meters from the town center. The proposed clinics are Outpatient, Accident and Emergency Unit, imaging and diagnostic center, Kidney Diseases and Research Centre, Cancer Treatment and Research Centre, Heart Diseases and Research Centre and Eye Institute.

### UPCOMING PROJECTS

| PROJECT                                  | PROJECT PROMOTER           |
|--|----------------------------|
| Development of health diagnostic centres | County Government of Kitui |

## 8. EDUCATION

### CONSTRUCTION OF RUAI STREET AND VULNERABLE CHILDREN

#### REHABILITATION CENTRE PROJECT

**Promoter:** Nairobi City County Government

**Estimated Investment:** USD 4 Million

**Private sector participation:** PPP

**Location:** Nairobi County, Ruai

The project, currently under construction, sits on a 40 acre piece of land and will see the construction of children rehabilitation centre with inclusive schools, dormitories, vocational centre, staff quarters and farm within the premises. This will see 3000 rescued children get a chance to be educated and empowered to become better citizen.

## TOM MBOYA UNIVERSITY COLLEGE STUDENT'S HOSTELS PROJECT

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 30.9 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks a suitable qualified investor with good standing for the construction and management of the required University Student Hostels. The master plan with relevant costing has been prepared. The tender will be awarded on a BOT Turn Key Private Sector Investment Model within a PPP Type of Contract for the construction and management.

### UPCOMING PROJECTS

| PROJECTS  | PROJECT PROMOTER           |
|---|----------------------------|
| Investment in music production/filming and cultural performance.          | County Government of Kitui |
| Establishment of tertiary educational institutions for skills development | County Government of Kitui |

## 9. FINANCE

### COUNTY REVENUE AUTOMATION PROJECT

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 0.5 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the automation of County Revenue Collection Systems to seal the revenue leakages, ensure adequate information to the county customers, maximize on revenue collection thus ensuring service delivery to the citizens.

## 10. MANUFACTURING

### HOMA BAY FEEDS INDUSTRY LIMITED

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 5 million

**Private Sector Participation:** O&M

**Location:** Homa Bay

This project seeks management service contract for the Homa Bay Feeds Industry Limited that is already on cause with 98% County Government Shareholding. The Project will provide employment during the construction period, generate tax revenues and improve living standards.

### POULTRY SLAUGHTER HOUSE PROJECT

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 1 million

**Private Sector Participation:** Joint Venture

**Location:** Homa Bay

This project seeks construction of a poultry slaughter house. Over two hundred chicken will be slaughtered per hour and this will provide over 100,000 jobs directly and 200,000 jobs indirectly. This slaughter house will improve the living standards of the community as well as increased revenue generation.

### CASSAVA PROCESSING PLANT

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 0.32 Million

**Private Sector Participation:** Joint Venture

**Location:** Homa Bay

This project seeks the construction of a cassava processing plant which includes land, building and machinery. This project will improve the living standards of cassava growing farmers, community and increase revenue generation.

## **KIGOTO MAIZE MILLING FACTORY**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 1.45 million

**Private Sector Participation:** Joint Venture

**Location:** Homa Bay

The project seeks the establishment of a maize processing factory at Kigoto in Suba County. The project will provide employment during and after the construction period to thousands of people both directly and indirectly.

## **HOMA BAY TEXTILE AND APPAREL PROCESSING INDUSTRY**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 5 million

**Private Sector Participation:** Joint Venture

**Location:** Homa Bay County

This project seeks the development of a fully equipped integrated Textile and Apparel Mill capable of handling the entire textile and apparel processing cycle. The project design is integrated to include promotion of primary production of cotton through contract farming and outgrower schemes, purchase and installation of machines and equipment for ginning, spinning and bailing as well as cotton oil extraction.

## **FISH PROCESSING AND COOLING PLANT**

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 50 million

**Private Sector Participation:** Joint Venture

**Location:** Siaya County

This project seeks the construction of a fish processing and cooling plant that will enable fishermen to access the local market in the region. Currently most of the fish caught in Lake Victoria is purchased by fish processors from outside the country while some fishermen are forced to throw away their catch due to lack of cold storage facilities. Therefore, a fish processing and cooling plant will provide the fishermen with a ready local market for the produce at fair prices. The increased income would contribute positively to uplifting the living standards as well as growing the region's economy.



## **MILK PRODUCTION AND PROCESSING**

**Promoter:** County Government of Siaya

**Estimated Investment:** USD 20 million

**Private Sector Participation:** Joint Venture

**Location:** Siaya County

This project seeks the construction of a milk processing plant that will enable the region to meet its expected increase in demand of milk and other dairy products. Currently, the existing stock of dairy and meat cattle in Siaya is very low. The County Government of Siaya is in the process implementing a school milk program that targets over 70,000 children in Early Childhood Education with future expansion to primary schools. Investing in milk production and processing in the area will help in satisfying the rising demand of milk and dairy products.

### **11. BUILDING AND CONSTRUCTION**

#### **CONSTRUCTION AND EQUIPING OF SUB-COUNTIES**

##### **ADMNISTRATION OFFICES**

**Promoter:** Nairobi City County

**Estimated Investment:** USD 0.935 Million

**Private sector participation:** PPP

**Location:** Nairobi County

The project includes: the construction and equipping of 17 sub-County offices, 85 ward offices and purchase of 85 ward vans/pick-up trucks.

### **12. ENVIRONMENT AND MINING**

#### **ESTABLISHMENT OF A GEMSTONE PROCESSING FACTORY, A**

##### **GEMOLOGY CENTER AND SHOWROOM**

**Promoter:** TaitaTaveta County

**Estimated Investment Cost:** USD 0.775

**Private Sector Participation:** PPP

**Location:** TaitaTaveta County

This project comprises the establishment of a Gemstone Processing Factory to add value to the County's considerable mineral wealth by cutting and polishing gemstones to a high standard for sale both locally and for export. The factory will have an installed capacity of 20,000 carats per annum, a Gemology center for training gemstone specialists and a showroom.

## **HOMA BAY CEMENT PLANT**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 20 million

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks construction of a cement manufacturing factory. It is estimated that about 90% of the inputs are found within the county while the 10% can be easily imported. The location is strategically located near limestone deposits and Lake Victoria which makes production and transport convenient.

### 13. **TRADE**

## **OYUGIS AND HOMA BAY OPEN AIR MARKETS UPGRADING PROJECTS**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 16.129 million (per market)

**Private Sector Participation:** PPP

**Location:** Homa Bay

This project seeks the construction of two modernized open-air markets in Homa Bay County which will include ultra-modern groceries (green produce) and cereal markets at Oyugis and Homa Bay towns respectively.

## **COMMERCIAL CENTRE (SHOPPING MALL)**

**Promoter:** Meru University of Science and Technology

**Estimated Investment:** USD 80 million

**Private Sector Participation: PPP**

**Location:** Meru County

Along the Meru-Maua Road 40 acres are set aside for a commercial center (Shopping Mall). It is envisaged that this commercial center will be part of a gated community, comprised of shops, supermarkets, food courts, offices, workshops, garage, petrol station, conferencing facilities, and furnished houses/apartments for rent

**ULTRA-MODERN SHOPPING COMPLEX**

**Promoter:** County Government of Homa Bay

**Estimated Investment:** USD 15 million

**Private Sector Participation: PPP**

**Location:** Homa Bay County

This project seeks a private sector investor or a property developer to construct a world class shopping mall in Homa Bay town. Once built, the shopping complex will not only serve the residents of Homa Bay town but also provide goods and services to over 15 tourist resorts.

**UPCOMING PROJECTS**

| <b>PROJECTS</b>                             | <b>PROJECT PROMOTER</b>    |
|---|----------------------------|
| Wholesale hub and retail trade              | County Government of Kitui |
| Value addition on honey and its by products | County Government of Kitui |
| Value addition on mangoes                   | County Government of Kitui |

**UPCOMING PROJECTS**

**SPORTS SECTOR**

| <b>PROMOTER</b>  | <b>PROJECT PROMOTER</b>    |
|--|----------------------------|
| Establishment of sports equipment/motor racing/sports facilities Kitui | County Government of Kitui |

## AN OVERVIEW OF INVESTOR INCENTIVES

**Ministry:** Ministry of Information, Communication and Technology

**Concerned Institutions:** Kenya ICT Board  
Ministry of Information and Communication

**Sector:** ICT

**Incentives:**

- Reduced income tax for expatriates and key national employees as well as corporate tax holiday for BPO/ITES firms to lure major investors.
- Exemptions on custom duties for ICT equipment.
- For BPO providers' ministry offers simplified recruitment, expedited business set-ups and training program subsidies.
- Discounts on rent in BPO-specific locations.
- Tax waiver on computer and computer accessories.

**Ministry:** Ministry of Transport, Infrastructure, Housing and Urban Development.

**Concerned Institutions:** State Department for Housing and Urban Development.

**Sector:** Housing

**Incentives**

- Tax deductibility of interest from infrastructure and social service bonds.
- Tax deductibility for expenditures for social infrastructure.
- Expenditure of a capital nature incurred by a person on the construction of a public school, hospital or any similar kind of social infrastructure and is given prior approval by the Minister of Finance is tax deductible.
- A prescribed dwelling house (a house constructed for and occupied by employees of a business) qualifies as an Industrial Building as defined under the Income Tax Act. Hence the employer is allowed a deduction against his taxable income at the rate of 1/40 of the capital expenditure per annum.
- Industrial Building deduction on capital expenditure incurred on the construction of an industrial building to be used in a business carried on by a person or the lessee for any year of income in which the building is so used.
- Corporate tax is 15% for 400,000 units minimum.

**Ministry:** Ministry of Industry, Trade and Cooperatives

**Concerned Institutions:** Export Processing Zone Authority,  
Kenya Revenue Authority, & National Treasury

**Sector:** Manufacturing

**Incentives:**

Export Processing Zones

- An initial 10-year corporate income tax holiday and 25% corporation tax.
- 10-year withholding tax holiday on dividends and other remittances to non-resident parties.
- Perpetual exemption from VAT and customs import duty on inputs –raw materials, machinery, office equipment, certain petroleum fuel for boilers and generators, building materials, other supplies. VAT exemption also applies on local purchases of goods and services supplied by companies in the Kenyan customs territory or domestic market. Motor vehicles which do not remain within the zone are not eligible for tax exemption.
- Perpetual exemption from payment of stamp duty on legal instruments
- 100% investment deduction on new investment in EPZ buildings and machinery applicable over 20 years.

Tax Remission for Exports

- For investors operating outside an EPZ, incentives are provided through the remission of taxes incurred in respect of exports of taxable goods by the Tax Remission Export Office (TREO).  
This applies where a person incurs VAT on goods imported under bond for manufacture of exports.
- The remission of VAT paid will also be allowed in respect of capital goods (excluding motor vehicles) imported or purchased for investment in industries such as oil exploration or prospecting for minerals.

Manufacturing under Bond

- This is available to investors manufacturing for exports.
- It allows for duty and VAT free importation but the investors will be required to pay corporation tax.
- Investors operating under this license will have their operations bonded by a customs officer.

Investment incentives outside the EPZ Scheme.

- Investment allowance to reduce the cost of initial investment, It covers the following costs.
  - i. Building
  - ii. Machinery and equipment
  - iii. Refurbishment of factories and hotels
  - iv. Machinery installation

All factories and hotels enjoy 100% investment allowance if located in Nairobi, Mombasa or Kisumu. Those located in other areas are allowed 150% investment allowance on condition that the minimum investment is KSH 200Million.

- Capital goods are zero rated for custom purposes.
- Plant, machinery and equipment are duty exempt.
- All raw materials and other inputs imported for the purpose of providing export products are granted duty remission under TREO scheme.

#### INDUSTRIAL BUILDING ALLOWANCE (IBA)

IBA is granted on capital expenditure incurred on the construction of an industrial building. A rate of 2.5% per annum is applied to the qualifying cost of the construction of an industrial building and 4% per annum is applied on the qualifying cost of a hotel building. These rates may however be varied upon formal application to the Revenue Authority detailing the inadequacy of the rate provided.

#### SHIPPING INVESTMENT DEDUCTION

This is granted at the rate of 40% on capital expenditure and only one such deduction can be allowed in respect of the same ship. To qualify the purchase must be that of a new unused power driven ship of more than 495 tons or on the purchase and subsequent refitting for the purpose of shipping business of a used power driven ship of more than 495 tons.

**Ministry:** Ministry of Education, Science and Technology

**Concerned Institutions:** Ministry of Education.

**Sector:** Education

**Incentives:**

Tax exemptions on building materials for educational infrastructure and equipment intended for training purposes.

**Ministry:** Ministry of Tourism

**Concerned Institutions:** Kenya Tourist Development Corporation

**Sector:** Tourism

**Incentives:**

- The Government, upon application, exempts import duty and VAT on the following items and equipment for hotel construction and refurbishment: washing machines, kitchen ware, cookers, fridges and freezers, air conditioning systems, cutlery, televisions, carpets, furniture and linen and curtains. All other items and equipment required by hoteliers are only VAT exempt upon application for construction and refurbishment.
- Exemption from VAT - Materials and equipment for use in the construction or refurbishment of tourist hotels. All materials and equipment, excluding vehicles and goods for regular repair and maintenance, the purchase or importation of which is approved by the Permanent Secretary to the Treasury, for use in the construction or refurbishment of tourist hotels. This is subject to the production of such evidence as the Commissioner may require details of the quantity, quality and type of good for the project.

**Ministry:** Ministry Of Energy and Petroleum

**Concerned Institutions:** Energy Regulatory Commission

**Sector:** Energy

**Incentives:**

- Biomass - fixed tariff not exceeding USD 0.8 per kilowatt-hour of electrical energy supplied in bulk to the grid operator at the interconnection point.
- Wind - fixed tariff not exceeding USD 0.12 per kilowatt-hour of electrical energy supplied in bulk to the grid operator at the interconnection point.
- Geothermal - A fixed tariff not exceeding USD 0.85 per kilowatt-hour of electrical energy supplied in bulk to the grid operator at the interconnection point.

- Biogas- A fixed tariff not exceeding USD 0.8 per kilowatt-hour of electrical energy supplied in bulk to the grid operator at the interconnection point.
- Solar- A fixed tariff not exceeding USD 0.2 per Kilowatt-hour of electrical energy supplied in bulk to the grid operator at the connection point.

**Ministry:** Finance and National Treasury

**Concerned Institutions:** Capital Markets Authority

**Sector:** Financial

**Incentives:**

Preferential corporate tax treatment

- For any newly listed company and approved under the Capital Markets Act with at least 20% of it issued share capital listed, the tax shall be 27% for 3 years commencing immediately after the year of income following the date of such listing.
- A company that applies and is listed shall get a tax amnesty on its past omitted income, provided it makes a full disclosure of its assets and liabilities and undertakes to pay all its future due taxes.
- In the case of a newly listed company on any securities exchange approved under the Capital Markets Act with at least 30% of its issued share capital listed, the tax rate shall be 25% for the period of five years commencing immediately after the year of income following the date of such listing.
- For a newly listed company which has at least 40% of its issued share capital listed, the tax rate will be 20% for five years commencing immediately after the year of income following the date of such listing.

Reduction of Issuance and Listing Costs

- Law amended to reduce the listing fees by 50% i.e. from 0.3% to 0.15% for offers of equity. Tax Deductibility on Issuance and Listing Costs
- Exemption of stamp duty and value added tax on the transfer of listed securities.
- Reduction of withholding tax applicable to dividend income arising from investment on listed securities for both local and foreign investors. Foreign investors – 10-15%; local investors – 5%
- Expenditure of a capital nature incurred in that year of income by a person on legal costs and other incidental expenses relating to the authorization and issue of shares, debentures or similar securities offered for purchase by the general public were all made tax deductible expenses.
- Expenditure of a capital nature incurred in that year of income by a person, on legal costs and other incidental expenses, for the purposes of listing on any securities exchange operating in Kenya, without raising additional capital is tax deductible.

Tax Exemption for Insurance Companies

- Investments by insurance companies on listed securities exempted from tax arising out of capital gains on sale of shares.

E. Tax deductibility for credit rating companies.

- Cost of rating made tax deductible in order to encourage credit rating.

Stamp duty and Value Added Tax (VAT) exemption on share capital

- Exemption of stamp duty and value added tax on the transfer of listed securities.

#### Amnesty on past omitted Income

- Companies that apply and are listed shall get a tax amnesty on their past omitted income, provided they make a full disclosure undertake to pay all their future due taxes.

#### Reduction of withholding tax

- Reduction of withholding tax applicable to dividend income arising from investment on listed securities for both local and foreign investors. Foreign 15% to 10%; local 5%
- Withholding tax rate on interest income arising out of fixed income securities such as bonds as well as bank deposits reduced to 15% and made a final tax. Investors at the NSE has increased from 150,000 in 1995 to 600,000 in 2006 to over 1.2 million in 2009

#### Increased investment limits for foreign investors

- Threshold of foreign shareholding of domestic companies increased from 60% to 75%.

#### Tax exemption on investment income from Collective Investment Schemes

- Investment income of a pooled fund or other kind of investment consisting of retirement schemes registered by the Commissioner is tax exempt;

#### Tax exemption for infrastructure securities (Asset Backed Securities and Infrastructure Bonds).

- New and expanded share capital by listed companies or those seeking listing exempt from stamp duty
- Transfers of assets involved in the issuance of asset-backed securities will be exempt from stamp duty
- Interest income accruing from all listed bonds used to raise funds for infrastructure and social services, exempt from income tax, provided that the bonds shall have a maturity of at least three years.
- Interest income earned by investors who buy listed bonds as asset-backed securities for purposes of developing infrastructure exempted from income tax
- Exemption from the Stamp Duty Act (Cap 480) for any instrument that is certified to be in connection with the issue of asset-backed securities through a scheme approved by the Capital Markets Authority

#### Tax exemption for Real Estate Investment Trusts (REITS)

- Instruments used in the transfer of property to listed property investment vehicles exempt from stamp duty in order to encourage land consolidation and discourage non-productive land use

#### Tax exemption for Venture Capital Companies

- Gain arising from trade in shares of a venture company earned by a registered venture capital company, within the first ten years from the date of first investment in that venture company by the venture capital company, is tax exempt: provided that the venture company, has not been listed in any securities Exchange operating in Kenya for a period of more than two years.



#### Tax exemption for Dealer

- Licensed dealers to enjoy tax benefits, as long as they turn their portfolios within 24 months and according to laid down guidelines

#### Investor Compensation Fund

- An amendment of the Capital Markets Act to recognize unclaimed dividends outstanding in listed companies for more than seven years as income to Investor Compensation Fund; and to establish an Investor Compensation Fund Board to administer investor compensation fund.

### **Ministry:** Ministry of Mining

### **Concerned Institutions:** Ministry of Mining

### **Sector:** Mining

#### **Incentives:**

This is granted to a person who incurs capital expenditure on searching for, discovery, testing and winning access to minerals; expenses incurred in obtaining acquisition rights over deposits; expenses related to purchase of machinery and buildings together with the development, general administration and management prior to commencement of production. This is granted at the rate of 40% in the first year and 10% from the second to the seventh year. More details are outlined in the Mining Act.

### **Ministry:** Ministry of Agriculture, Livestock and Fisheries

### **Concerned Institutions:** State Department of Agriculture

### **Sector:** Agriculture

#### **Incentives:**

##### Farm Works Deductions (FWD)

- This is granted at the rate of 33.33% per annum for three years to the owner or tenant of any agricultural land who incurs capital expenditure on the construction of farm works. Farm works means labor quarters, farm house and any other immovable building necessary for the proper operation of the farm such as fences, ditches, drains, dams, water and electrical supply works etc.



**Ministry:** The National Treasury

**Concerned Institutions:** The National Treasury, Ministry of Foreign Affairs and International Trade

**Sector:** Double Taxation Treaties

**Incentives:**

Double Taxation treaties

- Kenya has entered into double taxation treaties, which mitigate the tax chargeable on the income of persons derived from a country in which they are resident. These include Canada, Denmark, Norway, Sweden, India, Zambia, United Arab Emirates, Kingdom and Germany.
- A double tax agreement for East African region (between Kenya, Uganda and Tanzania) has not been ratified. However income tax legislation allowing for unilateral relief operates in Uganda and Tanzania, which enables both individual and business receiving income from off-shore to obtain a tax credit for tax paid on such income in the countries from which it originates. In Kenya, the benefit of such unilateral relief is restricted to the employment income of Kenyan citizens.

# KenInvest – Core Functions & Services

## INVESTMENT PROMOTION

- Provide information on investment opportunities or sources of capital.
- Promote the opportunities for investment in Kenya by organizing forums, workshops and global marketing initiatives.
- Facilitate joint venture between local and foreign investors

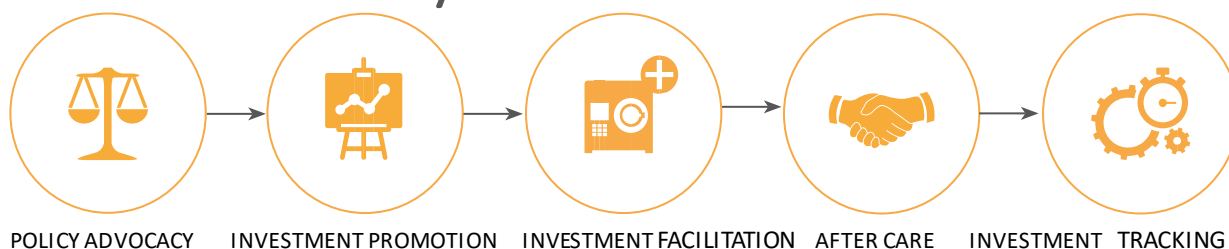
## INVESTMENT FACILITATION

- Investor tracking and after care services.
- Assist in issuing investment certificates.
- Assist in obtaining necessary licenses and permits.
- Assist in obtaining incentives or exemptions under various Acts of Law and other regulations.

## POLICY ADVOCACY

- Review the investment climate and make recommendations to Government and relevant stakeholders, with respect to changes that would greater promote and facilitate investment, including changes to licensing requirements.

## Summary of KenInvest Services



# IMPORTANT CONTACTS

## KenInvest (Kenya Investment Authority)

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