

Company Name	Web Site	Email a1	email 2	Phone Number	Short company description	Top products - strengths	Proposal of cooperation agreement
AMET S.R.L.	http://www.amet.it	daniela.parena@amet.it	daniela.parena@amet.it	+393401792714	AMET (Applied Mechatronic Engineering and Technologies) is an engineering company, active in the design, development and testing of mechatronic and mechatronic products and processes, based on numerical simulation. Main industrial market is transportation (automotive, railway, aerospace). AMET expertise covers mechanics, electronics, automatic controls and software; engineering services include: <ul style="list-style-type: none"> • CAE activities: structural and thermal analysis and optimization – passive safety, NVH, fatigue, vehicle dynamics, aerodynamics, durability and CFD, using FEM and MBS • Automatic Controls: model based automatic control systems engineering and networking, product development consulting, dynamic systems modelling, model based control design, embedded software development, rapid control prototyping, HIL and RT testing • Robotics and automation applications design and development. • Consulting: performances analysis and optimization (i.e. weight management) and data analytics. • Products – Test benches: design and realization of custom test benches, e.g. fatigue test benches for physical components validation and HIL test benches for embedded electronic control unit's validation. 	Customize test benches, with integrated robotic components, end-of-line component validation benches, Hardware-in-the-Loop (HIL) test benches; software products; engineering services – modelling, simulation, virtual analysis and testing in all CAE applications; project management support. AMET's main strength is the ability to integrate different skills and to perform technology transfer between different sectors and applications.	AMET seeks collaboration opportunities on commercial projects, new customers in new markets and sectors. Furthermore, AMET is strongly interested in partnerships and collaborations on funded research programs, at regional, national and European level.
BALLUFF AUTOMATION SRL	http://balluff.it	info@balluff.it	sergio.paganelli@balluff.it	+390113150711	Balluff is a medium-sized company, specialist in sensors and automation solutions with consolidated traditions and customer relationships established over years. It is an important partner, a pioneer in innovation for its customers. In the early 1980s, it began to progressively expand its production and commercial network. And today Balluff is not only at home in Neuhausen, but also in Europe, Asia, North and South America and in all other major markets, in 68 countries around the world. So we can better understand and assist our customers, get what they need: high-quality sensors, identification and image processing solutions, including network technology and software, for every automation sector. As a company of the future, we not only focus on traditional areas of automation, but we are also dedicated to developing holistic applications for an increasingly digital and connected world. Customers feel the particular commitment we dedicate to what we do for them. Commitment with which we respond to their needs, accept their challenges and develop future-oriented technologies for them.	Sensors: inductive, optical, magnetostrictive, capacitive, ultrasonic... RFID all frequencies networking IO-Link Vision systems and components Data collection sensors for Condition Monitoring Industrial Software.	Looking for a commercial partner with main priority on Morocco, Algeria, Tunisia. We will also consider proposal from Israel. Excluding Turkey, we are looking for partners already active in the field of automation, able to develop the market for new applications, deal with the spare parts management and offer a technical support service. Required features: - Organized sales network - Technical service - Warehouse - High level of fluency in English - Continuous IT support (internal or external) - Financial stability - Located in an industrial area - Not in competition with the products marketed by us
BELLIZZI SRL	http://www.bellizzi srl	italobellizzi@bellizzisrl.it	italobellizzi@bellizzisrl.it	+39080505296	Bellizzi srl was founded in 1924. Since then, we work for the automotive/industrial area, in particular with: <ul style="list-style-type: none"> • GE construction • Rail and Industrial Air/conditioning • Hydrogen GE and Industrial Engine (truck-BUS) • Quality Control Specialist • Engine overhaul • Railpack overhaul • Industrial overhaul • Automotive/Truck & Bus assistance 	Hydrogen GE; hydrogen GE for Truck & BUS; air conditioning and railpack. Bellizzi srl offers history, know-how, qualified human resources.	Bellizzi srl is interested in commercial business but also in technology and know how transfer since we strongly believe that our technologies are important assets in the future evolution of green economy.
C.M.D. COSTRUZIONI MOTORI DIESEL SPA	http://www.cmdengine.com	info@cmdengine.com	angela.ferraro@cmdengine.com	+39082424055	For over 30 years now C.M.D. SpA Costruzioni Motori Diesel has been designing and manufacturing engines and complex solutions for automotive, marine and aeronautical industry. CMD SpA is a leading company in diesel and gasoline engines manufacturing and innovative solutions in the electronic field and for the Circular Economy. Our core business is developed through 5 divisions: avio engines, marine engines, Machining, Research and Development and microgeneration systems. Safety, innovation, reliability and customization are 4 characteristics of CMD know-how and products. Our highly skilled R&D team constantly works for developing cutting-edge products suitable for both general markets requirements and each single customer. CMD owns 3 facilities, 2 in Atella (PZ) and 1 in San Nicola La Strada (CE), where our projects and our goals take shape.	Production and testing of marine engines, avio engines and hybrid systems managed entirely by electronic control units (ECU) made by CMD Electronic division. The BU Electronics provides innovative solutions in the field of electronic engineering embedded and for this reason it is able to operate in different sectors, from the electronic control of internal combustion engines in sectors such as medical, industrial and home automation. It is currently engaged in the development of a FADEC for its GF56 diesel aircraft engine. The company looks to the future from a green perspective, as evidenced by the conversion of Diesel engines into gas engines, experimenting with the possibility of adding the hybrid component. CMD designs and manufactures microcogeneration biomass, on a wide range of applications, (woody biomass, mowing and pruning, residues, food, mud exhausted, textile residues), thanks to high introduction of smart control systems that can manage via software and digital electronics the whole process, from starting biomass for the generation of gas, up to the production of energy. Great space is given to the mechatronic integration of devices and sensors. The experience in the motor industry has been a pioneer in the CMD machining business Unit. CMD mechanical machining has a highly technological and advanced profile. We work and assemble heads, bases, gearboxes and other components of high realization difficulty.	CMD is available for business and industrial collaborations. BU engine requires interaction with data management and cloud expertise, for the storage, analysis and management of data generated by microcogeneration plants. Deepening the management of control strategies and sensory feedback through figures related to predictive diagnostics. Experts in the management of chemical plants and experts in organic chemistry. For BU Machining it would be interesting to discuss with OEMs or their reference TIER1, manufacturers of certified electronic components. For BU Marine acquire contacts with manufacturers of high performance batteries and electric motors. For the Electronic BU, in terms of partnership agreements, we are looking for companies whose products have an electronic part and companies that make electronic products.
CAMOZZI AUTOMATION SPA	https://an.automation.camozzi.com/	info@camozzi.com	mgotti@camozzi.com	+39030792253	Camozzi Automation is a global leader in the design and production of motion and fluid control components, systems and technologies for industrial automation, Transportation and Life science industries.	Camozzi Automation offers a complete range of components, such as cylinders, valves and solenoid valves, fittings, FRL regulator valves, accessories for compressed air and correlated technologies and systems for industrial automation, proposing targeted solutions for any application need.	We look for OEMs of industrial machines or end users
COSBERG SPA	http://www.cosberg.com	infocosberg@cosberg.com	m.telli@cosberg.com	+39035905013	COSBERG S.P.A. is a company with 38-years experience in mechatronics. Our core business is the study and realization of assembly machines – with rotary table systems, linear transfer machines with free pallets and robotized solutions – in order to automatize the assembly processes. We offer breakthrough solutions to our customers, realizing "tailor-made applications" based on a long experience and on standardized modules for mechatronics: bowl feeders, screw driving units, r/eving technology, pick&place arms. Our machines and solutions are applied in many industrial segments: - automotive components (complete braking systems, power window motors, roof motors, brushless motors, car brakes, rocker-arm, fuseholder boxes, adjustable sliders for seats...) - electro-mechanic industry (electrical motors, switches, plugs, sockets, electrical components, terminal boards, motors, pins, safety switches...) - doors, windows, furniture fittings (hinges, drawer slides, dampers, hardware, accessories, supports...) - household appliances (oven hinges, washing machines parts, gas valves, thermostats...)	Cosberg spa offers production assets that give value to the customer. As a system builder, Cosberg does not rely only on the technologies it develops and integrates to meet the required level of performance and customization, but goes further, focusing on its ability to offer system solutions that, with the same productivity compared to the competitor, provide greater efficiency, reduced downtime machine (according to the PIT-STOP philosophy) and, therefore, lower costs of ownership of the production asset. For this purpose, we design intelligent machines with industry 4.0 technologies to reduce any form of downtime in the life of the plant (installation, set-up and start-up, maintenance)	Expand our markets and find new customers / partners to propose our solutions in the field of machines and solutions to automate assembly processes
EN4 SRL	http://www.en4.it	gianluca.franchi@en4.it	gianluca.franchi@en4.it	+39207616172	Founded in 2006 as a spin-off of the University of Perugia, EN4 is a company with a strong design capacity. This feature allows us to offer the customer the flexibility typical of an Italian company, with a high propensity to research and innovation in a multidisciplinary environment. Over the years, the EN4 staff has specialized in the development of customized test benches and measuring and testing equipment, for actuators and electric motors, for components of internal combustion engines, and for mechanical, thermal and electrical and fluid dynamic measurements. The testing solutions developed could be both for R&D and End of Line purpose. EN4 is certified as Silver Alliance Partner of National Instruments, global leader in automated test and measurement systems.	- Know-How Test & Measurement - Long term Know-How on mechatronic components - Turnkey solutions - Consulting	EN4 is interested in establishing commercial relationship with companies in the mechatronics sector, through both, direct supply of systems or consultancy, and industrial partnership agreements with third parties (other technological partners or commercial partners present in the territory) in order to offer our skills on the new markets.
ERGO DESIGN SRL	http://ergo-design.it	design@ergo-design.it	design@ergo-design.it	+390103755861	Ergo Design deals with industrial design, reverse engineering, mechatronics and mass production. Our working experience was formed between 1995 and 2000 as shareholders of Piano Design Workshop, a reality linked to the studio of Architect Renzo Piano, where we dealt with industrial design and technical projects related to renewable energy in the field of architecture. Since 2000, we are an independent company and we position ourselves on the market as an ideal point of contact between the industry and important research institutions, collaborating with private companies and research institutes such as CNR (Consiglio Nazionale delle Ricerche) and the University of Genoa. Since 2010 we are members of ADI Associazione per il Design Industriale, we are members of the ADI Liguria Board of Directors, and over the years our projects have received the most prestigious awards such as ADI Compasso d'Oro, IF Design Awards and Premio Nazionale dell'Innovazione. In 20 years of activity we have selected a supply chain 100% Made in Italy which we have called Italmeccatronica and which allows us to industrialize and mass produce solutions and products of high quality and complexity.	We design special technical equipment for laboratories that need to carry out experiments for the study of new technologies and materials. The most recent projects are focused on renewable energies, such as the study of hydrophobic coatings for photovoltaic panels and the study of materials that compose the SOFC fuel cells used for the energy transition to hydrogen. In the mechatronics field, we design and manufacture precision mechanics, operated with a high degree of precision by means of actuators controlled through complex and programmable electrical circuits. Another area of expertise is reverse engineering, i.e. the redesign conducted from an existing object or electronic circuit.	We are looking for a commercial and distribution partner for our solutions and we evaluate industrial partnerships with realities that have specific design needs or that are complementary to us. We are also looking for companies and public or private research centres that deal with research in materials, fuel cells and hydrogen, to provide them with the equipment and the technology that is necessary to execute advanced tests, such as those carried out with our machinery in the European research projects AD-ASTRA and ENDURANCE.

FLEXSTRUCTURES ITALIA SRL	http://www.flexstructures.de/?lang=en	mail-inbox@flexstructures.de	valerio.cibrario@flexstructures.de	+393478305148	<p>flexStructures Italia Srl is subsidiary of flexStructures GmbH, based in Kaiserslautern, Germany. flexStructures Italia has been established in 2018 and has responsibility for Southern Europe and Chinese and South Korean markets. flexStructures Italia Srl develops, implements and distributes IPS Product Suite, addressed to industrial process simulations and optimization.</p> <p>IPS Products Suite consists of:</p> <ul style="list-style-type: none"> - IPS Cable Simulation: Design of flexible components (wires, wiring harnesses and hoses, grommets, flat cables) for layout, motion, dynamics and durability - IPS Robot Optimization: Motion planning and work-load optimization of multi-robot stations - IPS Path Planner: Automatic verification of assembly feasibility - IPS IMMA (Intelligently Moving Manikin in Assembly): Ergonomic workplace layout optimization - IPS Virtual Paint Spray & Sealing: Painting and Sealing process simulation and optimization 	<p>Main advantages of IPS tools are:</p> <ul style="list-style-type: none"> - The full real-time functionality, transforming such tools, single or combined, in an Instant-Decision Platform across any product development phase - The guarantee of confident results, fully validated through physical characterizations (such as for example flexibles), and then allowing high-performance execution - Improved performance through more productive collaboration, realized through integration of different tools (such as manikin manipulating flexibles or robots running in a sealing or painting process), making then concrete the Collaboration across the different industrial processes and teams, also considering real environment through point cloud data acquisition - The Virtual Reality integration, for a complete IPS immersive environment 	flexStructures Italia is currently looking for local agents and/or distributors of IPS products, single or in the overall Products Suite, in the addressed markets. Agents and/or distributors will have a proven consolidated experience in the field. Collaboration will consist of agreed shared royalties in the products selling.
FRATELLI ROTONDI SRL	http://www.rotondi.it	alessandro@rotondi.it	alessandro@rotondi.it	+390331442074	<p>The company has been operating in the metrology sector since 1943, the year of its foundation. Starting with the production of plates and control instruments, it has moved on to the design and construction of three-dimensional measuring machines for testing with and without contact. Today the company can supply a large number of measuring systems and machines such as: measuring instruments, coordinate measuring machines, optical scanning systems, robotic measuring systems and measuring arms. It is equipped with a metrological area for third party measurement and dimensional testing. It has a team of experts in metrology for retrofit and maintenance interventions on its own- and third-party machines. Its design team can design and build special machines for dimensional and non-dimensional testing. It is equipped with a metrological laboratory for the creation of optical scales on glass and steel as well as calibration targets for vision systems. Its products also include light milling systems for the production of 1:1 clay models widely used in the main styli centres of the automotive sector.</p>	<p>3D measuring machines: numerically controlled three-dimensional measuring machines for measuring both in contact and with laser scanning systems. 1.5 micron accuracy. Wide range of measuring machines with mobile, fixed and horizontal arm gantry. The range of products varies from metrological applications to production machines. Possibility of integration with automatic interlocking systems (supplied by us or by third parties). OptiMe: optical scanning measuring system with processing of surfaces and geometric elements. The system can be integrated as a collaborative robot system for enhanced automation in the production field. Optical scales: optical scales for linear and rotary systems, both incremental and absolute. Length up to 160 meters. Calibration Target: glass calibration target for optical vision systems.</p>	The company is looking for foreign partners to extend its technical sales network. The ideal partner operates in the manufacturing / metrology sector and is able to propose products independently, install and manage after-sales assistance. The partner will be trained both from a commercial and a technical point of view to carry out all maintenance and assistance interventions.
K.L.A.IN.ROBOTICS SRL	http://www.klainrobotics.com	info@klainrobotics.com	clarletti@klainrobotics.com	+390303582154	<p>K.L.A.IN.robotics distributes robots for the Factory Automation and Mechatronic components. Two are its main activities. The first is the distribution of components for Factory Automation to specialized System Integrators, operating in the production of assembly lines, special machines, robotic systems, handling and employing of operating machines in general, in sectors such as General Industry, cosmetics, medical, pharmaceuticals, food, electronics, leak detection, fashion, eyewear, quality controls with or without imaging, plastic molding, etc. The second is our Active Service, both with custom training to the use of Mechatronic's products, as well as assistance and support for Customers, during the choice and / or development of projects, or during the start-up of installed products, as well as tests of cycle times with simulations in the software development environment.</p>	<p>Industrial automation with DENSO and Hyundai robots, mobile robot for intralogistics with MIR brand, industrial and collaborative robots, Effimat vertical automatic storages.</p>	Business development, search for system integrator partners.
M.T.A.SRL	http://mtaeronautica.com/it/	info@mtaeronautica.com	mtasrl2000@libero.it	+390818446465	<p>Founded in the 2000, MTA srl operates in the aerospace and defence industry market as supplier of high skilled engineers, fitters, mechanics, electroelectronics, electricians, painters, NDT, and quality controllers as well as supplier of electroavionics harnesses. Currently the company operates on the FAL of TOLSOA in the ART program, and for LEONARDO in the Pomigliano plant for the completion of the ART Carriage fuselage. With a German company MTA participated in several revamping and restaling programs of civil and military aircraft.</p>	<p>Assembly of aeronautical structures (fuselage). Wings manufacturing, installation and test cabling on board. MRO: Mechanical, pneumatic, hydraulic, electrical system removal/installation. Stripping and painting processes for aircraft components. NDI: Liquid Penetrant Inspection, Ultrasonic Inspection, Eddy Current, MagneticParticle Inspection).</p>	Subcontractor. We propose collaboration agreements with operational technical support from us. Staff training in the assembly of the Structure (Fuselage), construction of electro-avionic wiring, installation on board. Staff training for NDI. Production support for NDI. Possible participation in new programs.
MINDESK SRL	https://www.mindeskvr.com	gabriele@mindeskvr.com	gabriele@mindeskvr.com	+14159364001	<p>Mindesk develops a real-time platform for CAD software that allows to prototype and review 3D CAD projects in virtual reality. No export work is required, users never leave the CAD itself. By designing in VR with the software they are already used to, CAD professionals such as architects, engineers and designers save time and money otherwise spent on navigation, coordination with colleagues and physical models. There is the possibility to collaborate with colleagues and clients both locally and remotely. Mindesk also offers photorealistic real-time renderings thanks to the integration with Unreal Engine. Currently available for Rhinoceros and SolidWorks, Mindesk will soon be available for other platforms too.</p>	<p>The main products are the native plugins for Rhino and SolidWorks, which allow to use these CAD in virtual reality or linked Unreal Engine. No export or file conversion is needed, everything works in 1 click. CAD in VR: this mode is used to perform immersive design reviews, avoid building physical prototypes, coordinate effectively and efficiently with colleagues, save time and costs in general. CAD in Unreal: this mode is used for real-time rendering, testing geometry changes on materials and lights, have immersive experiences for the client and quicker/better feedback cycles with non-technical stakeholders in general. The products come in 3 tiers:</p> <ul style="list-style-type: none"> - Freelance: fixed license, visualization only; - Professional: floating license, visualization and editing; - Enterprise: network license, premium headsets support and large company deployment 	<p>We're looking for:</p> <ul style="list-style-type: none"> - Clients: manufacturing companies and design firms that intensely use CAD software. - Commercial partners: local software distribution companies and value added resellers (VARs) to scale in these markets. We would expand the existing collaborations in North Africa, Israel, Turkey and the Middle East in general.
MTM PROJECT	https://www.mtmproject.com/	info@mtmproject.com	depalma@mtmproject.com	+393515892286	<p>MTM Project srl is an innovative Apulian SME specialized in software development and IT consulting, one of the pioneers in Italy in the design and development of applications based on the use of virtual reality and augmented reality. The company's strength, a young team of 15 employees with an average age of 27, is the continuous focus on technological innovation and fixed investments in Research & Development which have represented more than 30% of resources for over 10 years. Since 2010, MTM has been ISO 9001 certified, Microsoft Silver Certified (since 2016), and is an accredited Training Authority of the Apulia Region (since 2015).</p>	<p>1. AURES SmartGlass and SmartPhone SW system for maintenance and production remote assistance through Augmented Reality. It allows to: view technical documentation and information in AR, identify tools or elements suitable for each operation, use videocalls for remote support requests, record audio and automatically transform it into text documents, record videos and take photos and store them on the cloud / server, collaborate on a shared digital whiteboard. AURES reduces intervention time and costs, eliminates distances through assistance, increase efficiency.</p> <p>2. HIL VR software system for technical staff training through Virtual Reality and Machine Learning. Is based on 3 step:</p> <ul style="list-style-type: none"> • Watch 360° video • Make procedures in VR following the instruction • Make procedures in VR independently <p>HIL VR reduces cost, operation risks and increase learning level.</p>	We are looking for partner interested in reseller collaboration for our product. We are also interested in partner with industrial firm who want to do a partnership with us
NANOLEVER SRL	https://www.nanolever.com	GROMBOLI@NANOLEVER.COM	GROMBOLI@NANOLEVER.COM	+393356443394	<p>Nanolever is a spin-off of Hypertec Srl, a mechatronics and mechanical engineering company. We design and manufacture weighing systems installed onboard the machine and weight measurement systems of loose materials in the transport line, such as feed. The weights systems - Sigma Low - allows a remarkable precise dosage, eliminating the error due to the machine's vibrations. Sigma Low technology will enable you to amount with much greater accuracy than volumetric dosing. Moreover, the Weight Capsule system allows you to measure materials such as feed and grains directly in the pipes line in which the loose material flows. It's the first time that it is possible to measure the feed efficiently and accurately, allowing you to know what does distribute in the feeders. The measurement accuracy is 0.2% of the weighed product. Nanolever can develop weighing systems that the competition deems impossible to realize either for automatic machines in the various pharmaceutical and food sectors or process plants.</p>	<p>Precision weight measurement system of the feed delivered to the individual feeder lines. Weight Capsule. It weighs feed, grains, and more in general granular and dusty materials installed directly along the material transport pipe. Weight Capsule weighs only 30 kg and will be installed directly to the material transport pipe or the wall, floor, or ceiling and used in all industrial situations and all farms. The measurement error is not more than 0.2% of the full scale, and the flow rate is at least 30 kg per minute. The use of Weight Capsules in farms allows you to know precisely the consumption for each feed line dispensed to animals.</p>	<p>Collaboration with companies that produce and install chicken farming systems. We are interested in the commercial and technical collaboration for the sale of Weight Capsule systems in farms and chemical and food industries where we can manage, in cooperation with a Cisco partner, the data acquired by our online weighing systems. Aidan Connelly, Vice President of Altech, on January 31, 2018, at the International Production Processing Expo 2018 in Atlanta, indicated that the biggest flaw in the avian industry is the lack of feed consumption data that could be incredibly useful to improve production efficiency.</p>
R.S. BILANCE SRL	https://www.rsbilance.com	amministratore@rsbilance.com	edgardotobino@gmail.com	+393389457124	<p>RS BILANCE is an automation systems specialist operating since 2005 within the packaging technologies industry. The company mission is to provide innovative, cost-effective and bespoke solutions with the intent of creating value for the customers. The company is specialized in designing, manufacturing and installing both single equipment lines and integrated bespoke turn-key automation systems for weighing, dosing, pricing, selecting, labeling and monitoring within the food and non-food supply chain processes. The RS Bilance portfolio includes automatic weighing systems, price labelers, labelers, vision systems, metal detectors, diverters/aligners and software. Most of the customers of the company belong to the food processing and large-scale distribution sectors; besides the company has gained a particularly strong expertise and reputation within the fruit and vegetables sector where RS implemented and enabled significant innovations on both mechatronics and IT processes. At present RS markets are Europe, central and southern America and northern Africa. RS is also based in Tunisia through a related manufacturing unit.</p>	<p>The engineering process involves all production aspects as far as both mechatronics and IT are concerned, especially within the agri-food industry for which cyberphysical systems have been developed. Among the present product portfolio, our top products - all meeting the MID technical requirements, are:</p> <ul style="list-style-type: none"> • Integrated weight control system with diverter and visual recognition - Software Inspector (Diverter allowing selection of products and tracking through visual and optic recognition) • Automatic electronic modular weight-pricing machine MX series with check-weigher and double print head - Software weight pricing allowing product tracking. • Integrated print band system "Print and apply" - Software Custom label allowing product tracking. <p>At present RS latest R&D efforts are focused on new technologies for sealers, ensuring both marking and sealing on compostable packaging.</p>	<p>RS envisages both commercial and technical cooperation focused on integrated systems and equipment for the agri-food industry, and particularly for the fruit and vegetables supply chain. As a rule RS is interested to get in touch with companies or organizations developing disrupting and/or cutting edge complementary innovations and technologies within these sectors, concerning additional new features and functionalities, which could be complementary to our equipments too, and integrated with. In addition RS wish to get in touch with potential complementary partners aiming to develop an industrial and commercial cooperation within their own domestic agri-food markets aiming to a joint offer of products and services. Both partners will cooperate closely on product upgrading, aiming to be compliant with domestic technical requirements and specifications. The potential partner may be a manufacturer, engineering or technical assistance company, importer / distributor with a good knowledge of the local packaging market.</p>

RAM ELETTRONICA SRL	http://www.ramelettronica.it/azienda/la-storia.html	andrea.palmieri@ramelettronica.it	andrea.palmieri@ramelettronica.it	+39032067618	RAM Elettronica S.r.l. is a leading Company in electrical installation and industrial automation since 1974. RAM provides turn-key solutions for milling industry, pasta factories, feed mills, confectionery and pharmaceutical industries. Our main services are: software engineering, PLC & Scada, MES integration, process and hardware engineering, MCC and Automation Panels construction, supply and installation of electrical systems, commissioning, after sales and remote maintenance. RAM is Siemens' Advanced Solution Partner and works with all component manufacturers and leading machine manufacturers. RAM has been awarded over 100 new contracts per year worldwide in the last 10 years. RAM is always committed to finding customized solutions to its customers' problems and it constantly offers innovative proposals to be always one step ahead of its competitors.	RAM has gained extensive experience in over 40 years of business, building quality systems with great commitment and passion for innovation. RAM has patented a Vision System for the defects of long pasta already installed in the main Italian pasta factories. Currently our research team is developing projects (in cooperation with the University of Foggia and RINA Consulting) for the control of the quality-quantitative characteristics of the grain and energy efficiency of the plants. Our deep experience in different industries and with more than 1000 lines and Partnerships with our customers are long-lasting and profitable (win-win logic) and constitute our main channel of promotion.	RAM is looking for partners to offer its services and show its portfolio of works executed in these countries. RAM wants to further develop lasting partnerships in the reference markets in which it has been present for years.
SAMAC S.R.L.	https://www.samac.it/	paola.bettinelli@samac.it	paola.bettinelli@samac.it	+39345079091	Since 1975 we provide customized automation solutions for assembly and test. Samac conceives, builds, installs and services customized machines and plants to automate the assembly and test processes of mechanical, electromechanical and hydromechanical components. This service starts from inventing "ad hoc" solutions to meet customers' specific needs, grows through the design and implementation of the system and ends with start-up and post-sales support, which is managed with the utmost responsiveness by having local service units in the main world market areas. The company has developed a deep know how in the automotive field, but Samac is also present in different industries like white goods, oil/gas, home and outdoor appliances and medical. We are also aware of electric mobility, an industry where we've already developed some installations. During the last years the company has exponentially grown in terms of turnover, human resources, production area extension and technologies complexity in our lines. An additional strong point is our Scada Supervisor, conceived and internally designed since 1994, constantly improved and integrated to our lines to give a total traceability of process and product. The Scada System can of course communicate with the customers management softwares. Samac is ISO 9001 (quality), ISO 14001 (environment) and ISO 45001 (health & safety) certified and in a few months a new productive plant in China will be opened.	Some of the products assembled and/or tested until today: • Automotive components: turbocompressors, oil and water pumps, brake systems, lighting systems, EGR valves, transmission components, power windows, wipers, brushless motors for air conditioning systems, air bags, electronic key readers, differential covers, heat exchangers, electric fans, regulators, oil sumps, fans, steering columns; • Electric motors: brushless and DC; • Oleodynamics: valve units, control unit manifolds, control units, pumps, oleodynamic couplings; • Outdoor appliances: leisure irrigation pumps, vacuum pumps; • White goods: motors for washing machines and dishwashers; • Automation: electric actuators, pneumatic actuators, mechanical actuators, positioners, gear motors for automatic gates; • Civil; • Vending machines.	Samac offers customized solutions to develop and build customized solutions for assembly and test plants. We offer a real flexibility assisting our customers in each phase of the process, from the feasibility study to the final acceptance at the customer production unit and until a complete after sales assistance. Our deep experience in different industries and with more than 1000 lines and installations realised for over than 20 countries in the world leads us to turn our attention towards other developing countries, where we hope to find organised companies to collaborate with. We offer to customers our whole technical know-how in order to conceive a "tailor made" installation for specific necessities of a product or business.
SEFA SRL	HTTP://WWW.OFFICINESEFA.IT	R.SETTE@SEFAWEB.IT	R.SETTE@SEFAWEB.IT	+390803375025	Sefa Industries was founded in July 2001 by four specialized technicians in the field of mechanical engineering. They aimed at creating a competitive and lively new working environment. Established as an outsourcing company, nowadays SEFA is also able to support the client in the stage of design and streamlining of its component, either for executive single details (parts) or for assembled components. Works are executed using customer's draws or samples, with the support of our competence to improve the component features; we are also able to work all kind of materials from the metallic to the plastic ones and supply all the items with heat and surface treatments. Above all, we are specialized in the construction of spindles, calibres and assembled structures provided with all the necessary certificates. The delivered items are ready to be used.	Precision mechanics and special equipment for machine tools. Consultancy in the design and optimization of processes on automatic lines. Assembly of mechanical and machine parts. Spindles design and construction.	We are looking for companies interested in the high quality of Made in Italy productions. Our processes reach very high degrees of precision that is not always possible to find, except in highly specialized districts such as the one in which we operate. We are available to evaluate joint ventures. Our potential customers are machine tool manufacturers, groups operating in the automotive and industrial automation sectors. We are also available to carry out real projects related to the automation and optimization of existing production lines.
SIRA S.P.A.	http://www.sira-spa.com	info@sira-spa.com	marco.scaglia@sira-spa.com	+39024865271	SIRA, specialized in fastening, pneumatic, electric or electronic. Manual, semi-automatic and fully automatic with automatic screw-feeding. With close to 50 years experience, offers complete solutions for stand-alone applications or for System Integrators. Multi field applicability from Automotive to Home Appliances, electronics and many others.	With almost 50 years experience, we offer top quality products/solutions for fastening, up to fully automatic screw-feeding applications. Focus on quality and customer care with reactivity and flexibility. We guarantee, tech-assistance, service and spare parts for the whole products program.	SIRA is looking for companies, preferable System Integrators, interested in our solutions/components for fastening, automatic mainly, with stand-alone solutions and/or for integration in assembly lines.
SMEA SOLUTIONS SRL	https://www.smeasolutions.com/	info@emeasolutions.com	comes@emeasolutions.com	+390831366506	Located in the heart of Puglia, SMEA Solutions offers its experience in the resolution of production process problems. Thanks to a highly professional technical staff and a cutting-edge design office, the company is able to offer robotic islands with new and used turnkey robots. With a technical support always oriented to improve the production assistance, SMEA Solutions offers a qualified after-sales service. The company provides its customers with a prompt response, reducing the call times thanks to a spare parts warehouse for robots and a close collaboration with CLOOS (exclusive dealers in southern Italy), KUKA and YASKAWA, of which we are CERTIFIED PARTNERS. In addition to these brands, we have the opportunity to supply several other robot brands. The choice of one or the other depends on the applications to be executed and on the requests made by the customers. Our focus is always on total customer satisfaction, both technical and economic.	We deal with design, construction of Cartesian systems, automation, robotics, including welding cells, palletizing islands, assembly and packaging, design and installation of any type of system. We design and manufacture all types of structures and metal carpentry (sheds, bridges, automated warehouses). We have technicians specialized in the realization of PLC software and robot programmers. We carry out mechanical workings and structural carpentry. In addition, we specialize in the automation and robotization of TIG / MIG and submerged arc welding processes. Artificial vision and control systems. We deal with the design and construction of machines and machinery for welding and palletizing. We have excellent problem solving skills. Our aim is to guarantee turnkey works.	We are interested in promoting our brand and know how. We wish to undertake commercial relations especially for the construction of gantry machines for welding. We would exclude a priori collaboration with the food sector.
TEKNA AUTOMAZIONE E CONTROLLO SRL	http://teknautomazione.com	tekn@teknautomazione.com	tekn@teknautomazione.com	+390881750570	TEKNA Automazione e Controllo works in the industrial automation field supplying products, systems and services for the automation and control of production lines. The applicative experiences that TEKNA Automazione e Controllo has made in process automation and supervision, in variable speed systems for motors, in Programmable Logic Controllers projects and in software development for plants' automation and supervision, allow it to design, produce and install complete systems for automation of machines and production lines. Tekna takes part in international tenders for the production, upgrade, mechanical, electrical and automation revamping of existing machines and production lines, replacing obsolete equipment and mechanical parts at the end of their life cycle with new ones, up to restart the production line	Design and supply of software and automation panels with PLC programmable logic controllers, panels with inverters for speed regulation of high power motors, of new production lines, upgrade and revamping of obsolete existing production lines, supervision and data acquisition for automatic management, revamping and automation of cranes and container handling machines in ports (STS, RTG, RMG), automation of bulk product transport systems on belts, remote control, Commissioning, technical assistance and on-site training in many sectors and in particular in automotive sector, glass, robots, ports, cement factories, renewable energy, drinking water, waste, welding systems	Identification of a local partners, agents and persons of territory, who search and identify sale opportunities for Tekna's technological and automation services and products. Support to Tekna to take part to national tender or to creation of a temporary business association for participation in tenders and execution of contracts
TIESSE ROBOT SPA	https://www.tiesserobot.it/	tiesserobot@tiesserobot.it	pizzol@tiesserobot.it	+390309958621	TIESSE ROBOT Spa has its headquarters in Visano (Brescia, Italy), covering 18,000 sqm. The company, operating since 1976 in the industrial automation field, has a partnership with Kawasaki Robotics, a leading manufacturer of industrial robots. Furthermore it distributes Scara Shibauro robots. Tiesse supplies automation with turnkey solutions for welding, handling and painting processes, machine tool tending, foundry and deburring processes tending, vision systems for robot guidance. The company obtained the UNI EN ISO 9001:2015 Quality Certification.	Robot systems for welding, handling and painting processes, machine tool tending, foundry and deburring processes tending, vision systems for robot guidance.	We join the initiative with the aim of finding an agent or distributor / partner to promote and sell our robot systems.
TMP ENGINEERING SRL	https://www.linkedin.com/company/tmp-engineering-srl/?viewAsMemberOf	info@tmpengineering.it	michele.merola@tmpengineering.it	+390322870175	TMP ENGINEERING designs and constructs machines and robot systems for the automation of assembly, testing and handling. TMP ENGINEERING is able to provide technologically advanced plants for various industrial sectors, becoming a strategic partner for the challenges that the current demanding market requires companies. We strongly believe that automation is the only way to stay competitive in the global market, increasing productivity and process quality. For this reason, we build semi-automatic and automatic machines and lines for the automation of assembly, handling and testing processes.	• MACHINES (assembly, mechanical processing, testing, special): manual benches and semi-automatic machines for the automation of industrial processes. The fully automatic machines can be rotary table or free pallet lines. • ROBOTIC CELLS (assembly, loading/unloading, pick&place, testing stations, handling): robot cells manufactured according to specific customer needs. The robotic cells are used in all the processes in which high performance applications such as precision, repeatability and especially flexibility. • HANDLING AUTOMATION: we develops tailor-made and cutting-edge solutions and systems for automatic internal handling that ensure efficient operation and constant monitoring of all movements of goods in real time, improve your operation by finding the optimum configuration of equipment and information technology for an effective automated material handling system. • AUTOMATION (PLC software, scada system, robot programming, electrical design): design and construction of electrical automation. Realization of electrical diagrams, PLC programming, robotics programming and control SCADA software. • RE-PAVING & UPGRADING: revamping obsolete machinery, reconstruction and upgrading of plants, innovative solutions for the production. We take care of the safety of the machines and all the requirements for CE marking.	The purpose of the collaboration is based on the need to seek, through scouting, the opportunities offered by the market, both nationally and internationally, so as to be able to expand business relationships and the set up of potential customers to offer oneself commercially.
UMBRIA EXPORT SOC. CONS A R.L.	http://www.exp.it	uexp@exp.it	uexp@exp.it	+39075582761	Umbria Export is Confindustria Umbria internationalization agency founded in 1974 and transformed into a consortium company in 2009. Umbria Export is a non-profit organization with the statutory and institutional mission of supporting Italian companies in the internationalization processes. Umbria Export is also a TEM (temporary export manager) company and offers counterpart and supplier research services to Italian companies, by connecting the supply requests and offer. The activity of Umbria Export includes participation in trade fairs, the organization of business missions abroad, missions of foreign operators in Italy, seminars and trainings on foreign markets, planning and participation in international cooperation projects, both as a leader and partner. In the recent years, Umbria Export has actively collaborated in organizing numerous out-going and in-coming missions in more than 50 countries. In over 40 years of specialization in the sector, Umbria Export has established a consolidated international network, through profitable relationships with Governments, Institutions, Agencies, Chambers of Commerce, trade associations.	Umbria Export represents premium companies that produce machinery for the following sectors: agromechanics, robotics, automotive, sustainable mobility, special machines, biomedical, aerospace, nautical machinery for assembly and testing, packaging.	Umbria Export wishes to meet trade associations, industrial poles, Public Organizations and Agencies, training, research and development agencies for future industrial collaboration projects and know-how transfer.