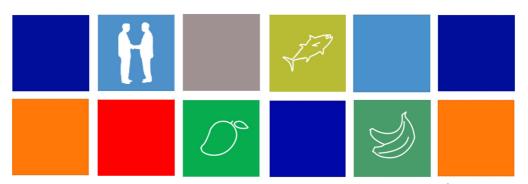
# PHILIPPINE TRADE AND INNOVATION EXPLORATORY MISSION TO ISRAEL



05 - 14 November 2017



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# ALMARCAS MARKETING & CONSULTANCY SERVICES, INC.

Established in 2010, Almarcas Marketing and Consultancy Services Inc. provides immigration services to private individuals and corporate clients. Visa assistance Philippines - image.

It caters to foreigners (non-Filipino nationals) wishing to enter and/or remain in the Philippines. We also offer legal counselling to Filipinos (i.e. naturalization, dual citizenship, reacquisition of Filipino citizenship) and travel assistance.

Almarcas provides unmatched immigration services by highly qualified lawyers and experienced liaison officers. The applications we prepare involve more than just completing forms and collecting documentary requirements. Our service niche is the hassle-free processing of your visa applications (or renewals) at the Philippine Bureau of Immigration, including work permits from the Department of Labor.

Whether you are here as tourists, employees, visiting consultant, investors or retirees or even for medical purpose, we can assist you in procuring your visa.

Our team of professionals consisting of an immigration lawyer accredited with the Bureau of Immigration of the Philippines and experienced liaison officers can give you guaranteed assistance in all facets of the immigration process.



Compound 17 Phivedec Industrial Estate, Veterans Center, Taguig City, Philippines

ATTY. CHARITO RODRIGUEZ

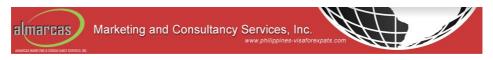
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#### SERVICES

### Types of Philippine Visas

- Tourist Visa Extension (9A)
- Employment/Working Visa 9G
- Student Visa (9F)
- Non-Quota Immigrant Visa (13A~G)
- Re-Entry Permit
- Special Work Permit
- Retiree's Visa (SRRV)
- Investor's Visa (SIRV)
- Special Visa Under EO226
- Special Visa For Employment Generation (SVEG)

#### **Permits**

- Alien Employment Permit (from the Department of Labor and Employment)
- Provisional Permit To Work
- ACR I-Card

### Other Immigration and Related Services

- Marriage between U.S. citizen and Filipino citizen in the Philippines – legal requirements and registration
- Recognition of Citizenship, Citizenship Retention
- Naturalization, Dual Citizenship
- Importation of personal effects, Duty-free importation of relief goods





### **AUTOMATED TECHNOLOGY (PHIL), INC.**

ATEC is private company in the Philippines with more than 20 years of experience in outsource electronics manufacturing services with more than 300,000 sq. ft. of production and offices in a world class facility.

We are situated in the Philippines, just about 40 kms south of Manila and operating in a Special Export Processing Zone having different clean room facilities (1K, 10K, 100K) with ESD controlled manufacturing environment, ISO 9001, TS16949 and ISO 14001 certified.

ATEC offers a one stop shop solution for customers and a vertically integrated manufacturing company covering various products such as components, modules, subsystems and system level products. Currently, we have 2 divisions, namely;

- ATEC Semiconductor, a semiconductor manufacturing partner with over 400 years of cumulative experience of key management staff
  - ⇒ We provide semiconductor assembly, test and packaging for standard and non-standard packages
  - ⇒ We offer two types of operational strategies;
    - Open line Operations, providing to its customers shared manufacturing lines and resources
    - Captive line Operations, providing a management, resources and dedicated area for customers,
- ATEC Connectivity, an electronic manufacturing (EMS) partner specialized in RF, Microwave & Millimeterwave with over 160 years of cumulative experience of key management staff
  - ⇒ We provide services from consignment to full turnkey business and from prototype to NPI to mass production phases
  - Capabilities includes PCBA, Hybrid and Chip-on-Board, Module, Test/ Evaluation Boards and Box-Build assembly
  - Assembly and testing of high frequency microwave/millimeterwave devices, integrated circuits, discrete components and Printed Circuit Board Assemblies.
  - System level integration and testing of telecommunications, satellite communications, and various wireless products.

# CONTACT US

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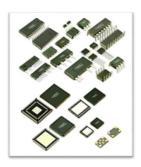
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MR. ALDIE A. ARAMBULO

Director, Project Management/Customer Service



### AUTOMATED TECHNOLOGY (PHIL.) INC.





### **ATEC Semiconductor**

### **ATEC Connectivity**











### **DMC ENTERPRISE**

In 2003, DMC ENTERPRISE was established as an exporter/consolidator of Philippines' food and beverage and non-food fast moving consumer goods. DMC has also exclusive agreement with major branded consumer companies such as Unilever, Rebisco, Monde Nissin, Emperador, Century etc.

In another facet, DMC Enterprise also serves as an exporting medium of the many micro, small, and medium enterprises in our country's 13 regions. We have also been helping our countryside food and non-food producers in marketing their products internationally, thus giving them the exposure in the international market.

After 6 years in operation, DMC Enterprise started manufacturing and exports SaluSalo Banana Chips. A branded product known for its unique taste profile different from other banana chips. By year 2018, DMC ENTERPRISE will also manufacturer SaluSalo Fish Cracker.

It also owns the canned Didi's Coconut Juice with Pulp.

DMC intends to produce other tropical juices in canned and SUP format such as Mango juice, Coconut juice, Guyabano juice, and Calamansi juice.

DMC is about to finish its construction of the frozen seafood processing line. The plant will process smoked fish, marinated milkfish, and frozen native vegetables. Hopefully, all of these will be launched in the 2nd guarter of 2018.

Export destinations: US, Canada, Australia, New Zealand, Saipan, Vanuatu, British Virgin Islands, Hongkong, Taiwan, Cyprus, Singapore

Associations: PHILEXPORT Confederation and PHILEOODEX

Certification: Halal (for SaluSalo Banana Chips and Didi's Coconut Juice), BETP (Bureau of Export Trade Promotion) Certificate of Accreditation.





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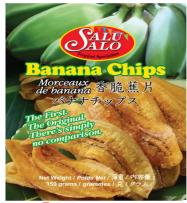














Front

Back

- Packing Size: 150g x 30
- Description of Product: Sourced from naturally -grown Cardava Bananas of Southeastern Quezon Province. Thinly elongated sliced crispy sweetened banana chips.
- FOB Manila Price: \$32.18 per case
- Certification: Halal
- Countries Exported to: Hongkong, Taiwan, Saipan, Guam, Canada, Australia, New Zealand, Vanuatu
- Lead time from confirmation of Proforma: 3 weeks for 1 x 20 footer container. Gathering of raw bananas from farmers sometimes takes longer time especially if the area is hit by typhoon, so lead time of producing maybe more than 3 weeks.
- Will not accept bulk packing as it will be broken easily.
- Social responsibility: Purchasing of SaluSalo Banana Chips will be a big help to local and poor farmers of the Southeastern Quezon Province. Buying bananas from these poor farmers will help them sustain and augment their income.

### **FASTECH SYNERGY PHILS. INC.**

### **Quick Facts about FASTECH...**

Semicon/Opto /RF Mw Contract Manufacturing & Test Solution

- 34 years in Semiconductor Manufacturing business with 400+ employees
- Manufacturing Group under First Asia Venture Capital.
- Established in 1983 as Circuit Packaging Inc. Renamed as Fastech in 1989
- Acquired Tag Semiconductor Philippine operations in 1993
- IPO and listing in the Singapore Stock Exchange in 1999
- Consolidated factory operations from 3 to 1 location in 2001
- Expanded RF Microwave modules and components operations in 2004
- Certified to TS16949:2002 and ISO9001:2000 in 2006
- Established Precision Machining for RF/Microwave customer in January 2007
- Expanded capacity by 25% on 3 major package in 2007
- Introduced 5 new packages on Power Discrete/Niche packages in 2007
- Started production on European Automotive Optical/Sensor qualified product in 2008
- Certified on IPC-610 and J-Std in RF Modules Line in 2009
- Enhanced capability on DBC products and vacuum oven curing in 2010
- Customer Product transfer on 6 product lines in 2011 and 2012



Fastech Manufacturing Complex Ampere Street cor. West Road Light Industry and Science Park I Cabuyao, Laguna, Philippines 4025

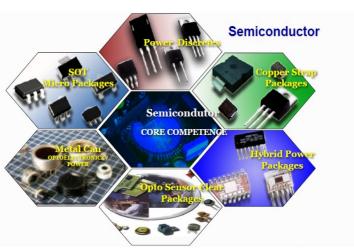
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Executive Director

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### INTEGRATED MICRO-ELECTRONICS, INC.

Integrated Micro-Electronics Inc. (IMI), the manufacturing portfolio of AC Industrial Technology Holdings, Inc., a wholly-owned subsidiary of Ayala Corp. is among the leading global manufacturing solutions providers in the world. IMI ranks 20th in the list of top 30 EMS providers in the world by the Manufacturing Market Insider, based on 2016 revenues. In the automotive segment, it is the sixth largest EMS provider in the world per New Venture Research.

IMI specializes in highly reliable and quality electronics for long product life cycle segments such as automotive and industrial electronics.

For the automotive segment, IMI delivers customized solutions for safety and security, among others. It supplies cameras that are integral technology to the advanced driver assistance systems (ADAS). For the industrial segment, it manufactures security and access control devices, power modules, and building automation, among others.

From its manufacturing plants in the United States, Mexico, Bulgaria, Czech Republic, Germany, China, United Kingdom and the Philippines, IMI provides engineering, manufacturing, and support and fulfillment capabilities to diverse industries globally.



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**SMT Assembly** 



**Automation** 



**Laboratory** 



**Power Assembly** 



**Test Systems** 



**Plastic Injection** 



# INNOVATIVE PACKAGING INDUSTRY CORPORATION

IPIC can be your partner in providing turnkey solutions to your products. Several of our Clients face significant challenges when it comes to positioning themselves in a dynamic industry with steadily increasing competition.

Outsourcing has allowed our Clients to focus on the integral part of their businesses, while we focus on providing the products for them at the lowest cost with the highest quality. This has benefited our Clients by allocating their budget to marketing expense that has resulted to increase sales potential.

In recent years, we have offered all-in service arrangements in addition to the usual toll manufacturing arrangement. This allowed our Clients to lower their overhead costs in managing inventories, procurement and transfer of materials.

IPIC protects the integrity of the products we manufacture by engaging in the highest quality standards. Our people continuously seek ways to further improve our quality system and set higher bars as we progress.

IPIC is not just your ordinary manufacturer, we take pride in understanding our customer's needs, and ensure that everything is perfectly harmonized from beginning to end. We want to be defined as the manufacturer who provides added-value services to our customer's every day.

And we want to go home at the end of each day with a level of satisfaction that we have built a relationship of TRUE PARTNERSHIP with our customers.



**MS. ALMAY GAW-SEE** 

President/Owner

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Business Development Manager Fax: (+63 2) 294 3174

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MS. ANNA MELISSA NAVA

**Export Consultant** 





























### **CLIENTS**

















# MAGICAL BLEND MARKETING INTERNATIONAL

The world-class trader and manufacturer specialized in food and beverage industry. A toll manufacturer of herbal products: herbal coffee, tea, juices and other food supplements.

We are 100% Filipino owned company duly registered with DTI and has a license to operate granted by the Philippine Food and Drug Administration (FDA). Our company has been operating for nine (9) years in the Philippines.

We are a fast growing company offering wellness products for those who aspire for good health and business opportunity.

### Capacity MBMI

- We are a medium industry with an annual capacity of thousand tons of coffee production daily, weekly and monthly, with a yearly production of over 20 million tons.
- At present, we are serving a large number of clients engaged and focused in product distribution of our 'Magical Blend Wellness Cafe Brand'.

### Quality

- We dedicate to deliver high quality products by maintaining the cleanliness and orderliness of the manufacturing areas and equipment. The quality of the products are also constantly monitored.
- Our state of the art technologies and machineries ensure safety and efficiency in the production.
- We ensure the implementation of good manufacturing practices (GMP) under the codex of World Health Organization.

### **Research and Development**

- To sharpen our competitive edge, we constantly create and develop new products to meet consumers' needs and preferences.
- We not only meet high standard quality, we are also committed to high standard of customer's acceptance. Our business development and R & D staff are experts in the field of food and beverage, manufacturing with the aim to develop new products and herbal drinks to suits customers needs and preferences worldwide.
- We continue to develop high quality and affordable herbal food and beverage. Affordable health products for the growing public who believes and depends on herbal medicines and alternatives.



Rm. 200 Young Trade Building Beside Gateway Mall, Cubao Quezon City, Philippines

MS. TIRSA L. MACINAS

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### **MICA BY THE SEA COMPANY**

Mica by the Sea (MBS) was established in Roxas City, Capiz, Philippines in 1996 as a processor and exporter of fresh frozen seafood products such as Scallops, Pasteurized Crabmeat, Black Tiger Prawns, Octopus and Milkfish products. Its main market was only the United States. Over the following years, more processed food products were included to cater the Filipino markets in the US. The traditional Filipino products had become the company's concentration of exported products in the years to follow. products like Dried Herring (Tunsoy), Smoked Tawilis, Smoked Galunggong, Bagoong products, Bottled Sardines, etc. became sellable exports. And because of the good demand for these Traditional Filipino products in the US, Filipino communities globally have become the target export markets of the company. Currently, MBS is selling to the US (our brand, Leony's is one of the top brands in the US Filipino Markets), Canada, New Zealand and in the UAE markets. Also, MBS is now selling to the local market its bottled sardines.

The company's production facility since 1996 was at the Food Terminal, Inc. complex in Taguig City, Metro Manila until 2013.

MBSCO is the new multi-purpose production facility at the Clarkfield Economic Zone. The new building was completed December of 2016 equipped with new Blast freezer/chiller and Cold Storage rooms. MBSCO also upgraded its equipment such as Retort, Boiler, Vacuum Machines to complement its other equipment such as Fish dryers and Smoke Chamber to process more products for its equipment such as Fish dryers and Smoke Chamber to process more products for its or its Traditional Filipino products and other mainstream products such as Shrimps, Octopus, Mahi-Mahi Fillets and other frozen sea caught fish.

Distribution of MBSCO products is done thru its reliable partners in their respective global markets. Importers, wholesalers and supermarket chains are responsible in making the MBSCO products available in their food chains. Leony's for export, marketed as the Traditional Filipino Products brand is currently sold in many Filipino, Asian and some mainstream food outlets in the said countries. One can also buy other brands in these export markets other than Leony's which are manufactured by MBSCO for other wholesalers private labeling agreement for these Philippine products. Further, since the new facility is equipped with Blast Freezer/Chiller and Cold Storage Rooms, shrimps production will be increased to be sold in mainstream markets.

Since 1996, MBS/MSCO thru its flagship brand, Leony's has maintained a good standard of quality products. The company's strict adherence to good manufacturing principles has instilled to its many global customers a consistent, safe and reliable Filipino food products which could be consumed day in and day out. And this will be a continuing mission statement for MBS/MBSCO to manufacture good quality Filipino products as it targets all the Philippine communities and mainstream markets globally as well as domestic in the future.



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### **S&L GLOBAL COMPANY, INC.**

S & L Global Company Inc., is a duly registered SEC Corporation in October 2004 as an international trading company. It represents Israel's Dead Sea Works potassium chloride business in the Philippines specifically to Carrageenan manufacturers, animal feed industry, food and pharmaceutical industries, and the agriculture sector.

Other major products sold in the Philippine market are: salt from Israel, glucose, food additives, starches and condiments; and food processing/packaging machineries.

Presently, the company is now diversifying into export activities in bulk requirements of Philippine agriculture crops such as ginger, coffee, black pepper and moringa for international market as raw materials, ingredients or for re-processing and re-packing into consumer needs.

S & L Global Company also markets Philippine patented products sold in the USA through an exclusive distributor. As part of its corporate social responsibility, S & L Global had participated and organized projects on disaster risk management, food safety and security, e-Learning courses and educational materials with some non-government organizations in the Philippines and in Europe.



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### STRATPOINT TECHNOLOGIES INC.

#### Vision

Stratpoint will be the premier provider of digital enterprise solutions in Southeast Asia by 2020.

#### Mission

- To enable digital transformation through our expertise in technology.
- To be an employer of choice by providing mentorship for professional and personal growth.
- To be a source of pride to our shareholders by delivering outstanding value on their investment.

### **Our Expertise**

We are a Digital Transformation Enabler:

- Deployed the first serverless microservices architecture in the Philippines using AWS Lambda
- Implemented an enterprise grade website using ReactJS and Redux on AEM (Adobe Experience Manager) for fast, simple and scalable web applications
- Applied Testing Automation to Client's Core system to ensure consistency and stability of an evolving system



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MR. DELFIN JAY M. SABIDO IX, PHD Chief Technology Innovation Officer MUNTINLUPA: Unit 2204 Asian Star Building Asean Drive cor. Jakarta Lane, Filinvest Corporate City Alabang, Muntinlupa City, Philippines 1770

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**We are** a Digital Enterprise Software Solutions company with over 18 years of experience in developing software for the enterprise and consumer markets globally.

We pride ourselves on having strong working relationship with clients in high-tech areas such as Silicon Valley.



# We are fluent in the languages of digital technology

Core Specialties

#### **MOBILE**

iOS | Android | Cross platform

#### WEB

PhP | Java | RoR | AngularJS | React.JS | Node.JS

#### **ENTERPRISE PLATFORMS**

Adobe Experience Manager | Amazon Web Services

FinTech / Banking • Brands & Advertising •

Education · Retail · Gaming · Healthcare ·

Marketing • Media • Professional

Networking · Social Networks ·

Telecoms · Technology



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Hon. Ramon M. Lopez

Secretary

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Ms. Nora K. Terrado

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### **DIRECTORY**

#### **EMBASSIES**

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Emáil: telaviv.pe@dfa.gov.ph / filembis@netvision.net.il

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#### H.E. (Mr.) Nathaniel G. Imperial

Ambassador Extraordinary and Plenipotentiary

### **Embassy of Israel in the Philippines, Manila**

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#### H.E. (Mr.) Effie Ben Matityau

Ambassador Extraordinary and Plenipotentiary

### **BUSINESS ORGANIZATIONS**

# The Semiconductor and Electronics Industries in the Philippines Foundation, Inc. (SEIPI)

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Mr. Danilo Lachica

President

### **Israel Chamber of Commerce in the Philippines**

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Website: www.iccp.ph

Mr. Itamar Gero

President

### PHILIPPINES IN BRIEF

### **GENERAL INFORMATION**

**Capital**: Manila

**Area**: 300,000 sq. kilometers

**Population** : 102,624,209 (July 2016 est.)

**Language** : Official languages are Filipino

and English; 8 major dialects

**Religion**: Roman Catholic, Islam,

Evangelical, Iglesia ni Kristo, Aglipayan, other Christian

**Government**: Democratic Republic

Head of State & Government

: President Rodrigo Duterte

### **ECONOMIC INDICATORS (2016 est.)**

GDP PPP (US\$ Billion) 801.9
GDP Per Capita (US\$) 7,700
GDP Growth Rate (%) 6.4
Inflation Rate 1.7
Unemployment Rate (%) 6.6

Currency Philippine Peso (PHP)

Exchange Rate 1 USD = PHP49.89

1 EUR = PHP55.65

(As of 16 June 2017)

Source: The World Factbook (June 2017); Bloomberg

## SOUTHEAST ASIA JAPAN Shanghai CHINA INDIA BURMA BARUTON BLANDS Philippine PARACEL THAILAND DEANDS Sea South China Sea. SPRUIT PED. SIXTES OF BLANDS PSCHONENA Melekeok ALAYSIA INDONE Christmas Island (ASSEALIS) Indian Ocean

Port Hedland

Scale 1:32,000,000 Mercutor Projection

AUSTRALIA

803620AI (G00834) 8-13