

# Izibiz



## Israeli Business Bulletin for Serbia and for Montenegro

January – February - March 2013 (no.27)

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### NEWS

#### News from Serbia

### **Serbia to cut payroll tax burden by third for software, IT outsourcing businesses from H2**

March 11, 2013

The government's program of support to the IT industry, which was adopted on Thursday, envisages reducing the payroll tax burden for software and IT outsourcing businesses from the second half of 2013, Finance and Economy Minister Mladjan Dinkic said on Friday at this year's CeBIT, the world's leading high-tech event, in Hanover, Germany, where he unveiled the program, local media reported. The program also envisages grants for startups in the IT sector that have found investors willing to support their development, he said, noting that the IT industry will be identified as one of key sectors by Serbia's planned reindustrialization strategy.

### **Finance ministry plans to scrap five million tax forms in 2013, 2014**

January 9, 2013

The Finance and Economy Ministry plans the abolishment of some five million tax forms in 2013 and 2014 as part of the modernization of the Tax Administration, Minister Mladjan Dinkic has said, local media reported. Efforts to improve the business climate in Serbia will include abolishing unnecessary construction permit issuance procedures, he told well known TV station. A 2% economic growth, single-digit inflation and a 25% increase in exports will mark the beginning of the end of economic crisis, Dinkic said.

### **Lawmakers approve bill on agricultural incentives and rural development**

January 31, 2013

Lawmakers have adopted a law on agricultural incentives and rural development, which sets out the minimum annual amounts for incentives in the sector, local media reported yesterday. Each year, after adopting the budget, the government will adopt a decree setting out the amount that will be allocated for incentives in the next year. Under the new law, the minimum crop subsidy will be RSD 6,000 per acre. The state will also be required to pay at least RSD 7 per liter of produced and delivered milk. Premiums for cow, sheep and goat milk will be paid out quarterly. Cow milk producers in mountainous areas will be eligible for premiums on 1,500 liters of milk and more per quarter. Producers in all other areas in Serbia will be required to manufacture at least 3,000 liters during the same time period in order to be eligible for premiums.

## **Finance minister proposes model for EBRD to support Serbia's software industry**

January 31, 2013

Finance and Economy Minister Mladjan Dinkic yesterday proposed a model under which the European Bank for Reconstruction and Development (EBRD) could support the development of Serbia's knowledge economy and software industry, local media reported, citing a statement from the ministry. Dinkic made the proposal during a meeting with EBRD Managing Director for Central and South Eastern Europe Jean-Marc Peterschmitt and Director for Serbia Matteo Patrone. Dinkic also again invited the EBRD to support the government's planned program of equity investments in small and medium-sized enterprises, both financially and with expert input, recalling that the state has allocated nearly EUR 10 million for the program in 2013.

## **EBRD providing EUR 13.5 million loan to Israeli real estate companies for construction of retail park in Belgrade suburb**

February 8, 2013

The European Bank for Reconstruction and Development (EBRD) is providing a EUR 13.5 million long-term loan for the construction of the first phase of a retail park in the Belgrade suburb of Zemun, to be built by Israeli real estate companies Jerusalem Economy and Industrial Building Corporation, according to a statement on the EBRD website. The park, which will span over 15,300 square meters will cost a total EUR 25.5 million to build. Announcing the deal, EBRD Director for Serbia Matteo Patrone said that Belgrade shoppers are undersupplied, while retailers need more space, adding that the bank's investment will help develop a more affordable retail format. The facility is expected to attract well-known brands, some of which may be new to Serbia. The EBRD's loan comes with a donor-funded EUR 45,572 grant for reviewing the investment plan, identifying opportunities for increased energy efficiency and enhancing the sustainability of the future.

## **Serbia's long-term national agricultural strategy to be completed by September**

February 5, 2013

Serbia's longterm national agricultural strategy will be completed by September, state secretary at the agriculture ministry Danilo Golubovic said, news agency reported. The strategy will be 1,000 pages long and will "fully define agriculture in the future." It is being developed by local institutions and two foreign experts that have participated in the adoption of similar strategies in countries in the region.

## **Serbia can expect at least EUR 2 billion in investments in renewable energy facilities over seven years thanks to new regulatory framework**

February 7, 2013

Serbia can expect at least EUR 2 billion in investments in renewable energy facilities over the next seven years thanks to the new regulatory framework, which envisages the indexation of feed-in tariffs to eurozone inflation, news agency reported citing assistant energy minister Dejan Trifunovic. Trifunovic, who spoke at a conference on renewable energy sources and Serbia's energy independence, also noted that Serbia is expected to have renewable energy facilities with a total installed capacity of 500 MW by the end of 2015, or about a half of the 1092 MW it plans to have by the end of 2020. The total installed capacity of the expected wind energy facilities should be about 500 MW, large hydropower plants 200 MW, small hydropower plants 200 MW, and biomass-fired facilities 100 MW, he said, noting that Serbia is also expected to see the construction of solar, geothermal, and other renewable energy facilities.

## **TAL Aviation Balkans chosen as sales agent for Israeli flag carrier El Al for Serbia, Montenegro, Croatia, Slovenia, Bosnia-Herzegovina**

January 14, 2013

Israeli flag carrier El Al Israel Airlines has chosen TAL Aviation Balkans, a subsidiary of Israeli airline representation company TAL Aviation, as its general sales agent for Serbia, Montenegro, Croatia, Slovenia and Bosnia-Herzegovina, news agency reported. El Al offers flights to 44 destinations across the globe. Travelers from Belgrade, Zagreb, Ljubljana, Sarajevo and Podgorica can connect to El Al's flights at airports in Vienna, Frankfurt, Munich, Zurich and Athens.

## **Serbia expects to ink contract with UAE's Al Dahra by March 31**

January 31, 2013

A binding contract with the United Arab Emirates' (UAE) agricultural company Al Dahra is expected to be signed by March 31, agriculture minister Goran Knezevic said, news agency reported. He recalled that agreed investments with Al Dahra are part of a wider arrangement between the two countries. Earlier this month, economy minister Mladjan Dinkic inked a preliminary deal with Al Dahra, under which it will pay EUR 100 million for an 80% stake in eight Serbian agribusinesses, while the state will keep 20%. Knezevic added that Al Dahra will pay an average of EUR 13,300 per hectare of land belonging to these state-owned agribusinesses, compared to the going price for land in Vojvodina, of EUR 5,000 per hectare. Al Dahra will also invest EUR 100 million in an irrigation network, Knezevic recalled.

## **Serbia ends 2012 with 12.2% inflation. Inflation in Serbia in 2012 was 12.2%, down from the recently projected 13%**

January 14, 2013

Year-on-year inflation climbed from 11.9% at end-November to 12.2% at end-December even though the consumer price index (CPI), the official measure of inflation, declined 0.4% month-on-month as a result of falling prices of meat, fruits, vegetables, and oil derivatives, according to a statement from the National Bank of Serbia (NBS), which cited the Statistics Office. Year-on-year inflation increased in December due to the low base effect, according to the statement. Year-on-year inflation can be expected to rise in the coming period as a result of growing regulated prices and food prices, the central bank said.

## **Foreign direct investments projected to exceed EUR 2 billion in 2013**

January 17, 2013

Foreign direct investments (FDI) in Serbia this year are expected to be worth more than EUR 2 billion, news agency was told at the Serbian Investment and Export Promotion Agency (SIEPA). FDIs are expected in the energy and automotive sectors, the textile, confectionery and footwear industries, and the IT sector, according to SIEPA. The biggest chunk of FDIs comes from EU countries, but Serbia is also attracting stronger interest from countries such as the US, Russia, and the United Arab Emirates (UAE), SIEPA noted.

## **World Bank projects Serbia's GDP at market prices to grow by 2% in 2013**

January 21, 2013

The World Bank forecasts Serbia's GDP at market prices to grow 2% in 2013, after contracting an estimated 2% in 2012, according to the international finance institution's latest Global Economic Prospects report. Economic trends in Serbia in 2012 were adversely affected by one-off factors such as an extremely cold winter, drought, and recession in the eurozone countries, Zeljko Bogetic, a lead economist and country sector coordinator for economic policy, poverty and gender for the Western Balkans at the World Bank, said at a presentation of the report in Belgrade.

## **Top 150 foreign investments in Serbia in past 12 years totaled EUR 15.96 billion**

February 5, 2013

The top 150 foreign investments in Serbia in the past 12 years totaled EUR 15.96 billion, according to data compiled by the National Alliance for Local Economic Development (NALED), Tanjug reported yesterday. The biggest number of these investments went to the automotive industry, 21, followed by the food industry, 18, the banking and insurance sector, 15, and the construction industry, 10, according to this single database of foreign investments, which includes data from the Serbian Investment and Export Promotion Agency (SIEPA), the Vojvodina Investment Promotion (VIP) Fund, the National Bank of Serbia (NBS), the Privatization Agency, and municipal offices for economic development. Italy accounts for the largest investment value, of EUR 1.99 billion, ahead of Austria, with EUR 1.96 billion, Norway, EUR 1.6 billion, Belgium, EUR 1.48 billion, Greece, EUR 1.23 billion, and the US, Russia, and Germany, all with more than EUR 1.1 billion each.

## Serbia registers net FDI inflow of only EUR 231.9 million in 2012 due to telecom sector outflow in Q1

February 18, 2013

Serbia saw a meager net foreign direct investment (FDI) inflow in 2012, of EUR 231.9 million, mainly due to a large net FDI outflow in the telecommunications sector at the beginning of the year, Tanjug reported, citing the National Bank of Serbia's (NBS) latest inflation report.

## IMF mission to arrive on May 8, fresh arrangement could be concluded by end-June if talks are successful

March 12, 2013

The International Monetary Fund (IMF) will send a mission to Belgrade on May 8 for talks that will include negotiations on a new arrangement between Serbia and the lender, Finance and Economy Minister Mladjan Dinkic said, local media reported. If the negotiations are successful, the arrangement

could be concluded by the end of June, Dinkic said. Serbia does not need money from the IMF for the budget or foreign currency reserves, but does need a program with the finance institution in order to improve its credibility and be able to borrow on the international market at even lower interest rates, he said. Serbia also needs the IMF's advice on medium-term structural reforms, he said.

## Israeli business and government organizations



The Israeli Venture Association (IVA) was founded in 1996 in response to the extensive development of the hi-tech and venture capital activities in Israel. It is a broad based organization representing the diverse aspects of the venture capital industry in Israel, including all the major VC funds and other venture investors, service providers, technological incubators and the like. Israeli VCs invest exclusively in start-up companies engaged in the development of technological innovation with global application in areas of: Communication, Computer Software, IT, Semiconductors, Life Sciences - Medical Devices and Biotechnology, and Homeland Security.

[www.iva.co.il](http://www.iva.co.il)

## Serbian bloggers in Israel

Thanks to another great cooperation we have with the Israeli Ministry of Tourism, 6 young Serbian bloggers had an opportunity to experience the tastes, aromas, culture and the people of Israel. They spent time in Tel Aviv, Jerusalem, the Dead Sea, Masada, Akko and the Galilee.

Throughout their visit they tweeted and posted online messages on their blogs, from their Israel experience.

Uros Ignjacevic, who runs an online tourism group tweeted: "The moment the plane flew over Tel Aviv, we felt as if we were landing in New Belgrade. We felt as if we are wandering around our own home.

We met wonderful people, the food was outstanding and the views, splendid."

More about their journey can be read at: [www.mojodmor.rs](http://www.mojodmor.rs)



## PRIVATIZATION, TENDERS & BIDS

### Serbia

**Serbian Privatization Agency**

- ongoing tenders and auctions

[www.priv.rs](http://www.priv.rs)

### Montenegro

**Government of Montenegro**

Directorate of Public Procurement

[www.djn.gov.me](http://www.djn.gov.me)

**DANILOVGRAD MUNICIPAL  
INFRASTRUCTURE PROJECT**

[\*\*REHABILITATION AND EXTENSION OF THE WATER  
SUPPLY NETWORK\*\*](#)

## MACRO-ECONOMIC OVERVIEW

### Serbia

Between 2000-2008 Serbia's GDP marked a constant annual growth of over 5% (on average), primarily led by the growth of domestic demand. However, the impact of the global economic crisis led to a negative growth rate of 2.8% in 2009. The foreign trade deficit in 2009 amounted to \$7.24 billion - a decrease of 39.2% in relation to the same period last year.

Serbian economy contracted by 0.5 % in 2012 according to IMF preliminary data. In line with divisions of the Standard International Trade Classification (SITC) the following items had the greatest exports share: cereals and produces thereof, electrical machines and apparatus, non-ferrous metals, road vehicles and fruit and vegetables. These five sections accounted for 30.7% of the overall exports.

The first five divisions with the greatest imports share were the following: oil and oil derivatives, natural gas, road vehicles, electrical machines and apparatus and medical and pharmaceutical products. These sections together accounted for 29.8% of the overall imports.

<b>GDP (2011) PPP *</b>	USD 78.75 billion
<b>GDP per capita (2011) PPP *</b>	USD 10,409
<b>GDP Growth - 2012**</b>	-1 %
<b>GDP Growth projection for 2013*</b>	2 %
<b>External Debt (December 2012)</b>	EUR 25.7 billion
<b>Import – Jan – Dec 2012</b>	USD 14.78 billion
<b>Export – Jan – Dec 2012</b>	USD 11.35 billion
<b>Inflation – Jan 2013 (CPI, y/y)</b>	12.8 %

### Montenegro

Montenegro has enjoyed in recent years macroeconomic stability and rapid economic progress. The government's strategy to join the EU serves as an anchor which directs the economy towards increased competitiveness.

Structure of exports in accordance with the SITC (Standard International Trade Classification) the most present products are Non-ferrous metals and Iron and steel with. The structure of imports in accordance with the classification SITC (Standard International Trade Classification) is presented mostly products of Meat and meat preparations and Cereals and cereal preparations.

The country's foreign trade deficit continues to be a serious problem.

<b>GDP (2011) PPP *</b>	USD 7.15 billion
<b>GDP per capita (2011) *</b>	USD 11,545
<b>GDP Growth - 2011 *</b>	2.45 %
<b>GDP Growth projection for 2012 *</b>	3.5 %
<b>External Debt (September 2012)</b>	EUR 1.31 billion
<b>Import – Jan – Dec 2012</b>	EUR 1.82 billion
<b>Export – Jan – Dec 2012</b>	EUR 366.9 million
<b>Inflation – Jan 2013 (CPI, y/y)</b>	4.2 %

### Israel

Israeli economy achieved in recent years an average GDP annual growth rate of about 5%, while it continued to achieve its main macroeconomic objectives: low inflation, a very low budget deficit, a limited increase in public expenditure and rapid growth in exports. High technology industries have taken a pre-eminent role in the economy.

In 2012, the economy grew by 3.1%, a significant slowdown in relation to the growth rates that were recorded in the two preceding years, and a slowdown in the fourth quarter of 2012 as compared to the preceding quarters.. Inflation in the last 12 months (Jan. 2012 – Jan. 2013) was 1.5%.

Debt-to-GDP ratio also improved from 2009, with an estimated decline to 77.7%.

<b>GDP (2011) PPP *</b>	USD 236.9 billion
<b>GDP per capita (2010) PPP *</b>	USD 31,466
<b>GDP Growth – 2011*</b>	4.6 %
<b>GDP Growth projection for 2012*</b>	3.2 %
<b>External Debt (June 2012)</b>	≈USD 95 billion
<b>Import – Jan - Nov 2012</b>	USD 60.06 billion
<b>Export – Jan - Nov 2012</b>	USD 41.85 billion
<b>Inflation – January 2013 (CPI, y/y)</b>	1.5 %

\* IMF estimate

\*\* Source: Statistics Office of the Republic of Serbia

### Israel-Serbia trade exchange

<b>January – December 2012</b>	USD 39,930,000
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## UPCOMING EVENTS

### Events in Israel

<p><a href="#">Technocar 2013</a> May 21-22, 2013 Israel Trade Fairs Center Tel Aviv</p>	<p>Technocar 6 is the leading servicing fleet vehicles and professional exhibition with Study Sessions and Professional Meetings. It will attract many people related to business services and automotive parts, accessories, purchasing managing and servicing fleet vehicles, metals, helmets, equipments, vehicles wraps, cars, maintenance, repair.</p>
<p><a href="#">ILSI BIOMED 2013</a> June 10-12, 2013 David Intercontinental hotel Tel Aviv</p>	<p>ILSI Biomed Israel is a renowned event for giving a complete view of biotechnology and medical devices. Held</p>
<p><a href="#">AgroMashov</a> June 11-12, 2013 Israel Trade Fairs Center Tel Aviv</p>	<p>Agro Mashov concentrates on presenting the results of the work of Israel's agricultural research &amp; development institutes, focusing on new agricultural products and markets. This exhibition has been the centre of innovation for Israels agricultural science, engineering and hi-tech industries for more than 15 years.</p>
<p><a href="#">Technology 2013</a> June 18-20, 2013 Israel Trade Fairs Center Tel Aviv</p>	<p>Technology is convoked at Israel Trade Fairs and Convention Center, Israel, for endeavoring in creating a platform to tap the burgeoning requirements of Technological Developments.</p>
<p><a href="#">WATEC Israel</a> November 5-7, 2013 Israel Trade Fairs Center Tel Aviv</p>	<p>This year's conference will emphasize the technologies that can serve as the key to a much more efficient exploitation of natural resources (Water, Soil, Energy &amp; Materials). Bringing together Israeli &amp; international business executives, political decisions makers and leading researches, WATEC 2013 will be a showcase for the most advanced technologies and solutions from around the world.</p>

### Events in Serbia, Montenegro

<p><a href="#">Touch of Paris</a> April 6-7, 2013 Belgrade Fairgrounds Belgrade</p>	<p>Belgrade will be the gathering place of manufacturers, representatives and distributors of world famous cosmetics and hairstyle companies. Exhibitors from Serbia and other countries will present their products and services.</p>
<p><a href="#">FundraiseIT conference</a> April 18-19, 2013 Serbian Chamber of Commerce Resavska 13-15 Belgrade</p>	<p>Serbian Business Angels Network – SBAN is pleased to invite you to participate on the traditional international FundraiseIT conference and investment evening, followed by ParterIT B2B matchmaking event organized by Outsourcing Center Serbia.</p>
<p><a href="#">BelRE</a> April 25-26, 2013 Belgrade Fairgrounds Belgrade</p>	<p>International Real Estate and Investments Fair</p>
<p><a href="#">56th International fair of Technique and Technical achievements</a> May 14-18, 2013 Belgrade Fairgrounds Belgrade</p>	<p>Integra - 21st Century Computer Integrated Factory, Electrical Engineering, Lighting, Electronics, Telecommunications, ME-RE-KO, KGH – heating, ventilation and air conditioning devices and equipment, Processing Equipment, TRANS-BALKAN (logistics and transport), Shipbuilding, Welding, Materials, Professional and scientific equipment, Innovations, New technologies, Scientific-technical literature, National exhibitions</p>
<p><a href="#">Partner 2013</a> June 25-28, 2013 Belgrade Fairgrounds Belgrade</p>	<p>International fair of Defense system and Equipment</p>

## BUSINESS OPPORTUNITIES

### Hi Tech & IT

<p>Zeljko Popovic Fax: +381 11 2198 301 <a href="mailto:presmod@gmail.com">presmod@gmail.com</a></p>	<p>PrESMod modeling language For modeling technical objects and other graphs or geometries for CNC machines. Characteristics:the language is clear, i.e. easily understandable to users and is learnt easily and fast.Traditional technical knowledge is enough for learning this language. The form description is compact and direct.</p> <p><b>Interested in cooperation or sale of author and patent rights.</b></p>
<p><a href="#">Enel PS Service Center</a> Tel: +381 11 3132 113 <a href="mailto:office@enelps.com">office@enelps.com</a> Ms. Tanja Ninkovic</p>	<p>ENEL PS SERVICE CENTER maintains and services all types of power converters (UPS devices, rectifiers, inverters, chargers, voltage stabilizers, frequency converter ...), generators, cooling systems, APA devices, solar systems, wind energy system, open and close batteries ...</p> <p><b>We are open for service-cooperation with Israeli companies that need a reliable service center and want to place equipment on our market.</b></p>
<p><a href="#">Ex-Sight.Com</a> Tel: +972 777 841262 <a href="mailto:Natacha@ex-sight.com">Natacha@ex-sight.com</a> Ms. Natacha Dolmoun</p>	<p>Ex-Sight.Com is an Israeli software manufacturer of Video Analytics Software. We provide worldwide OEM Development Services, High-End Biometric Engineering, Image processing applications and Software development Platforms. Ex-Sight develops Face Recognition, License Plate Detection and Video Analytics solutions.</p> <p><b>Looking for distributor in Serbia and/or partner for mutual development projects.</b></p>
<p><a href="#">MEG Ltd</a> Cell: +972 52 7498368 <a href="mailto:stasbank@gmail.com">stasbank@gmail.com</a> Mr. Stat Bank</p>	<p>We are an Israeli manufacturer of high-quality microwave passive components including Waveguides, Couplers, Terminations, Filters, Multiplexers, Adapters, Dividers etc. and Microwave Antennas of all kinds, specializing on freq. of 0.5-40 GHz.</p> <p><b>Looking for distributor in Serbia/Montenegro.</b></p>
<p><a href="#">Techmer ltd</a> Tel: +972 3 5572906 <a href="mailto:sales@tech-ner.com">sales@tech-ner.com</a> Mr. Zion Zofiof</p>	<p>The company develops, produces and distributes innovative network solutions for big centers and big projects such as government agencies, defense forces, infrastructure and health centers.</p> <p><b>Looking for distributor in Serbia/Montenegro.</b></p>
<p><a href="#">FatFish – LeaN Mean Coding Machine</a> Tel: +972 2 5337643 <a href="mailto:sales@fatfish.co.il">sales@fatfish.co.il</a> Mr. Tomer Fish</p>	<p>Fatfish web development studio has been providing professional software and web development services since 2001. We deliver website design and development, custom web application development and advanced web programming.</p> <p><b>Looking for clients in Serbia/Montenegro.</b></p>
<p><a href="#">InTalTech ltd</a> Tel: +972 8 9400002 <a href="mailto:andreyk@intaltech.com">andreyk@intaltech.com</a> Mr. Andrey Kozhinov</p>	<p>InTalTech designs and manufactures rugged communication converters and provides solutions within military and industrial (harsh environment) connectivity and communication sphere. We are looking for IT integration companies/ end users for our products.</p> <p><b>Looking for distributor in Serbia/Montenegro.</b></p>



<p><a href="#">Accurate Sensor Technologies ltd</a>  Tel: +972 4 9990025  <a href="mailto:info@accuratesensors.com">info@accuratesensors.com</a>  Mr. Rotem Yoely</p>	<p>We specialize in non-contact temperature measurement for all general applications.</p> <p>Our products range includes:</p> <ul style="list-style-type: none"> <li>• Infrared non-contact Pyrometers</li> <li>• Special Pyrometers for Aluminum Industry</li> <li>• Thermal Imagers</li> <li>• Black Body Furnaces</li> </ul> <p><b>Looking for long term partner in Serbia.</b></p>
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## Medical supplements, Equipment & Tourism

<p><a href="#">ADS Laminaire</a>  Tel: +972 4 624 7330  <a href="mailto:eyal@adslaminar.com">eyal@adslaminar.com</a>  Mr. Eyal Falach</p>	<p>Flow Air Filters has been committed to its position as Leader in the manufacture of air filters range.</p> <p>Flow Air Filters manufactures and supplies a wide range of filters from G2 efficiency media rolls till U17 efficiency Absolute Filters; including intermediate efficiency such as Rigid Pocket Filters.</p> <p><b>Looking for distributor in Serbia.</b></p>
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<p><a href="#">A.D. CleanRooms Engineering ltd</a>  Tel: +972 4 8332298  Cell: +972 54 2323335  <a href="mailto:regina@cleanrooms.co.il">regina@cleanrooms.co.il</a>  Ms. Regina Shvartsman</p>	<p>A.D. Cleanrooms Engineering Ltd. is a leading turnkey provider in the design, management, installation and validation of clean rooms and laboratories, water systems, mechanical systems, air conditioning systems, production equipment and process engineering. We operate successfully for over a decade both internationally and locally, and specialize in customized services for the pharmaceutical, biotechnological, and medical industries.</p> <p><b>Looking for business cooperation with Serbian partners.</b></p>
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<p><a href="#">ST International</a>  Tel: +972 9 922 9070  <a href="mailto:orly@s-t.co.il">orly@s-t.co.il</a>  Mr. Orly Niv</p>	<p>ST International, Israel, is a worldwide manufacturer of high quality ophthalmic lenses, with manufacturing plants worldwide over 40 years.</p> <p>STI can provide world class level quality, impeccable service, offering various products to meet consumers' demand striving for making a difference in our industry.</p> <p><b>Looking for distributor in Serbia.</b></p>
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<p><a href="#">Fair Marketing ltd</a>  Tel: +972 9 9555974  <a href="mailto:ori@fairmarketing.co.il">ori@fairmarketing.co.il</a>  Mr. Ori Joseph Uri</p>	<p>Fair Marketing is a well known company in the Israeli optical industry for over 40 years.</p> <p>Recently we developed and designed a new brand called "JUST eye fashion+" with an interchangeable temples system. This line of products had great success and positive feedback on the Israeli market as well as in all the leading international Optical fairs.</p> <p><b>Looking for distributor in Serbia.</b></p>
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<p><a href="#">TopAir Systems</a>  Tel: +972 8 9334455  Cell: +972 54 4338048  <a href="mailto:ana@statitech.com">ana@statitech.com</a>  Ms. Dana Lubetzky</p>	<p>TopAir is a manufacture for laboratory equipment.</p> <p>The product line includes:</p> <ul style="list-style-type: none"> <li>• Ductless Fume hoods</li> <li>• Fume Cupboards</li> <li>• Biological Safety Cabinets</li> <li>• Laminar Clean Benches</li> <li>• UV-PCR station</li> <li>• Finger Print Cabinet</li> </ul> <p><b>Looking for distributor in Serbia.</b></p>
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## Agriculture

<p>ASC – Aquaculture Services &amp; Consulting Tel: +972 4 6421223 Cell: +972 54 2536536 <a href="mailto:ascmiki@gmail.com">ascmiki@gmail.com</a> Mr. Miki Michaeli</p>	<p>The company team of expert covers all aspects of aquaculture, planning, establishing and escorting of fish farms. The company also builds fish process plants, establishes modern market systems and promotes existing fish farms.</p> <p><b>Looking for businesses in Serbia that have interest.</b></p>
<p><a href="#">Nirav Metals Ltd</a> Tel: +972 8 8599050 Cell: +972 54 4203797 <a href="mailto:nirav@niravgreenhouse.com">nirav@niravgreenhouse.com</a> Mr. Nir Almagor</p>	<p>The company specializes in producing greenhouses, tunnels and agricultural light constructions.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p><a href="#">Sapir Plastic Industries Ltd</a> Tel: +972 46405592 <a href="mailto:mike@sapirplastics.com">mike@sapirplastics.com</a> Mr. Mike Gelbman</p>	<p>Sapir is a manufacturer in Afula and the product for export is "stretch" wrap (or film) for packaging and pallet wrapping.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p>Paskal technologies Tel: +972 4 9575877 <a href="mailto:harel@paskal.biz">harel@paskal.biz</a> Mr. Harel Dotan</p>	<p>Paskal produce plastic products to be used in tomato greenhouses in order to support the plant while growing. We produce clips, hooks and connectors which hold the plant while growing upwards and keep it from falling.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p><a href="#">Nili Metal Works Ltd.</a> Tel: +972 3 9221337 Cell: +972 54 5555528 <a href="mailto:chen@nilipoultry.com">chen@nilipoultry.com</a> Mr.Chen Landau</p>	<p>Nili Metal Works Ltd. supplies and installs the most advanced poultry equipment.</p> <p><b>Looking for distributors/clients in Serbia.</b></p>

## Land & Business Parks

<p><a href="#">Beocin Business Park</a> Tel: +381 21 874191 Cell: +381 65 321 4900 <a href="mailto:ymarkovic@serbia-business.com">ymarkovic@serbia-business.com</a> Mr. Vladimir Markovic</p>	<p>Beocin Business Park, industrial zone in Vojvodina completely equipped with all relevant infrastructure required for any kind of production related industries, logistics and distribution centers that may serve as a hub for business development in the region of South East Europe. 18ha of developed land near Eu transport corridors VII and X, link with Danube river corridor is provided with its own harbor that has an international status.</p> <p><b>Open for Israeli investments.</b></p>
<p><a href="#">Trimo doo</a> Tel: +381 73 460064 <a href="mailto:branka.mavretic@trimo.si">branka.mavretic@trimo.si</a> Ms. Branka Mavretic</p>	<p>Investment opportunity in prime commercial land in Belgrade, Šimanovci A prime commercial land in Belgrade on excellent location in Belgrade, Šimanovci, 10 km from airport, EU corridor 10. There are 2 land lots for sell, each 18 hectares. Both suitable for any industrial buildings, logistic centers and similars. We are ready to get also any other proposal.</p> <p><b>Looking for Israeli investor.</b></p>

## Construction materials & Logistics

<p><a href="#">Emco Marine Ltd.</a> Tel: +972 4 8670087 <a href="mailto:buy_sale@emco.co.il">buy_sale@emco.co.il</a> Ms. Miriam Rosenberg</p>	<p>Buying and selling containers of all types and sizes.</p> <p><b>Looking for clients in Serbia/Montenegro.</b></p>
<p><a href="#">Alphex Marketing Ltd.</a> Tel: +972 4 8577571 <a href="mailto:amir@alphex.co.il">amir@alphex.co.il</a> Mr. Amir Awin</p>	<p>Need 50,000 sq.m Porcelain Homogenous Floor Tiles 30x30x1.2cm size Plain Light Grey color - very good quality at most competitive price.</p> <p><b>Looking for supplier for floor tiles.</b></p>
<p><a href="#">Diuk Arches</a> Tel: +972 4 6933222 <a href="mailto:shuki@diukenergy.com">shuki@diukenergy.com</a> Mr. Shuki Miller</p>	<p>Diuk Arches of Kibbutz Mahanayim-Israel, is one of the world's leading manufacturer and distributor of pre-engineered, easy to assemble steel buildings for a variety of uses.</p> <p><b>Looking for importer/distributor for Serbian market.</b></p>
<p><a href="#">Cunial Antonio Isreal Ltd</a> Tel: +972 8 658 3 711 <a href="mailto:shay@cunial-israel.co.il">shay@cunial-israel.co.il</a> Mr. Shay Pollock</p>	<p>Our company is specialized in production of natural clay tiles.</p> <p><b>Looking for importer/distributor/partner for Serbian market.</b></p>

## Materials & Chemicals

<p><a href="#">Altis Chemicals doo</a> Tel: +381 23 549412 <a href="mailto:altischemicals@gmail.com">altischemicals@gmail.com</a> Ms. Aleksandra Nijemcevic</p>	<p>Altis Chemicals d.o.o. specializes in production of quality lubricants, metalworking oils, motor oils, and other industrial oils. Our commitment is a strict quality control and an expert advice in application, as we aim to be a reliable partner in preserving the lifespan of the machinery and reducing business costs for our clients.</p> <p><b>Interested in export to the Israeli market and joint venture with Israeli investors in expanding production capacities.</b></p>
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## Stainless Steel, Metals & Mineral Resources

<p><a href="#">METALKOR Industries ltd.</a> Tel: +972 4 6378881 <a href="mailto:info@metalkor.com">info@metalkor.com</a> Mr. Ido Winberg</p>	<p>Metalkor Industries Ltd. is a leading supplier of high quality Aluminum plates, sheets and bars, suitable for the machining industries, engineering products, mould and tooling production, with special attention to the aerospace and defense industries.</p> <p><b>Looking for customers/distributor in Serbia/Montenegro.</b></p>
<p><a href="#">Agan Engineering Enterprises ltd</a> Tel: +972 8 8566564 <a href="mailto:again@netvision.net.il">again@netvision.net.il</a></p>	<p>Products for export:</p> <ol style="list-style-type: none"><li>1. Corrugated steel sheets for roofing and siding.</li><li>2. Sinusoidal steel sheets for roofing and siding.</li><li>3. Trapezoidal steel sheets for roofing, siding, casting floors and roofs.</li><li>4. "Z" and "C" cross section purlins in various thickness and sizes.</li></ol>

<p>Mr. Itay Kadosh</p>	<p>5. Flat galvanized / painted steel sheets according to order. 6. Sheet steel and dressings (FLASHONG) according to order.</p> <p><b>Looking for customers/distributor in Serbia/Montenegro.</b></p>
<p>ND group doo Cell: +381 64 6427800 <a href="mailto:ndgroupdoo@yahoo.com">ndgroupdoo@yahoo.com</a> Mr. Dragan Jankovic</p>	<p>The Company has exploration rights for exploitation of alluvial gold and associated minerals (titanomagnetit, granat, sfen, ilment, monacit).</p> <p><b>Looking for Israeli partners ready to invest.</b></p>
<p>MINEL ENIM SMEDEREVO doo Tel: +381 26 614483 <a href="mailto:office@minel-enim.rs">office@minel-enim.rs</a> Mr. Djordije Bojatovic</p>	<p>Companies main activities are:</p> <ul style="list-style-type: none"> <li>• Manufacture and assembling of all types of steel structures</li> <li>• Manufacturing and assembling of all types of steel pipelines with the corresponding certified documents</li> <li>• Remounting and maintenance of equipment and plants.</li> </ul> <p><b>Looking for Israeli partners in construction industry.</b></p>
<h2>Tools</h2>	
<p><a href="#">Eilon Engineering Ltd</a> Tel: +972 4 8577720 Cell: +972 52 8901851 <a href="mailto:Eilon_en@eilon-engineering.com">Eilon_en@eilon-engineering.com</a> Mrs. Noga Eilon-Bahar</p>	<p>Eilon Engineering's RON dynamometers, load cells, hanging scales and crane scales are load, tension and force measurement devices used for weighing during lifting, force and load testing and overload prevention.</p> <p>Our load cells are being used in wind turbines installation &amp; maintenance.</p> <p><b>Looking for distributors of tools &amp; equipment for wind turbines.</b></p>
<h2>Water</h2>	
<p><a href="#">Atmor Industries</a> Tel. +972 9 9612777 <a href="mailto:harris@atmor.net">harris@atmor.net</a> Mr. Harris Papadakis</p>	<p>Atmor Industries is a leading manufacturer of electric instant water heaters.</p> <p><b>Looking to develop a distribution network in Serbia by finding the ideal distributor to market our products.</b></p>
<p>Binot Topaz ltd Tel: +972 50 7475777 <a href="mailto:dorit@binot-topaz.co.il">dorit@binot-topaz.co.il</a> Mrs. Dorit Bluvstein</p>	<p>Water Treatment Systems for Municipalities and Industry The company is a manufacturer of advanced water purification equipment, cleaning treatments for waste water systems, and filters for agriculture and industry.</p> <p><b>Looking for new business partners.</b></p>
<h2>Alternative Energy</h2>	
<p><a href="#">SDE Energy</a> Cell: +972 50 5211683 <a href="mailto:abe@shani.net">abe@shani.net</a> Mr. Shmuel Ovadia</p>	<p>Our company has developed a breakthrough technology for producing clean, economical, and reliable energy from sea waves.</p> <p><b>Open for cooperation with interested partners in Serbia.</b></p>

<p><a href="#">Solaris Energy Systems Ltd</a> Tel: +972 74 7030372 <a href="mailto:omri@solaris-energy.co.il">omri@solaris-energy.co.il</a> Mr. Omri Zurawel</p>	<p>The company develops, produces and distributes a new unique and efficient device to prevent theft of solar panels. The product is sold in Israel and is mandatory requirement for PV plant insurance.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p><a href="#">Amcortec Renewable Energy Ltd</a> Tel: +972 77 5540340 <a href="mailto:g.amcortec@gmail.com">g.amcortec@gmail.com</a> Ms. Galia Shaba</p>	<p>Amcortec-Renewable Energy Ltd. specializes in solutions for alternative green energy in heating hot water for domestic use as bug structures in hotels, holiday villages, parents home, hospitals, apartment buildings and industrial factories. We offer durable efficient &amp; reliable solutions through turn key projects to meet your water &amp; building heating needs.</p> <p><b>Looking for joint ventures in Serbia.</b></p>
<p><a href="#">ČISTA ENERGIJA doo</a> Cell: +381 64 8022390 <a href="mailto:mcumic@cistaenergija.rs">mcumic@cistaenergija.rs</a> Mr. Marko Cumic</p>	<p><b>Looking for joint ventures with Israeli partners in exploration of photovoltaic mini power plants in Serbia.</b></p>
<p><a href="#">Konras</a> Cell: +381 62 8247579 <a href="mailto:Green.konras@sbb.rs">Green.konras@sbb.rs</a> Mr. Milos Jakovic <a href="#">Oram Recycling&amp;Clean Consulting</a> Tel: +972 77 2122424 <a href="mailto:oram.recycling@gmail.com">oram.recycling@gmail.com</a> Mr. Yoram Zuzel</p>	<p><b>Looking for joint ventures with Israeli partners in construction of biomass power plant in Serbia.</b></p> <p>Industrial Recycling Park in Landfills - we can implement our facilities and operating landfills in which most of waste will be recycled. We separate the waste, using recyclable material and making other products with various material that is recycle disable.</p> <p><b>Looking for business ventures in Serbia.</b></p>
<h2>Food &amp; Beverage</h2>	
<p><a href="#">Lead Packaging</a> Cell: +972 54-8118032 <a href="mailto:matan@lead.co.il">matan@lead.co.il</a> Mr. Matan Belleli</p>	<p>Lead Technology is a manufacturer of packaging machinery as: machines, case packer, wrap around, tray erector, bag in box, bagging machines, offer a complete line of high quality machines and integrated systems which simplify the packaging process from flexible bags and boxes to folding cartons trays and cases.</p> <p><b>Looking for equipment dealers in Serbia and food manufacturers.</b></p>
<p><a href="#">Elnakhleh Coffee</a> Tel: +972 4 9860213 Cell: +972 54 4831365 <a href="mailto:shafeek@elnakhleh-coffee.com">shafeek@elnakhleh-coffee.com</a> Mr. Shafeek Rafoul</p>	<p>Our Company was established on 1992 and it specializes in manufacturing and distributing of high quality Arabic Coffee (with and without Cardamom), Turkish Coffee and Spices (please visit our website for further details).</p> <p><b>Looking for credible partners/distributor in Serbia/Montenegro.</b></p>
<p><a href="#">Miriam Shoham Ltd.</a> Tel:+972 4 6732622 <a href="mailto:ella@mshoham.com">ella@mshoham.com</a></p>	<p>We are one of Israel's largest growers and exporters of Mangos &amp; Pomegranates. We also grow, pack and export other varieties of fruit worldwide. Our team has created the ART – Arils Removal Tool - to enable easier eating of pomegranates, and increase their consumption.</p>

<p>Mrs. Ella Harduf</p>	<p><b>Looking for partners in Serbia: super-markets, fruit importers and distributors, kitchenware shops, health products shops, telemarketing companies.</b></p>
<p>Tzur Zeevi Trade Ltd. Tel: +972 9 7688180 Cell: +972 52 5527775 <a href="mailto:arazims@gmail.com">arazims@gmail.com</a> Mr. Sharon Turjeman</p>	<p>Tzur Zeevi Trade Ltd. is the <b>sole representative of several boutique wineries in Israel Galilee.</b></p> <p>The wine can be sent to you with any label that you choose. For example, a restaurant that would like to use a Home Brand wine can receive bottles with the restaurant's own label .</p>
<p><a href="#">EKO-MEDICUS DOO</a> Cell: +381 64 1222924 <a href="mailto:ekomedicus@gmail.com">ekomedicus@gmail.com</a> Mr. Miloslav Lazovic</p>	<p><b>Looking for importer/representative in Israel of various fruit schnapps.</b></p>
<p><a href="#">SKS Innovating People</a> Tel: +972 77 4565105 <a href="mailto:robi@SKSint.com">robi@SKSint.com</a> Mr. Robi Ovadia</p>	<p>Israeli Boutique food manufacturers are looking to enter new markets. Products include herbs &amp; spices, Cookies and Biscuits, Soy Drinks and top quality wine vinegar.</p> <p><b>Looking for importer/distributor for Serbian market.</b></p>
<p>Budimka Pozega Tel: +381 31 811 653 <a href="mailto:budimkapozega@gmail.com">budimkapozega@gmail.com</a> Mr. Radosav Tanaskovic</p>	<p>A joint-stock company in charge of production, processing and transport of fruit,vegetables and meat as well as foreign trade transactions.</p> <p><b>Looking for investor/strategic partner and other ways of cooperation with Israeli companies.</b></p>
<p>Latfood Ltd. Cell: +972 54 6815616 <a href="mailto:latfoodltd@gmail.com">latfoodltd@gmail.com</a> Ms. Shosh Feldman</p>	<p>A food import company is <b>looking for manufacturers of various food and beverage products for the Israeli market.</b> We are interested get in touch with European companies who produce food and beverages. Products we are seeking include sugar, sunflower oil, fish and fish products, more.</p> <p><b>Looking for Sugar and Sunflower Oil suppliers.</b></p>
<p><a href="#">SIKS Ltd.</a> Tel: +972 2 6515361 <a href="mailto:marketing@siks.org">marketing@siks.org</a> Mr. Uri Paz</p>	<p>Our company has specialized in providing Kosher Certification for more than 25 years.Our symbol is known by all Kosher consumers, and our quality standards of Kosher certification are recognized.</p> <p>Our food and beverage services will give you a brand target audience in the global food market.</p> <p><b>Offer its services.</b></p>
<p>H&amp;S Import Export Tel: +972 50 7998374 <a href="mailto:Haimn3@bezeqint.net">Haimn3@bezeqint.net</a> Mr. Vito Napozi</p>	<p>All kinds of oil: extra virgin olive oil, ,sunflower oil, canola oil, corn oil, soya oil, etc. All kinds of pasta, tomato paste, tomato products, ketchup, mayonnaise, mustard, sauces &amp; meal makers, canned vegetables, canned delicatessen, boiled products, ready-made food products.</p> <p>Jams, tomato juice, pepper paste, fruit juices, vegetable juices, all kinds of biscuits etc. Sardines and mackerel in oil in teens and vacuum.</p> <p><b>Import of mentioned food products. Looking for Serbian supplier.</b></p>
<p>Beshirat Hayam Cell: +972 52 8013732 <a href="mailto:zoharogen@walla.com">zoharogen@walla.com</a> Ms. Zohar Ogen</p>	<p>The company imports, exports and distributes selection of 25 gourmet species of high quality frozen fish, seafood products, oil seeds &amp; spices throughout Israel nationwide, under the supervision of the Israeli ministry of health.</p> <p><b>Looking for investors and cooperation with overseas companies &amp; wishing to open new markets chains for export.</b></p>

<p>Dror Morad Tel: +972 3 6167189 <a href="mailto:drormorad10@walla.com">drormorad10@walla.com</a> Mr. Dror Morad</p>	<p>The company specializes in import of food products, including Soya oil for marketing in Israel.</p> <p><b>Looking for new suppliers.</b></p>
<p>Nutrivet Company Tel: +381 11 3195551 <a href="mailto:nutrivet.surcin@gmail.com">nutrivet.surcin@gmail.com</a> Mr. Zoran Vucinic</p>	<p>Nutrivet Company Ltd. is a small but very active Serbian trading company dealing with agricultural products of different kind. Our objective is to find interested partners from your country to import and export of meat, meat products, eggs, food and feed products as well as other agricultural products.</p> <p><b>Looking for Israeli importer of food and agriculture products.</b></p>
<p><a href="#">Hakordi Ltd</a> Tel: +972 2 6310455 Cell: +972 54 2307035 <a href="mailto:yor211@bezeqint.net">yor211@bezeqint.net</a> Mr. Yori Yakovi</p>	<p>The company produces all kinds of nuts and dried fruits in natural methods with fully automated machinery and distribution vehicles.</p> <p><b>Looking for importer/distributor in Serbia.</b></p>

## Wood, Furniture & Accessories

<p>Hollandia International Tel: +972 3 6703334 <a href="mailto:contact@israelexporter.com">contact@israelexporter.com</a> Mr. Brian Berman</p>	<p>Hollandia International has perfected the ultimate night's sleep with precision engineered systems that have created an unequaled industry standard. Hollandia International Sleep System Motors Smooth, fast, whisper-quiet efficiency that customizes the contour of the mattress to fit your most comfortable body position.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p><a href="#">Avgal Pallets Ltd</a> Cell: +972 54 457 8040 <a href="mailto:sharona@avgalpallets.com">sharona@avgalpallets.com</a> Ms. Sharona Gal</p>	<p>Avgal Ltd is Israel's largest manufacture of wooden pallets. We import approximately 500- 3000 cbm of sawn timber for pallet production. The timber we require for our pallet production is Yellow Pine and Spruce KD.</p> <p><b>Interested in purchasing the above mentioned types of timber.</b></p>

## Plastic/Metal & Accessories

<p><a href="#">Inplastic Ltd</a> Cell: +972 5 23797924 <a href="mailto:Ronen@inplastic.co.il">Ronen@inplastic.co.il</a> Mr. Ronen Breck</p>	<p>Family run company specializes in designing and manufacturing of disposable plastic tableware.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p><a href="#">O.I.G. Marketing &amp; Distribution Ltd</a> Tel: +972 8 9327050 <a href="mailto:izik@oig.co.il">izik@oig.co.il</a> Mr. Izik Gabay</p>	<p>Factory produces hot plates and samovars.</p> <p><b>Looking for importer in Serbia.</b></p>

<p><a href="#">Simple – Inventions Co.</a> Cell: +972 54 6685730 <a href="mailto:nd.simple@gmail.com">nd.simple@gmail.com</a> Mr. Nir Domb</p>	<p>Simple Inventions Co. is an innovative houseware products, creating and manufacturing its own products which are basically very simple and useful. Introducing our new Fresh Hanger. It is a hanger with a built-in small compartment holding inside a scent pad.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p><a href="#">BMG – NM</a> Tel: +381 11 239 22 28 <a href="mailto:mnstamparija@eunet.rs">mnstamparija@eunet.rs</a></p>	<p>BMG-NM was established on the 16th of January 2004. The company has based its business conception on the field of graphic activity. The production program of the printing house can be divided into two lines: packaging and promotional material.</p> <p><b>Offers its services.</b></p>
<h2>Cosmetics, Cleaning &amp; Toiletries</h2>	
<p><a href="#">Herbaderm Natural Products</a> Tel: +972 3 7315030 <a href="mailto:info@kamilotract.co.il">info@kamilotract.co.il</a> Mr. Meir Saig</p>	<p>We are a cosmetic company producing natural based products for healthcare. Most of our products are already registered in the EU as cosmetics approved by the EU regulations. We manufacture and market several unique product-lines based on high concentrations of natural plants extracts and oils.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p>Consul ltd Tel: +972 4 8428280 <a href="mailto:consul@actcom.co.il">consul@actcom.co.il</a> Mr. Idan Penner</p>	<p><b>Export of Myrtle and Cypress essential oils</b> for pharmaceutical use and aromatherapy products</p> <p><b>Looking for buyers in Serbia.</b></p>
<p>Moraz Herbal Cosmetics Tel: +972 3 6703334 <a href="mailto:contact@israelexporter.com">contact@israelexporter.com</a> Mr. Brian Berman</p>	<p><b>Export of Herbal Cosmetics from the Hills of Galilee</b></p> <p>Moraz herbal cosmetics utilize over 15 herbs and plants indigenous to the hills of Galilee, to produce an exceptional range of cosmetics and personal care products.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p><a href="#">Dead Sea Organic Salts</a> Tel: +972 4 864 3892 <a href="mailto:D.Sass@deadseasalt.de">D.Sass@deadseasalt.de</a> Mr. David Sass</p>	<p>We are the exclusive supplier of Natural Table Salt and Kitchen Salt from the Dead Sea, a unique salt with a special aroma and flavor as the result of special weather conditions in The Dead Sea. The Salt has unique mineral composition originating from sources in the bottom of the Dead Sea.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p><a href="#">Danya Cosmetics Ltd</a> Cell: +972 54 7704 915 <a href="mailto:reine@danya.co.il">reine@danya.co.il</a> Ms. Reine Leefsm</p>	<p>The GA-DE cosmetic line has been the best selling brand in Superpharm Israel chain for more than 9 years. Not only for its quality and assortment but also thanks to its offers and service at the POS. On top of our local success we are selling our lines in 16 countries worldwide.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p><a href="#">Sano Bruno's Enterprises Ltd</a> Cell: +972 50-661-4713 <a href="mailto:maxk@sano.co.il">maxk@sano.co.il</a> Mr. Max Kuperman</p>	<p>Sano is Israel's leading manufacturer of high quality household cleaning, industrial, and toiletry products. We make \$300 million yearly sales. We export to various countries including Romania, Ukraine, Hungary, Moldova and many others.</p> <p><b>Looking for distributor in Serbia.</b></p>



<p><a href="#">TIV-E- Unique Health &amp; Beauty Products</a>  Tel: +972 8 9257426  Cell: +972 52 8377110  <a href="mailto:sales@tiv-e.com">sales@tiv-e.com</a>  Mr. Dror Efron</p>	<p>Range of products:  1. Magic towels - Magic Towel™ is a unique revolutionary technology that protects 100% cotton fabrics from the harshest of chemicals-rendering. The fabric colors fade-resistant and impervious to all bleaches and peroxides.  2. Hair loss products.  3. Herbal impotence treatment.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p>Odelia Schondorf  Cell: +972 52 5205380  <a href="mailto:odelia.schondorf@gmail.com">odelia.schondorf@gmail.com</a>  Mrs. Odelia Schondorf</p>	<p>Mrs. Schondorf is the representative in Israel of the company Super-Life, the manufacturers of Stevie.</p> <p><b>Interested in distributing this product in Health stores in Serbia.</b></p>
<p><a href="#">Secret of Youth</a>  Tel: +972 3 634 3 444  <a href="mailto:Ramim2@netvision.net.il">Ramim2@netvision.net.il</a>  Mr. Rami Maimon</p>	<p>Secret of Youth developed Natural Derma Cosmetic products for the healthy population and especially for people suffering from various skin problems.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p><a href="#">Chimtal Ltd</a>  Tel: +972 4 9990504  <a href="mailto:chimtal@gmail.com">chimtal@gmail.com</a>  Mr. Natan Zilber</p>	<p>The company produces and markets all kind of detergents for household and industry use.</p> <p><b>Looking for distributor in Serbia.</b></p>
<h2>Jewelry</h2>	
<p><a href="#">Ithil Metal Works</a>  Tel: +972 3 5182231  Cell: +972 52 5908872  <a href="mailto:dror@ithilmetalworks.com">dror@ithilmetalworks.com</a>  Mr. Dror Israeli</p>	<p>Ithil Metalworks wholesale jewelry includes an exclusive collection of earrings, necklaces, bracelets, spinner and eternity rings all crafted from the finest materials available including sterling silver, silver combined with gold and semi-precious stones. Every item of jewelry is meticulously manufactured in highly superior standards.</p> <p><b>Looking for importers, chain stores and wholesalers in Serbia.</b></p>
<h2>Retail &amp; Distribution</h2>	
<p><a href="#">Reefer Café Ltd. – Mike’s Place</a>  Cell: +972 54 929 2551  <a href="mailto:sobosammy@gamil.com">sobosammy@gamil.com</a>  Mr. Assaf Ganzman</p>	<p>Reefer Cafe Ltd. owns the popular Bar-Restaurant brand name "Mike`s Place" and operates two successful venues in Tel Aviv, Israel.</p> <p><b>We offer a complete Franchise package</b> specializing in Live Music, Sports and International Food MENU and BAR.</p>
<p><a href="#">Unifit Sport Fashion Ltd</a>  Cell: +972 54 4378000  <a href="mailto:elisa@unisport.co.il">elisa@unisport.co.il</a>  Ms. Elisa Girardelli</p>	<p>We supply high quality technical sports and fitness clothing, as well as high quality work garments at very competitive price levels.  Own collection or "OEM" – as per customer’s specifications.</p> <p><b>Looking for clients/customers in Serbia.</b></p>

<p><a href="#">Mirkin</a> Tel: +972 52 5345072 <a href="mailto:libi@mirkin.co">libi@mirkin.co</a> Ms. Mirkin Libi</p>	<p>Mirkin is a new brand in the field of business luggage which offer itself with a unique style and superior quality.</p> <p><b>Looking for distributor in Serbia.</b></p>
<h2>Security</h2>	
<p>PATRIMONS d.o.o. Beograd Tel: +381 11 2772 729 <a href="mailto:geco@eunet.rs">geco@eunet.rs</a> Jasmina Lajhner</p>	<p>Our company activity is export - import of goods for special purposes and we are specialized in export of army surplus from Serbia. We have license from MOD of the Republic of Serbia for trading with special purpose goods.</p> <p><b>Open for cooperation with relevant Israeli companies.</b></p>
<p><a href="#">Lymtech-RF Technologies</a> Tel: +972 9 8612912 Cell: +972 54 7383436 <a href="mailto:office@lymtech.co.il">office@lymtech.co.il</a> Mr. Betsalel Ohana</p>	<p>Our Main Products are Jammers, that Block RF Frequencies in a Specific Area.</p> <ul style="list-style-type: none"> <li>• Bomb Jammers.</li> <li>• Government &amp; VIP Protection and Convoy Jammers.</li> <li>• Military Protection Jammers.</li> <li>• Police &amp; Prison Solution Systems.</li> <li>• Board Room.</li> <li>• Theater Halls.</li> <li>•</li> </ul> <p><b>Looking to Expand our Activities via Direct Customers, Join Ventures, Agents &amp; Distributors in Serbia/Montenegro.</b></p>
<p><a href="#">Synel Group</a> Tel: +972 4 959 6776 Cell: +972 54 650 7889 <a href="mailto:moshem@synel.co.il">moshem@synel.co.il</a> Moshe Moreno</p>	<p>Synel Group is among of world leaders in the development and production of workforce Management <u>Solutions</u> for <u>Access Control</u>, <u>Time &amp; Attendance</u> and Job Costing applications. Our portfolio provides complete hardware and software solutions for any size and type of organization. The wide range of solutions offered implement advanced biometric fingerprint technologies and wireless communication.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p>Septier Tel: +972 3 914 1022 <a href="mailto:erez_shuster@septier.com">erez_shuster@septier.com</a> Mr. Erez Shuster</p>	<p>Security and HLS strategic and tactical products/solutions.</p> <p><b>Looking for distributor in Serbia.</b></p>
<p><a href="#">Ha-Barak Ltd</a> Tel:+972 3 9415910 <a href="mailto:joseph@ha-barak.co.il">joseph@ha-barak.co.il</a> Mr. Joseph Rihan</p>	<p>The company specializes in developing, manufacturing and distribution of the following products:</p> <ul style="list-style-type: none"> <li>• Pedestrian Acoustic street-crossing systems for visually challenged.</li> <li>• Remote Control systems for traffic controllers.</li> <li>• Remote Control systems for street lighting.</li> </ul> <p><b>Looking for distributor/customers in Serbia.</b></p>
<p><a href="#">Rachelson Trading Ltd</a> Tel: +972 3 5371579 <a href="mailto:Isakov.yaron55@gmail.com">Isakov.yaron55@gmail.com</a> Mr. Yaron Isakov</p>	<p>We have a patented high security smart locking system that include cylinders of all sizes &amp; pad lock. The company imports and markets products from all over the world and has purchasing offices located in the Far East.</p> <p><b>Looking for distributor in Serbia.</b></p>

## Consulting & Education

<p><a href="#">Bizconnect7</a>          Business Development Support          Tel: +381 11 36 60 467  <a href="mailto:n.milicevic@bizconnect7.com">n.milicevic@bizconnect7.com</a>          Mr. Nebojsa Milicevic</p>	<ul style="list-style-type: none"> <li>• <b>On-the-ground support to Israeli companies</b> wanting to do business with Serbia.</li> <li>• Get instant local expertise and access to relevant business and government contacts.</li> <li>• Bizconnect7 helps you save costs while increasing your chances of success in this market.</li> </ul>
<p><a href="#">ICAP GROUP</a>          Tel: +381 11 3188023          Cell: +381 60 4756616  <a href="mailto:atarana@icap.rs">atarana@icap.rs</a>          Ms. Anna Tarana</p>	<p>A well established Company (46 years old) with very strong brand name, which is evolving in a large multidisciplinary Group. The largest Business Services Group in Greece, which is dynamically expanding in South-Eastern Europe, with the ambition to become a leading group in this region.</p> <p><b>Offers services-consultancy in various fields such as:</b> business information, credit risk services, marketing solutions, industry reports, receivables management, Hogan Assessment Systems etc.</p>
<p><a href="#">Webb.Dowse</a>          Cell: +381 63 33 19 12  <a href="mailto:Jelena.tasic@webbdowse.com">Jelena.tasic@webbdowse.com</a>          Ms. Jelena Tasic</p>	<p>We offer a fresh new approach to corporate communications throughout the Balkans. Our integrated approach to communications combines a carefully planned mixture of public relations and media management, public affairs and stakeholders' relations to achieve our clients' objectives.</p> <p>We are strategic advisers and providers of hands-on, tactical support in all areas of communication.</p> <p><b>Offers its services.</b></p>
<p><a href="#">Primus GBS Serbia</a>          Tel: +381 11 7870881          Cell: +381 63 321490  <a href="mailto:vmarkovic@serbia-business.com">vmarkovic@serbia-business.com</a>          Mr. Vladimir Markovic</p>	<p><a href="http://www.Serbia-Business.Eu">www.Serbia-Business.Eu</a>          Business Resource Agency covering business news, projects, opportunities in Serbia business environment. Monitoring of all production related business sectors and opportunities.</p> <p><a href="http://www.serbia-energy.com">www.serbia-energy.com</a>          Energy sector oriented business resource agency covering power generation, renewable energy, environmental projects and related metal industry. Monitoring of all production related business sectors and opportunities. Owned by Consultancy agency Primus GBS <a href="http://www.primusgbs.com">www.primusgbs.com</a>, assistance to market entrance providing market entrance and business development services.</p> <p><b>Offers its services.</b></p>
<p><a href="#">GAKOVIC D.O.O.</a>          Tel: +381 11 316 86 83  <a href="mailto:darko.gakovic@gakovicdoo.com">darko.gakovic@gakovicdoo.com</a>          Mr. Darko Gakovic</p>	<p>GAKOVIC D.O.O. is an established accounting firm with over one hundred clients. The company's team of twelve full-time professionals with considerable experience in the field strives to provide exceptional services with a focus on client satisfaction and adherence to international accounting standards.</p> <p><b>Choose from our numerous services, including financial consultancy, accounting, tax advisory services, human resources, company founding, and legal services.</b></p>
<p><a href="#">Law Office</a>          Tel: +381 11 3227 133          Cell: +381 63 383 116  <a href="mailto:dejanpravo@verat.net">dejanpravo@verat.net</a>          Mr. Dejan Certic</p>	<p>We are well established Law office from Belgrade, Serbia, specialized in providing business consulting services for foreign companies, investors and other legal or natural persons.</p> <p><b>Offers its services to Israeli clients.</b></p>

<p><a href="#">SIKS Ltd</a>  Tel: +39 011 533938  <a href="mailto:marketing@siks.org">marketing@siks.org</a>  Mr. Uri Paz</p>	<p>SIKS provides affordable, internationally accepted Kosher Certification, and is committed to the highest quality of customer attention for more than two decades.</p> <p><b>Offers its services.</b></p>
<p><a href="#">C&amp;G Logistics Solutions Ltd</a>  Tel: +972 3 5441046  <a href="mailto:amnon@cgl.co.il">amnon@cgl.co.il</a>  Mr. Amnon Robinson</p>	<p>C&amp;G is a professional agent of foreign companies in Israel.  Our company offers:</p> <ol style="list-style-type: none"> <li>1. Strong networking and acquaintance with the Israeli retail market.</li> <li>2. Multi-disciplinary management team, with a proven experience in business management and development.</li> <li>3. In-house expertise to handle quality assurance, logistics and regulatory issues, having established product registration and supplier certification.</li> </ol> <p><b>Offers its services.</b></p>
<p><a href="#">TRM Dairy Farm Milking Institute</a>  Cell: +972 52 4617889  <a href="mailto:moshe@trm.co.il">moshe@trm.co.il</a>  Mr. Uziel Moshe</p>	<p>Professional consulting, planning, designing and building dairy farm milking parlors and dairies for cattle and flock (sheep &amp; goat).</p> <p><b>At your service.</b></p>

## Services

Eurofast Global specialises in the following services:

### Accounting & Payroll

- Payroll preparation and processing
- Compliance due diligence
- Employer/employee tax, social security
- Legal and regulatory global due diligence
- Taxation of expatriates
- Residency permits
- Outsourced Accounting Records
- Monthly Accounting Support Services
- Monthly and Quarterly Management Accounts

### Mergers and Acquisitions

- Representing buyers, sellers
- Corporate Finance
- Finding strategic alliances
- Private Placement of Debt and Equity

### Shipping

- Shipping Taxation
- Crew Payroll and VAT
- Ship and Yacht Registration Worldwide
- Mergers and Acquisitions and Shipping Finance
- Transfer of ship ownership
- Nominee Services

### Debt and Equity

- Expert debt and/ or equity financing
- Extensive experience in supporting clients encountering fatigue lenders and shareholders
- Assessing strategic alternatives
- Organizing debt and equity to finance operational growth.

Eurofast Taxand specialises in the following services:

### International Tax

- Tax advice surrounding transactions, disposals and spin-offs
- Designing acquisition and holding structures
- Minimising tax obstacles
- Tax due diligence & Compliance
- Tax Controversy & litigation
- Transactional Tax
- Dividend Repatriation
- Shareholding structuring

### Real Estate Tax

- Tax efficient real estate structures
- Construction/ development tax strategies
- Tax advice (transactions, disposals, spin offs)
- Tax neutral financing arrangements
- VAT planning
- Tax due diligence & Compliance
- Tax litigation

### Transfer Pricing

- Advice on advance pricing agreements
- Dispute resolution
- Tax advice on intangible asset valuations

### Indirect Taxation

- Indirect tax consulting and guidance
- VAT compliance and fiscal representation
- Indirect tax reviews and planning
- Refund applications: VAT & multi state sales
- Customs planning
- Due diligence
- Liaison with tax authorities
- Assistance and support during tax audits and litigation

### Energy Sector

- Legal, tax and financial due diligence
- Tax structuring
- Analysis for international investors interested in participating in the energy sector
- Overall post acquisition financial accounting and tax compliance.

One Company  
Eighteen cities

One Philosophy

One Management

One Language

## Eurofast Global Offices

Lefkosia	Podgorica	Zagreb
Athens	Tirana	Cairo
Thessaloniki	Skopje	Alexandria
Sofia	Pristina	Kiev (CY desk)
Bucharest	Banja Luka	Moscow (CY desk)
Belgrade	Sarajevo	Tbilisi

For updated office information visit our website:

[www.eurofast.eu](http://www.eurofast.eu)

Cyprus Centre, 5 Chytron str., 4<sup>th</sup> floor, P.O. Box 24707, Lefkosia 1302, Cyprus

Tel.: +357 22 699 222, Fax: +357 22 699 004

Email: [info@eurofast.eu](mailto:info@eurofast.eu)

## USEFUL LINKS

Israel	Serbia	Montenegro
Invest in Israel <a href="http://www.investinisrael.gov.il">www.investinisrael.gov.il</a>	Ministry of Economy and Regional Development <a href="http://www.merr.gov.rs">www.merr.gov.rs</a>	Government of Montenegro <a href="http://www.gov.me">www.gov.me</a>
Ministry of Finance - International Affairs Department <a href="http://www.financeisrael.mof.gov.il">www.financeisrael.mof.gov.il</a>	Serbian Chamber of Commerce <a href="http://www.pks.rs/en">http://www.pks.rs/en</a>	The Chamber of Economy of Montenegro <a href="http://www.pkcg.org">www.pkcg.org</a>
Israel Export Institute <a href="http://www.export.gov.il">www.export.gov.il</a>	Privatization Agency <a href="http://www.priv.rs">www.priv.rs</a>	National Tourism Organization of Montenegro <a href="http://www.montenegro.travel">www.montenegro.travel</a>
Federation of Israeli Chambers of Commerce <a href="http://www.chamber.org.il">www.chamber.org.il</a>	Serbian Industry B2B web portal <a href="http://www.serbianindustry.com">www.serbianindustry.com</a>	
Manufacturers Association of Israel <a href="http://www.industry.org.il">www.industry.org.il</a>	Serbia Investment and Export Promotion Agency <a href="http://www.siepa.gov.rs">www.siepa.gov.rs</a>	
Ministry of Industry and Trade <a href="http://www.israeltrade.gov.il">www.israeltrade.gov.il</a>	Belgrade Chamber of Commerce <a href="http://www.kombeg.org.rs">www.kombeg.org.rs</a>	
Israel Association of Software houses <a href="http://www.iash.org.il">www.iash.org.il</a>	Vojvodina Chamber of Commerce <a href="http://www.pkv.org.rs">www.pkv.org.rs</a>	
MATIMOP – Israeli Industry Centre for R&D <a href="http://www.matimop.org.il">www.matimop.org.il</a>	National Tourism Organization of Serbia <a href="http://www.serbia.travel">www.serbia.travel</a>	
Central Bank of Israel <a href="http://www.bankisrael.gov.il">www.bankisrael.gov.il</a>	NALED - National Alliance for Local Economic Development <a href="http://www.naled-serbia.org">www.naled-serbia.org</a>	
Ministry of Tourism Israel <a href="http://www.goisrael.com">www.goisrael.com</a>	Guide for Investors <a href="http://www.vodiczainvestitore.com/eng/">http://www.vodiczainvestitore.com/eng/</a>	