



# Izibiz

## Israeli Business Bulletin for Serbia and for Montenegro

April - May 2013 (no.28)

<http://belgrade.mfa.gov.il>

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### NEWS

#### News from Serbia

##### **Finance ministry starts preparing bill on venture capital**

May 29, 2013

The Finance and Economy Ministry has started putting together a draft law on venture capital, which, if adopted, would ensure a more flexible source of financing for businesses than conventional bank financing, news agency reported citing assistant minister Nina Samardzic. Venture funds provide an opportunity for small and medium-sized enterprises (SME) with innovative ideas to obtain a more flexible source of financing, she said, noting that the ministry expects the draft law will be completed in the fall.

##### **Government approves setting up fast response office to improve conditions for attracting foreign investment**

May 24, 2013

The government has approved establishing a fast response office, which will perform expert, administrative, and operational tasks, with the aim of improving conditions for drawing foreign investments, boosting effectiveness in the implementation of projects of national importance, and increasing efficiency of the administration, special organizations and institutions which participate in procedures for granting construction rights.

##### **UAE's Etihad Airways expected to assume management of Serbia's new national airline on July 1 if government accepts its upcoming offer**

May 24, 2013

The United Arab Emirates' (UAE) flag carrier, Etihad Airways, will submit its offer for strategic partnership with Serbian national airline Jat Airways to the government at the end of next week, and if the government accepts its offer, Etihad is expected to take over the management of Serbia's future national airline on July 1, daily has learned.

##### **Fiscal council urges budget revision, says keeping fiscal deficit below 4.5% of GDP in 2013 would be "success"**

May 24, 2013

Serbia's fiscal deficit in 2013 will be at least RSD 210 billion, or around 5.5% of GDP, up from the planned RSD 132 billion, or 3.6% of GDP, even if the already proposed measures to narrow the deficit are implemented, the Fiscal Council said in a statement yesterday, local media reported. The fiscal watchdog warned that the country needs a budget revision immediately, including measures to control public sector wages and pensions, in order to make sure additional fiscal adjustment can further reduce the deficit. Serbia's public finances are in a very bad position, amid lower than expected budget revenues, the council said, also warning that insufficient deficit reducing measures and the delay of reforms have again made a public debt crisis possible.

## **Serbia repays USD 400 million to London Club ahead of schedule**

May 7, 2013

The government has repaid a USD 400 million portion of Serbia's USD 860 million debt to the London Club of commercial creditors ahead of schedule, national TV reported. The early and the regular repayment will together reduce Serbia's debt to the London Club by USD 436 million, the Finance and Economy Ministry has said. The early repayment will result in RSD 1.1 billion in savings in this year's state budget, given that the interest rate on the debt to the London Club is by about two percentage points higher than the interest rates on the Eurobond that Serbia issued in February, the ministry said.

## **Trade gap narrows 23.1% year-on-year in Q1**

May 7, 2013

Serbia's foreign trade deficit in the first three months of 2013 shrank 23.1% against the same period a year earlier, to USD 1.68 billion, according to the Statistics Office. In euros, the deficit decreased 23.7% to just below EUR 1.27 billion. Exports rose 22.7% year-on-year, to USD 3 billion, while imports went up 1.1%, to USD 4.67 billion.

The largest share of the exports went to Italy, USD 492.4 million, ahead of Germany, USD 381.2 million, Russia, USD 240.2 million, Bosnia-Herzegovina, USD 228.5 million, and Romania, USD 180.5 million. The biggest slice of the imports came from Russia, USD 559.5 million, Germany, USD 505.6 million, Italy, USD 493.6 million, China, USD 347.8 million, and Hungary, USD 238.2 million. Serbia's overall foreign trade in January-March expanded 8.6% year-on-year to just over USD 7.67 billion.

## **IMF calls for curbing mandatory spending, broadening tax base, as central bank governor believes lender, Serbia to conclude fresh arrangement after talks resume in fall**

May 24, 2013

The International Monetary Fund's (IMF) mission, which wrapped up its visit to Belgrade for the Article IV Consultation earlier this week, has said that Serbia's tax revenue shortfalls, unbudgeted spending initiatives, public bank resolution costs, clearance of arrears, and the payment for called guarantees would, with unchanged policies, result in a general government deficit above 8% of GDP and an increase in public debt over 65% of GDP in 2013, local media reported, citing a statement on the IMF's website.

## **IMF projects Serbia's real GDP expansion at 2% in 2013**

April 18, 2013

The International Monetary Fund (IMF) forecasts Serbia's real GDP growth at 2% in 2013 and 2% in 2014, following a 1.8% contraction in 2012, according to the lender's latest World Economic Outlook report. According to the report, Serbia's current account deficit is forecast to narrow from 10.9% of GDP in 2012 to 8.7% in 2013 and 8.6% in 2014. The country's unemployment rate is projected to edge down from 23.1% in 2012 to 23% in 2013 and 22.9% in 2014, according to the report.

## **Public debt not to exceed 59% of GDP in 2013**

April 17, 2013

Serbia's public debt will not exceed 59% of GDP in 2013, and it will start decreasing in 2014, Finance and Economy Minister Mladjan Dinkic has said in a televised interview to national TV. Russia's USD 500 million budget support loan will be used for the repayment of old loans taken under less favorable terms, he said, noting that a USD 400 million portion of Serbia's debt to the London Club of commercial creditors will be repaid this month and the remaining USD 400 million in the fall. Serbia's public debt at the central government level at the end of March was around EUR 19.4 billion, or 57.7% of GDP, according to the latest data from the finance ministry.

## **Serbia must continue reforms in order to conclude fresh arrangement with IMF**

April 3, 2013

Serbia would need to continue with reforms of the pension system, the labor market, the public sector, and the business environment in order to conclude a new arrangement with the International Monetary Fund (IMF), according to IMF Resident Representative in Serbia Bogdan Lissovlik, daily wrote. If the upcoming IMF mission to Serbia includes negotiations on a new arrangement, the talks would focus on fiscal policy and structural reforms that would enable economic growth, Lissovlik said in an interview with the daily. He recalled that the IMF believes Serbia's consolidated fiscal deficit in 2013 will exceed the projected 3.6% in the absence of additional fiscal adjustment measures. An IMF mission will arrive in Belgrade on May 8, and it will have the mandate to discuss a possible new arrangement with Serbia, Lissovlik said earlier, according to previous reports.

## **Serbia's GDP at constant prices in 2012 shrinks 1.7%**

April 1, 2013

Serbia's GDP at constant prices in 2012 contracted 1.7% against 2011, according to a statement from the Statistics Office. In the fourth quarter of 2012, GDP fell 2% year-on-year in real terms, following year-on-year contractions of 2.7% in the first quarter, 0.3% in the second quarter, and 2.1% in the third quarter. Serbia's GDP contracted by a seasonally adjusted 0.3% in Q4 compared to Q3. In the fourth quarter, the information and communication sector posted the biggest growth of gross value added (GVA) in real terms, 11.4%, followed by the financial services and insurance sector, 5.9%, and the processing industry, 4.9%. The biggest fall of GVA was recorded in the construction sector, 24.7%, and the electricity, gas and steam supply sector, 7.1%. In a separate statement, the Statistics Office said that Serbia's GDP at current prices grew 11.3% in 2011 against 2010, to nearly RSD 3.21 trillion. Serbia's GDP grew 1.6% in real terms in 2011 compared to 2010, according to the statement.

## **Israeli companies interested in investing in Serbian transportation infrastructure projects**

March 21, 2013

Merhav Group, an Israel-based corporation focused on project development and financing, and Israel Electric Corporation (IEC), the main supplier of electrical power in Israel, are interested in investing into Serbia's transportation infrastructure, according to a statement on the Serbian Transportation Ministry's website. The potential projects the companies could get involved in include those on both the pan-European Corridor 10 railway and highway routes through Serbia, such as the Belgrade's bypass and the construction and rehabilitation of the railroad between Budapest and Belgrade. The company's representatives met with Transportation Minister Milutin Mrkonjic earlier this week. Mrkonjic then said that future cooperation between Serbia and Merhav and IEC could involve loans, public-private partnerships and concessions. The Israeli delegation suggested that cooperation start off with an agreement between the Serbian and Israeli governments, which would simplify procedures and speed up the engagement of these companies.

## **Abu Dhabi Fund for Development approved USD 400 million for Serbia's agricultural development**

March 28, 2013

The Abu Dhabi Fund for Development's (ADFD) board of directors has approved USD 400 million for Serbia's agricultural development, and a related contract will be signed in May and ratified by the Serbian parliament in June, according to a statement from the Finance and Economy Minister following a meeting between Minister Mladjan Dinkic and ADFD officials in Abu Dhabi. A half of the USD 400 million will be used for building irrigation canals in the entire Serbia and a half for favorable long-term loans to help farmers buy equipment, according to the statement. The government's goal is to develop an irrigation system on at least 100,000 hectares of land over a short term, in what would ensure that the domestic agricultural production does not depend on droughts and floods, the ministry said.

## **Serbia to build EUR 40 million science and technology complex in New Belgrade**

May 3, 2013

Serbia will build a science and technology complex in New Belgrade in an investment worth EUR 40 million, national TV reported. Speaking at a ceremony marking the start of the project Prime Minister Ivica Dacic said that the center will comprise a number of institutes from different sectors of nanoscience and new technologies. It will span over 14,000 square meters and is slated for completion in 2015. Dacic added that 300 physicists, chemists and biologists will be employed at the center.

## Israeli business and government organizations



### OCS-Office of the Chief Scientist

MINISTRY OF INDUSTRY, TRADE & LABOR

The Office of the Chief Scientist [OCS] in the Ministry of Economy is charged with execution of government policy for support of industrial R&D. The goal of the OCS is to assist in the development of technology in Israel as a means of fostering economic growth, encouraging technological innovation and entrepreneurship, leveraging Israel's scientific potential, enhancing the knowledge base of industry in Israel, stimulating high value-added R&D and encouraging R&D collaboration both nationally and internationally. A variety of ongoing support programs developed and offered by the OCS play a major role in enabling Israel to be a key center for high tech entrepreneurship.

[www.matimop.org.il](http://www.matimop.org.il)

## Israeli dance group Sheketak for the 65th birthday



The Embassy of Israel in Belgrade celebrated on May 28th the 65th anniversary of Israel's independence by holding a reception and hosting a special dance show by the Israeli group "Sheketak" in Dom Sindikata in Belgrade.

The celebration was attended by Serbian President Tomislav Nikolić, Parliament Speaker Nebojša Stefanović and many other distinguished guests.

## PRIVATIZATION, TENDERS & BIDS

### Serbia

**Serbian Privatization Agency**  
- ongoing tenders and auctions

[www.priv.rs](http://www.priv.rs)

**CORRIDOR X HIGHWAY  
PROJECT**  
**General Procurement**

[www.koridori.rs](http://www.koridori.rs)

**Corridor X Highway Project**  
**Construction of Highway E 80**

[www.koridori.rs](http://www.koridori.rs)

### Montenegro

**Government of Montenegro**  
Directorate of Public Procurement

[www.djn.gov.me](http://www.djn.gov.me)

## MACRO-ECONOMIC OVERVIEW

### Serbia

Between 2000-2008 Serbia's GDP marked a constant annual growth of over 5% (on average), primarily led by the growth of domestic demand. However, the impact of the global economic crisis led to a negative growth rate of 2.8% in 2009. The foreign trade deficit in 2009 amounted to \$7.24 billion - a decrease of 39.2% in relation to the same period last year.

Serbian economy contracted by 0.5 % in 2012 according to IMF preliminary data. In line with divisions of the Standard International Trade Classification (SITC) the following items had the greatest exports share: cereals and produces thereof, electrical machines and apparatus, non-ferrous metals, road vehicles and fruit and vegetables. These five sections accounted for 30.7% of the overall exports.

The first five divisions with the greatest imports share were the following: oil and oil derivatives, natural gas, road vehicles, electrical machines and apparatus and medical and pharmaceutical products. These sections together accounted for 29.8% of the overall imports.

|  |                   |
|--|-------------------|
| <b>GDP current USD (2011) *</b>          | USD 45.82 billion |
| <b>GDP per capita (2011) *</b>           | USD 6,312         |
| <b>GDP Growth - 2012**</b>               | -1.7 %            |
| <b>GDP Growth projection for 2013*</b>   | 2 %               |
| <b>External Debt (April 2013)</b>        | EUR 26.72 billion |
| <b>Import – Jan – April 2013</b>         | USD 6.46 billion  |
| <b>Export – Jan – April 2013</b>         | USD 4.23 billion  |
| <b>Inflation – April 2013 (CPI, y/y)</b> | 11.4 %            |

### Montenegro

Montenegro has enjoyed in recent years macroeconomic stability and rapid economic progress. The government's strategy to join the EU serves as an anchor which directs the economy towards increased competitiveness.

Structure of exports in accordance with the SITC (Standard International Trade Classification) the most present products are Non-ferrous metals and Iron and steel with. The structure of imports in accordance with the classification SITC (Standard International Trade Classification) is presented mostly products of Meat and meat preparations and Cereals and cereal preparations.

The country's foreign trade deficit continues to be a serious problem.

|   |                   |
|---|-------------------|
| <b>GDP current USD (2011) *</b>         | USD 4.48 billion  |
| <b>GDP per capita (2011) *</b>          | USD 7,111         |
| <b>GDP Growth - 2012 *</b>              | 2.45 %            |
| <b>GDP Growth projection for 2013 *</b> | 1.2 %             |
| <b>External Debt (December 2012)</b>    | EUR 1.30 billion  |
| <b>Import – Jan – Apr 2013</b>          | EUR 125.9 million |
| <b>Export – Jan – Apr 2013</b>          | EUR 523.5 million |
| <b>Inflation – Apr 2013 (CPI, y/y)</b>  | 3.2 %             |

### Israel

Israeli economy achieved in recent years an average GDP annual growth rate of about 5%, while it continued to achieve its main macroeconomic objectives: low inflation, a very low budget deficit, a limited increase in public expenditure and rapid growth in exports. High technology industries have taken a pre-eminent role in the economy.

In 2012, the economy grew by 3.1%, a significant slowdown in relation to the growth rates that were recorded in the two preceding years, and a slowdown in the fourth quarter of 2012 as compared to the preceding quarters.. Inflation in the last 12 months (Jan. 2012 – Jan. 2013) was 1.5%.

Debt-to-GDP ratio also improved from 2009, with an estimated decline to 77.7%.

|  |                   |
|--|-------------------|
| <b>GDP current USD (2011)*</b>           | USD 242.9 billion |
| <b>GDP per capita (2011) *</b>           | USD 31,281        |
| <b>GDP Growth – 2011*</b>                | 4.6 %             |
| <b>GDP Growth projection for 2013*</b>   | 3.6 %             |
| <b>External Debt (December 2012)</b>     | ≈USD 93.5 billion |
| <b>Import – Jan - March 2013</b>         | USD 15.11 billion |
| <b>Export – Jan - March 2013</b>         | USD 11.41 billion |
| <b>Inflation – April 2013 (CPI, y/y)</b> | 0.8 %             |

\* WB data

\*\* Source: Statistics Office of the Republic of Serbia

### Israel-Serbia trade exchange

|                             |                |
|-----------------------------|----------------|
| <b>January – March 2013</b> | USD 11,507,000 |
|-----------------------------|----------------|



## UPCOMING EVENTS

### Events in Israel

#### [ILSI BIOMED 2013](#)

June 10-12, 2013  
David Intercontinental hotel  
Tel Aviv

ILSI Biomed Israel is a renowned event for giving a complete view of biotechnology and medical devices. Held

#### [AgroMashov](#)

June 11-12, 2013  
Israel Trade Fairs Center  
Tel Aviv

Agro Mashov concentrates on presenting the results of the work of Israel's agricultural research & development institutes, focusing on new agricultural products and markets. This exhibition has been the centre of innovation for Israel's agricultural science, engineering and hi-tech industries for more than 15 years.

#### [Technology 2013](#)

June 18-20, 2013  
Israel Trade Fairs Center  
Tel Aviv

Technology is convoked at Israel Trade Fairs and Convention Center, Israel, for endeavoring in creating a platform to tap the burgeoning requirements of Technological Developments.

#### [WATEC Israel](#)

November 5-7, 2013  
Israel Trade Fairs Center  
Tel Aviv

This year's conference will emphasize the technologies that can serve as the key to a much more efficient exploitation of natural resources (Water, Soil, Energy & Materials). Bringing together Israeli & international business executives, political decisions makers and leading researches, WATEC 2013 will be a showcase for the most advanced technologies and solutions from around the world.

### Events in Serbia, Montenegro

#### [Partner 2013](#)

June 25-28, 2013  
Belgrade Fairgrounds  
Belgrade

International fair of Defense system and Equipment

#### [FRUVEG EXPO BALKANS](#)

September 11-14, 2013  
Belgrade Fairgrounds  
Belgrade

Fair of technologies for processing and storage of fruits and vegetables

#### [ISEC](#)

September 25-28, 2013  
Belgrade Fairgrounds  
Belgrade

International Security, Technology, Exhibition and Conference

#### [International Energy Fair](#)

October 9-12, 2013  
Belgrade Fairgrounds  
Belgrade

Electric power industry, coal, gas and oil, renewable energy sources, energy efficiency.

#### [MEDIDENT](#)

October 10-12, 2013  
Belgrade Fairgrounds  
Belgrade

International exhibition of medical, laboratory, dental, veterinary equipment and instruments, pharmaceutical and other equipment and medical services.

## BUSINESS OPPORTUNITIES

### Hi Tech & IT

Zeljko Popovic

Fax: +381 11 2198 301

[presmod@gmail.com](mailto:presmod@gmail.com)

PrESMod modeling language

For modeling technical objects and other graphs or geometries for CNC machines.

Characteristics:the language is clear, i.e. easily understandable to users and is learnt easily and fast.Traditional technical knowledge is enough for learning this language. The form description is compact and direct.

**Interested in cooperation or sale of author and patent rights.**

[Enel PS Service Center](#)

Tel: +381 11 3132 113

[office@enelps.com](mailto:office@enelps.com)

Ms. Tanja Ninkovic

ENEL PS SERVICE CENTER maintains and services all types of power converters (UPS devices, rectifiers, inverters, chargers, voltage stabilizers, frequency converter ...), generators, cooling systems, APA devices, solar systems, wind energy system, open and close batteries ...

**We are open for service-cooperation with Israeli companies that need a reliable service center and want to place equipment on our market.**

[Ex-Sight.Com](#)

Tel: +972 777 841262

[Natacha@ex-sight.com](mailto:Natacha@ex-sight.com)

Ms. Natacha Dolmoun

Ex-Sight.Com is an Israeli software manufacturer of Video Analytics Software. We provide worldwide OEM Development Services, High-End Biometric Engineering, Image processing applications and Software development Platforms.

Ex-Sight develops Face Recognition, License Plate Detection and Video Analytics solutions.

**Looking for distributor in Serbia and/or partner for mutual development projects.**

[MEG Ltd](#)

Cell: +972 52 7498368

[stasbank@gmail.com](mailto:stasbank@gmail.com)

Mr. Stat Bank

We are an Israeli manufacturer of high-quality microwave passive components including Waveguides, Couplers, Terminations, Filters, Multiplexers, Adapters, Dividers etc. and Microwave Antennas of all kinds, specializing on freq. of 0.5-40 GHz.

**Looking for distributor in Serbia/Montenegro.**

[Techmer ltd](#)

Tel: +972 3 5572906

[sales@tech-ner.com](mailto:sales@tech-ner.com)

Mr. Zion Zofiof

The company develops, produces and distributes innovative network solutions for big centers and big projects such as government agencies, defense forces, infrastructure and health centers.

**Looking for distributor in Serbia/Montenegro.**

[FatFish – LeaN Mean Coding](#)

[Machine](#)

Tel: +972 2 5337643

[sales@fatfish.co.il](mailto:sales@fatfish.co.il)

Mr. Tomer Fish

Fatfish web development studio has been providing professional software and web development services since 2001. We deliver website design and development, custom web application development and advanced web programming.

**Looking for clients in Serbia/Montenegro.**

[InTalTech ltd](#)

Tel: +972 8 9400002

[andreyk@intaltech.com](mailto:andreyk@intaltech.com)

Mr. Andrey Kozhinov

InTalTech designs and manufactures rugged communication converters and provides solutions within military and industrial (harsh environment) connectivity and communication sphere. We are looking for IT integration companies/ end users for our products.

**Looking for distributor in Serbia/Montenegro.**



|  |  |
|--|--|
| <p><a href="#">Accurate Sensor Technologies ltd</a><br/>Tel: +972 4 9990025<br/><a href="mailto:info@accuratesensors.com">info@accuratesensors.com</a><br/>Mr. Rotem Yoely</p> | <p>We specialize in non-contact temperature measurement for all general applications.</p> <p>Our products range includes:</p> <ul style="list-style-type: none"> <li>• Infrared non-contact Pyrometers</li> <li>• Special Pyrometers for Aluminum Industry</li> <li>• Thermal Imagers</li> <li>• Black Body Furnaces</li> </ul> <p><b>Looking for long term partner in Serbia.</b></p> |
| <p><a href="#">Ceres Telecom</a><br/>Tel: +972 54 4275141<br/><a href="mailto:arik@ceres-telecom.com">arik@ceres-telecom.com</a><br/>Mr. Arik Zemer</p>                        | <p>Ceres offers services and highly specialized, cutting-edge technological niche solutions for Wireless and Fiber Optic telecom networks to: Telecom Vendors, • Operators and • ISP's</p> <p><b>Looking for clients in Serbia/Montenegro.</b></p>   |

## Medical supplements, Equipment & Tourism

|   |  |
|---|--|
| <p><a href="#">ADS Laminaire</a><br/>Tel: +972 4 624 7330<br/><a href="mailto:eyal@adslaminar.com">eyal@adslaminar.com</a><br/>Mr. Eyal Falach</p>  | <p>Flow Air Filters has been committed to its position as Leader in the manufacture of air filters range.</p> <p>Flow Air Filters manufactures and supplies a wide range of filters from G2 efficiency media rolls till U17 efficiency Absolute Filters; including intermediate efficiency such as Rigid Pocket Filters.</p> <p><b>Looking for distributor in Serbia.</b></p>  |
| <p><a href="#">A.D. CleanRooms Engineering ltd</a><br/>Tel: +972 4 8332298<br/>Cell: +972 54 2323335<br/><a href="mailto:regina@cleanrooms.co.il">regina@cleanrooms.co.il</a><br/>Ms. Regina Shvartsman</p> | <p>A.D. Cleanrooms Engineering Ltd. is a leading turnkey provider in the design, management, installation and validation of clean rooms and laboratories, water systems, mechanical systems, air conditioning systems, production equipment and process engineering. We operate successfully for over a decade both internationally and locally, and specialize in customized services for the pharmaceutical, biotechnological, and medical industries.</p> <p><b>Looking for business cooperation with Serbian partners.</b></p> |
| <p><a href="#">ST International</a><br/>Tel: +972 9 922 9070<br/><a href="mailto:orly@s-t.co.il">orly@s-t.co.il</a><br/>Mr. Orly Niv</p>  | <p>ST International, Israel, is a worldwide manufacturer of high quality ophthalmic lenses, with manufacturing plants worldwide over 40 years.</p> <p>STI can provide world class level quality, impeccable service, offering various products to meet consumers' demand striving for making a difference in our industry.</p> <p><b>Looking for distributor in Serbia.</b></p>  |
| <p><a href="#">Fair Marketing ltd</a><br/>Tel: +972 9 9555974<br/><a href="mailto:ori@fairmarketing.co.il">ori@fairmarketing.co.il</a><br/>Mr. Ori Joseph Uri</p>   | <p>Fair Marketing is a well known company in the Israeli optical industry for over 40 years.</p> <p>Recently we developed and designed a new brand called "JUST eye fashion+" with an interchangeable temples system. This line of products had great success and positive feedback on the Israeli market as well as in all the leading international Optical fairs.</p> <p><b>Looking for distributor in Serbia.</b></p>  |
| <p><a href="#">TopAir Systems</a><br/>Tel: +972 8 9334455<br/>Cell: +972 54 4338048<br/><a href="mailto:ana@statitech.com">ana@statitech.com</a><br/>Ms. Dana Lubetzky</p>                                  | <p>TopAir is a manufacture for laboratory equipment.</p> <ul style="list-style-type: none"> <li>• Ductless Fume hoods</li> <li>• Fume Cupboards</li> <li>• Biological Safety Cabinets</li> <li>• Laminar Clean Benches</li> <li>• UV-PCR station</li> <li>• Finger Print Cabinet</li> </ul> <p><b>Looking for distributor in Serbia.</b></p>   |

## Agriculture

ASC – Aquaculture Services  
& Consulting

Tel: +972 4 6421223

Cell: +972 54 2536536

[ascmiki@gmail.com](mailto:ascmiki@gmail.com)

Mr. Miki Michaeli

The company team of expert covers all aspects of aquaculture, planning, establishing and escorting of fish farms. The company also builds fish process plants, establishes modern market systems and promotes existing fish farms.

**Looking for businesses in Serbia that have interest.**

[Nirav Metals Ltd](#)

Tel: +972 8 8599050

Cell: +972 54 4203797

[nirav@niravgreenhouse.com](mailto:nirav@niravgreenhouse.com)

Mr. Nir Almagor

The company specializes in producing greenhouses, tunnels and agricultural light constructions.

**Looking for distributor in Serbia.**

[Sapir Plastic Industries Ltd](#)

Tel: +972 46405592

[mike@sapirplastics.com](mailto:mike@sapirplastics.com)

Mr. Mike Gelbman

Sapir is a manufacturer in Afula and the product for export is "stretch" wrap (or film) for packaging and pallet wrapping.

**Looking for distributor in Serbia.**

Paskal technologies

Tel: +972 4 9575877

[harel@paskal.biz](mailto:harel@paskal.biz)

Mr. Harel Dotan

Paskal produce plastic products to be used in tomato greenhouses in order to support the plant while growing.

We produce clips, hooks and connectors which hold the plant while growing upwards and keep it from falling.

**Looking for distributor in Serbia.**

[Nili Metal Works Ltd.](#)

Tel: +972 3 9221337

Cell: +972 54 5555528

[chen@nilipoultry.com](mailto:chen@nilipoultry.com)

Mr. Chen Landau

Nili Metal Works Ltd. supplies and installs the most advanced poultry equipment.

**Looking for distributors/clients in Serbia.**

[Elram Engineering&Advanced Technologies](#)

Tel: +972 4 6220766

[elrameng@elrameng.com](mailto:elrameng@elrameng.com)

Mr. Joel Grosberg

Elram Engineering is a leading firm in the field of gearbox and motor design with 30 years of experience. We offer the most complete range of drives for poultry houses. Our products are advanced and cost effective.

**Looking for distributors/clients in Serbia.**

[Uniglobe Trade Ltd.](#)

Tel: +972 9 744773

[sh@kenigs.com](mailto:sh@kenigs.com)

Mr. Shmuel Kenigsberg

**Export of tea and fresh fish from Sri Lanka.**

## Land & Business Parks

[Beocin Business Park](#)

Tel: +381 21 874191

Cell: +381 65 321 4900

[vmarkovic@serbia-business.com](mailto:vmarkovic@serbia-business.com)

Beocin Business Park, industrial zone in Vojvodina completely equipped with all relevant infrastructure required for any kind of production related industries, logistics and distribution centers that may serve as a hub for business development in the region of South East Europe.

**Open for Israeli investments.**

|   |   |
|---|---|
| Mr. Vladimir Markovic   |   |
| <a href="#">Trimo doo</a><br>Tel: +381 73 460064<br><a href="mailto:branka.mavretic@trimo.si">branka.mavretic@trimo.si</a><br>Ms. Branka Mavretic | Investment opportunity in prime commercial land in Belgrade, Šimanovci<br>A prime commercial land in Belgrade on excellent location in Belgrade, Šimanovci, 10 km from airport, EU corridor 10. There are 2 land lots for sell, each 18 hectares. Both suitable for any industrial buildings, logistic centers and similars. We are ready to get also any other proposal.<br><br><b>Looking for Israeli investor.</b> |

## Construction materials & Logistics

|  |   |
|--|---|
| <a href="#">Emco Marine Ltd.</a><br>Tel: +972 4 8670087<br><a href="mailto:buy_sale@emco.co.il">buy_sale@emco.co.il</a><br>Ms. Miriam Rosenberg                  | Buying and selling containers of all types and sizes.<br><br><b>Looking for clients in Serbia/Montenegro.</b>   |
| <a href="#">Alphex Marketing Ltd.</a><br>Tel: +972 4 8577571<br><a href="mailto:amir@alphex.co.il">amir@alphex.co.il</a><br>Mr. Amir Awin                        | Need 50,000 sq.m Porcelain Homogenous Floor Tiles 30x30x1.2cm size Plain Light Grey color - very good quality at most competitive price.<br><br><b>Looking for supplier for floor tiles.</b>  |
| <a href="#">Diuk Arches</a><br>Tel: +972 4 6933222<br><a href="mailto:shuki@diukenergy.com">shuki@diukenergy.com</a><br>Mr. Shuki Miller                         | Diuk Arches of Kibbutz Mahanayim-Israel, is one of the world's leading manufacturer and distributor of pre-engineered, easy to assemble steel buildings for a variety of uses.<br><br><b>Looking for importer/distributor for Serbian market.</b> |
| <a href="#">Cunial Antonio Isreal Ltd</a><br>Tel: +972 8 658 3 711<br><a href="mailto:shay@cunial-israel.co.il">shay@cunial-israel.co.il</a><br>Mr. Shay Pollock | Our company is specialized in production of natural clay tiles.<br><br><b>Looking for importer/distributor/partner for Serbian market.</b>  |
| Valmin doo<br>Tel: +381 230 432 444<br><a href="mailto:valmindoo@yahoo.com">valmindoo@yahoo.com</a><br>Mr. Dusan Cudanov   | <b>Looking for Israeli suppliers of construction/chemical material for Serbian market.</b>  |

## Materials & Chemicals

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| <a href="#">Altis Chemicals doo</a><br>Tel: +381 23 549412<br><a href="mailto:altischemicals@gmail.com">altischemicals@gmail.com</a><br>Ms. Aleksandra Nijemcevic | Altis Chemicals d.o.o. specializes in production of quality lubricants, metalworking oils, motor oils, and other industrial oils.<br>Our commitment is a strict quality control and an expert advice in application, as we aim to be a reliable partner in preserving the lifespan of the machinery and reducing business costs for our clients.<br><br><b>Interested in export to the Israeli market and joint venture with Israeli investors in expanding production capacities.</b> |
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## Stainless Steel, Metals & Mineral Resources

### [METALKOR Industries Ltd.](#)

Tel: +972 4 6378881

[info@metalkor.com](mailto:info@metalkor.com)

Mr. Ido Winberg

Metalkor Industries Ltd. is a leading supplier of high quality Aluminum plates, sheets and bars, suitable for the machining industries, engineering products, mould and tooling production, with special attention to the aerospace and defense industries.

**Looking for customers/distributor in Serbia/Montenegro.**

### [Agan Engineering Enterprises Ltd](#)

Tel: +972 8 8566564

[again@netvision.net.il](mailto:again@netvision.net.il)

Mr. Itay Kadosh

Products for export:

1. Corrugated steel sheets for roofing and siding.
2. Sinusoidal steel sheets for roofing and siding.
3. Trapezoidal steel sheets for roofing, siding, casting floors and roofs.
4. "Z" and "C" cross section purlins in various thickness and sizes.
5. Flat galvanized / painted steel sheets according to order.
6. Sheet steel and dressings (FLASHONG) according to order.

**Looking for customers/distributor in Serbia/Montenegro.**

ND group doo

Cell: +381 64 6427800

[ndgroupdoo@yahoo.com](mailto:ndgroupdoo@yahoo.com)

Mr. Dragan Jankovic

The Company has exploration rights for exploitation of alluvial gold and associated minerals (titanomagnetit, granat, sfen, ilment, monacit).

**Looking for Israeli partners ready to invest.**

MINEL ENIM SMEDEREVO doo

Tel: +381 26 614483

[office@minel-enim.rs](mailto:office@minel-enim.rs)

Mr. Djordije Bojatovic

Companies main activities are:

- Manufacture and assembling of all types of steel structures
- Manufacturing and assembling of all types of steel pipelines with the corresponding certified documents
- Remounting and maintenance of equipment and plants.

**Looking for Israeli partners in construction industry.**

## Tools

### [Eilon Engineering Ltd](#)

Tel: +972 4 8577720

Cell: +972 52 8901851

[Eilon\\_en@eilon-engineering.com](mailto:Eilon_en@eilon-engineering.com)

Mrs. Noga Eilon-Bahar

Eilon Engineering's RON dynamometers, load cells, hanging scales and crane scales are load, tension and force measurement devices used for weighing during lifting, force and load testing and overload prevention.

Our load cells are being used in wind turbines installation & maintenance.

**Looking for distributors of tools & equipment for wind turbines.**

## Water

### [Atmor Industries](#)

Tel. +972 9 9612777

[harris@atmor.net](mailto:harris@atmor.net)

Mr. Harris Papadakis

Atmor Industries is a leading manufacturer of electric instant water heaters.

**Looking to develop a distribution network in Serbia by finding the ideal distributor to market our products.**

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| <p>Binot Topaz Ltd<br/>Tel: +972 50 7475777<br/><a href="mailto:dorit@binot-topaz.co.il">dorit@binot-topaz.co.il</a><br/>Mrs. Dorit Bluvstein</p> | <p>Water Treatment Systems for Municipalities and Industry<br/>The company is a manufacturer of advanced water purification equipment, cleaning treatments for waste water systems, and filters for agriculture and industry.</p> <p><b>Looking for new business partners.</b></p> |
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## Alternative Energy

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| <p><a href="#">SDE Energy</a><br/>Cell: +972 50 5211683<br/><a href="mailto:abe@shani.net">abe@shani.net</a><br/>Mr. Shmuel Ovadia</p>   | <p>Our company has developed a breakthrough technology for producing clean, economical, and reliable energy from sea waves.</p> <p><b>Open for cooperation with interested partners in Serbia.</b></p>   |
| <p><a href="#">Solaris Energy Systems Ltd</a><br/>Tel: +972 74 7030372<br/><a href="mailto:omri@solaris-energy.co.il">omri@solaris-energy.co.il</a><br/>Mr. Omri Zurawel</p>   | <p>The company develops, produces and distributes a new unique and efficient device to prevent theft of solar panels.<br/>The product is sold in Israel and is mandatory requirement for PV plant insurance.</p> <p><b>Looking for distributor in Serbia.</b></p>  |
| <p><a href="#">Amcortec Renewable Energy Ltd</a><br/>Tel: +972 77 5540340<br/><a href="mailto:g.amcortec@gmail.com">g.amcortec@gmail.com</a><br/>Ms. Galia Shaba</p>   | <p>Amcortec-Renewable Energy Ltd. specializes in solutions for alternative green energy in heating hot water for domestic use as bug structures in hotels, holiday villages, parents home, hospitals, apartment buildings and industrial factories.<br/>We offer durable efficient &amp; reliable solutions through turn key projects to meet your water &amp; building heating needs.</p> <p><b>Looking for joint ventures in Serbia.</b></p>         |
| <p><a href="#">ČISTA ENERGIJA doo</a><br/>Cell: +381 64 8022390<br/><a href="mailto:mcumic@cistaenergija.rs">mcumic@cistaenergija.rs</a><br/>Mr. Marko Cumic</p>   | <p><b>Looking for joint ventures with Israeli partners in exploration of photovoltaic mini power plants in Serbia.</b></p>   |
| <p><a href="#">Konras</a><br/>Cell: +381 62 8247579<br/><a href="mailto:Green.konras@sbb.rs">Green.konras@sbb.rs</a><br/>Mr. Milos Jakovic<br/><a href="#">Oram Recycling&amp;Clean Consulting</a><br/>Tel: +972 77 2122424<br/><a href="mailto:oram.recycling@gmail.com">oram.recycling@gmail.com</a><br/>Mr. Yoram Zuzel</p> | <p><b>Looking for joint ventures with Israeli partners in construction of biomass power plant in Serbia.</b></p> <p>Industrial Recycling Park in Landfills - we can implement our facilities and operating landfills in which most of waste will be recycled.<br/>We separate the waste, using recyclable material and making other products with various material that is recycle disable.</p> <p><b>Looking for business ventures in Serbia.</b></p> |

## Food & Beverage

### [Lead Packaging](#)

Cell: +972 54-8118032

[matan@lead.co.il](mailto:matan@lead.co.il)

Mr. Matan Belleli

Lead Technology is a manufacturer of packaging machinery as: machines, case packer, wrap around, tray erector, bag in box, bagging machines, offer a complete line of high quality machines and integrated systems which simplify the packaging process from flexible bags and boxes to folding cartons trays and cases.

**Looking for equipment dealers in Serbia and food manufacturers.**

### [Elnakhleh Coffee](#)

Tel: +972 4 9860213

Cell: +972 54 4831365

[shafeek@elnakhleh-coffee.com](mailto:shafeek@elnakhleh-coffee.com)

Mr. Shafeek Rafoul

Our Company was established on 1992 and it specializes in manufacturing and distributing of high quality Arabic Coffee (with and without Cardamom), Turkish Coffee and Spices (please visit our website for further details).

**Looking for credible partners/distributor in Serbia/Montenegro.**

### [Miriam Shoham Ltd.](#)

Tel:+972 4 6732622

[ella@mshoham.com](mailto:ella@mshoham.com)

Mrs. Ella Harduf

We are one of Israel's largest growers and exporters of Mangos & Pomegranates. We also grow, pack and export other varieties of fruit worldwide. Our team has created the ART – Arils Removal Tool - to enable easier eating of pomegranates, and increase their consumption.

**Looking for partners in Serbia: super-markets, fruit importers and distributors, kitchenware shops, health products shops, telemarketing companies.**

Tzur Zeevi Trade Ltd.

Tel: +972 9 7688180

Cell: +972 52 5527775

[arazims@gmail.com](mailto:arazims@gmail.com)

Mr. Sharon Turjeman

Tzur Zeevi Trade Ltd. is the **sole representative of several boutique wineries in Israel Galilee.**

The wine can be sent to you with any label that you choose. For example, a restaurant that would like to use a Home Brand wine can receive bottles with the restaurant's own label .

### [EKO-MEDICUS DOO](#)

Cell: +381 64 1222924

[ekomedicus@gmail.com](mailto:ekomedicus@gmail.com)

Mr. Miloslav Lazovic

**Looking for importer/representative in Israel of various fruit schnapps.**

### [SKS Innovating People](#)

Tel: +972 77 4565105

[robi@SKSint.com](mailto:robi@SKSint.com)

Mr. Robi Ovadia

Israeli Boutique food manufacturers are looking to enter new markets. Products include herbs & spices, Cookies and Biscuits, Soy Drinks and top quality wine vinegar.

**Looking for importer/distributor for Serbian market.**

Budimka Pozega

Tel: +381 31 811 653

[budimkapozega@gmail.com](mailto:budimkapozega@gmail.com)

Mr. Radosav Tanaskovic

A joint-stock company in charge of production, processing and transport of fruit,vegetables and meat as well as foreign trade transactions.

**Looking for investor/strategic partner and other ways of cooperation with Israeli companies.**

Latfood Ltd.

Cell: +972 54 6815616

[latfoodltd@gmail.com](mailto:latfoodltd@gmail.com)

Ms. Shosh Feldman

A food import company is **looking for manufacturers of various food and beverage products for the Israeli market.** We are interested get in touch with European companies who produce food and beverages. Products we are seeking include sugar, sunflower oil, fish and fish products, more.

**Looking for Sugar and Sunflower Oil suppliers.**



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| <p><a href="#">SIKS Ltd.</a><br/>Tel: +972 2 6515361<br/><a href="mailto:marketing@siks.org">marketing@siks.org</a><br/>Mr. Uri Paz</p>                                     | <p>Our company has specialized in providing Kosher Certification for more than 25 years. Our symbol is known by all Kosher consumers, and our quality standards of Kosher certification are recognized.<br/>Our food and beverage services will give you a brand target audience in the global food market.</p> <p><b>Offer its services.</b></p>  |
| <p>H&amp;S Import Export<br/>Tel: +972 50 7998374<br/><a href="mailto:Haimn3@bezeqint.net">Haimn3@bezeqint.net</a><br/>Mr. Vito Napozi</p>                                  | <p>All kinds of oil: extra virgin olive oil, sunflower oil, canola oil, corn oil, soya oil, etc. All kinds of pasta, tomato paste, tomato products, ketchup, mayonnaise, mustard, sauces &amp; meal makers, canned vegetables, canned delicatessen, boiled products, ready-made food products.<br/>Jams, tomato juice, pepper paste, fruit juices, vegetable juices, all kinds of biscuits etc. Sardines and mackerel in oil in teens and vacuum.</p> <p><b>Import of mentioned food products. Looking for Serbian supplier.</b></p> |
| <p>Beshirat Hayam<br/>Cell: +972 52 8013732<br/><a href="mailto:zoharogen@walla.com">zoharogen@walla.com</a><br/>Ms. Zohar Ogen</p>   | <p>The company imports, exports and distributes selection of 25 gourmet species of high quality frozen fish, seafood products, oil seeds &amp; spices throughout Israel nationwide, under the supervision of the Israeli ministry of health.</p> <p><b>Looking for investors and cooperation with overseas companies &amp; wishing to open new markets chains for export.</b></p>  |
| <p>Dror Morad<br/>Tel: +972 3 6167189<br/><a href="mailto:drormorad10@walla.com">drormorad10@walla.com</a><br/>Mr. Dror Morad</p>   | <p>The company specializes in import of food products, including Soya oil for marketing in Israel.</p> <p><b>Looking for new suppliers.</b></p>  |
| <p>Nutrivet Company<br/>Tel: +381 11 3195551<br/><a href="mailto:nutrivet.surcin@gmail.com">nutrivet.surcin@gmail.com</a><br/>Mr. Zoran Vucinic</p>                         | <p>Nutrivet Company Ltd. is a small but very active Serbian trading company dealing with agricultural products of different kind.<br/>Our objective is to find interested partners from your country to import and export of meat, meat products, eggs, food and feed products as well as other agricultural products.</p> <p><b>Looking for Israeli importer of food and agriculture products.</b></p>  |
| <p><a href="#">Hakordi ltd</a><br/>Tel: +972 2 6310455<br/>Cell: +972 54 2307035<br/><a href="mailto:yori211@bezeqint.net">yori211@bezeqint.net</a><br/>Mr. Yori Yakovi</p> | <p>The company produces all kinds of nuts and dried fruits in natural methods with fully automated machinery and distribution vehicles.</p> <p><b>Looking for importer/distributor in Serbia.</b></p>  |

## Wood, Furniture & Accessories

Hollandia International  
Tel: +972 3 6703334  
[contact@isralexporter.com](mailto:contact@isralexporter.com)  
Mr. Brian Berman

Hollandia International has perfected the ultimate night's sleep with precision engineered systems that have created an unequalled industry standard. Hollandia International Sleep System Motors Smooth, fast, whisper-quiet efficiency that customizes the contour of the mattress to fit your most comfortable body position.

**Looking for distributor in Serbia.**

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| <p><a href="#">Avgal Pallets Ltd</a><br/> Cell: +972 54 457 8040<br/> <a href="mailto:sharona@avgalpallets.com">sharona@avgalpallets.com</a><br/> Ms. Sharona Gal</p> | <p>Avgal Ltd is Israel's largest manufacture of wooden pallets. We import approximately 500- 3000 cbm of sawn timber for pallet production. The timber we require for our pallet production is Yellow Pine and Spruce KD.</p> <p><b>Interested in purchasing the above mentioned types of timber.</b></p> |
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## Plastic/Metal & Accessories

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| <p><a href="#">Inplastic Ltd</a><br/> Cell: +972 5 23797924<br/> <a href="mailto:Ronen@inplastic.co.il">Ronen@inplastic.co.il</a><br/> Mr. Ronen Breeck</p> | <p>Family run company specializes in designing and manufacturing of disposable plastic tableware.</p> <p><b>Looking for distributor in Serbia.</b></p> |
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| <p><a href="#">O.I.G. Marketing &amp; Distribution Ltd</a><br/> Tel: +972 8 9327050<br/> <a href="mailto:izik@oig.co.il">izik@oig.co.il</a><br/> Mr. Izik Gabay</p> | <p>Factory produces hot plates and samovars.</p> <p><b>Looking for importer in Serbia.</b></p> |
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| <p><a href="#">Simple – Inventions Co.</a><br/> Cell: +972 54 6685730<br/> <a href="mailto:nd.simple@gmail.com">nd.simple@gmail.com</a><br/> Mr. Nir Domb</p> | <p>Simple Inventions Co. is an innovative houseware products, creating and manufacturing its own products which are basically very simple and useful. Introducing our new Fresh Hanger. It is a hanger with a built-in small compartment holding inside a scent pad.</p> <p><b>Looking for distributor in Serbia.</b></p> |
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| <p><a href="#">BMG – NM</a><br/> Tel: +381 11 239 22 28<br/> <a href="mailto:mnstamparija@eunet.rs">mnstamparija@eunet.rs</a></p> | <p>BMG-NM was established on the 16th of January 2004. The company has based its business conception on the field of graphic activity. The production program of the printing house can be divided into two lines: packaging and promotional material.</p> <p><b>Offers its services.</b></p> |
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## Cosmetics, Cleaning &Toiletries

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| <p><a href="#">Herbaderm Natural Products</a><br/> Tel: +972 3 7315030<br/> <a href="mailto:info@kamilotract.co.il">info@kamilotract.co.il</a><br/> Mr. Meir Saig</p> | <p>We are a cosmetic company producing natural based products for healthcare. Most of our products are already registered in the EU as cosmetics approved by the EU regulations. We manufacture and market several unique product-lines based on high concentrations of natural plants extracts and oils.</p> <p><b>Looking for distributor in Serbia.</b></p> |
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| <p>Consul Ltd<br/> Tel: +972 4 8428280<br/> <a href="mailto:consul@actcom.co.il">consul@actcom.co.il</a><br/> Mr. Idan Penner</p> | <p><b>Export of Myrtle and Cypress essential oils</b> for pharmaceutical use and aromatherapy products</p> <p><b>Looking for buyers in Serbia.</b></p> |
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| <p>Moraz Herbal Cosmetics<br/> Tel: +972 3 6703334<br/> <a href="mailto:contact@israelexporter.com">contact@israelexporter.com</a><br/> Mr. Brian Berman</p> | <p><b>Export of Herbal Cosmetics from the Hills of Galilee</b></p> <p>Moraz herbal cosmetics utilize over 15 herbs and plants indigenous to the hills of Galilee, to produce an exceptional range of cosmetics and personal care products.</p> <p><b>Looking for distributor in Serbia.</b></p> |
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| <p><a href="#">Dead Sea Organic Salts</a><br/>Tel: +972 4 864 3892<br/><a href="mailto:D.Sass@deadseasalt.de">D.Sass@deadseasalt.de</a><br/>Mr. David Sass</p>                                  | <p>We are the exclusive supplier of Natural Table Salt and Kitchen Salt from the Dead Sea, a unique salt with a special aroma and flavor as the result of special weather conditions in The Dead Sea. The Salt has unique mineral composition originating from sources in the bottom of the Dead Sea.</p> <p><b>Looking for distributor in Serbia.</b></p>  |
| <p><a href="#">Danya Cosmetics Ltd</a><br/>Cell: +972 54 7704 915<br/><a href="mailto:reine@danya.co.il">reine@danya.co.il</a><br/>Ms. Reine Leefsma</p>  | <p>The GA-DE cosmetic line has been the best selling brand in Superpharm Israel chain for more than 9 years.<br/>Not only for its quality and assortment but also thanks to its offers and service at the POS.<br/>On top of our local success we are selling our lines in 16 countries worldwide.</p> <p><b>Looking for distributor in Serbia.</b></p>   |
| <p><a href="#">Sano Bruno's Enterprises Ltd</a><br/>Cell: +972 50-661-4713<br/><a href="mailto:maxk@sano.co.il">maxk@sano.co.il</a><br/>Mr. Max Kuperman</p>                                    | <p>Sano is Israel's leading manufacturer of high quality household cleaning, industrial, and toiletry products.<br/>We make \$300 million yearly sales. We export to various countries including Romania, Ukraine, Hungary, Moldova and many others.</p> <p><b>Looking for distributor in Serbia.</b></p>   |
| <p><a href="#">TIV-E- Unique Health &amp; Beauty Products</a><br/>Tel: +972 8 9257426<br/>Cell: +972 52 8377110<br/><a href="mailto:sales@tiv-e.com">sales@tiv-e.com</a><br/>Mr. Dror Efron</p> | <p>Range of products:</p> <ol style="list-style-type: none"> <li>1. Magic towels - Magic Towel™ is a unique revolutionary technology that protects 100% cotton fabrics from the harshest of chemicals-rendering. The fabric colors fade-resistant and impervious to all bleaches and peroxides.</li> <li>2. Hair loss products.</li> <li>3. Herbal impotence treatment.</li> </ol> <p><b>Looking for distributor in Serbia.</b></p>   |
| <p>Odelia Schondorf<br/>Cell: +972 52 5205380<br/><a href="mailto:odelia.schondorf@gmail.com">odelia.schondorf@gmail.com</a><br/>Mrs. Odelia Schondorf</p>                                      | <p>Mrs. Schondorf is the representative in Israel of the company Super-Life, the manufacturers of Stevie.</p> <p><b>Interested in distributing this product in Health stores in Serbia.</b></p>   |
| <p><a href="#">Secret of Youth</a><br/>Tel: +972 3 634 3 444<br/><a href="mailto:Ramim2@netvision.net.il">Ramim2@netvision.net.il</a><br/>Mr. Rami Maimon</p>                                   | <p>Secret of Youth developed Natural Derma Cosmetic products for the healthy population and especially for people suffering from various skin problems.</p> <p><b>Looking for distributor in Serbia.</b></p>  |
| <p><a href="#">Chimtal Ltd</a><br/>Tel: +972 4 9990504<br/><a href="mailto:chimtal@gmail.com">chimtal@gmail.com</a><br/>Mr. Natan Zilber</p>  | <p>The company produces and markets all kind of detergents for household and industry use.</p> <p><b>Looking for distributor in Serbia.</b></p>   |
| <h2 style="background-color: #800000; color: white; padding: 5px;">Jewelry</h2>   |   |
| <p><a href="#">Ithil Metal Works</a><br/>Tel: +972 3 5182231<br/>Cell: +972 52 5908872<br/><a href="mailto:dror@ithilmetalworks.com">dror@ithilmetalworks.com</a><br/>Mr. Dror Israeli</p>      | <p>Ithil Metalworks wholesale jewelry includes an exclusive collection of earrings, necklaces, bracelets, spinner and eternity rings all crafted from the finest materials available including sterling silver, silver combined with gold and semi-precious stones. Every item of jewelry is meticulously manufactured in highly superior standards.</p> <p><b>Looking for importers, chain stores and wholesalers in Serbia.</b></p> |

## Retail & Distribution

### [Reefer Café Ltd. – Mike's Place](#)

Cell: +972 54 929 2551

[sobosammy@gamil.com](mailto:sobosammy@gamil.com)

Mr. Assaf Ganzman

Reefer Cafe Ltd. owns the popular Bar-Restaurant brand name "Mike`s Place" and operates two successful venues in Tel Aviv, Israel.

We **offer a complete Franchise package** specializing in Live Music, Sports and International Food MENU and BAR.

### [Unifit Sport Fashion Ltd](#)

Cell: +972 54 4378000

[elisa@unisport.co.il](mailto:elisa@unisport.co.il)

Ms. Elisa Girardelli

We supply high quality technical sports and fitness clothing, as well as high quality work garments at very competitive price levels.  
Own collection or "OEM" – as per customer's specifications.

**Looking for clients/customers in Serbia.**

### [Mirkin](#)

Tel: +972 52 5345072

[libi@mirkin.co](mailto:libi@mirkin.co).

Ms. Mirkin Libi

Mirkin is a new brand in the field of business luggage which offer itself with a unique style and superior quality.

**Looking for distributor in Serbia.**

## Security

PATRIMONS d.o.o.

Beograd

Tel: +381 11 2772 729

[geco@eunet.rs](mailto:geco@eunet.rs)

Jasmina Lajhner

Our company activity is export - import of goods for special purposes and we are specialized in export of army surplus from Serbia.  
We have license from MOD of the Republic of Serbia for trading with special purpose goods.

**Open for cooperation with relevant Israeli companies.**

### [Lymtech-RF Technologies](#)

Tel: +972 9 8612912

Cell: +972 54 7383436

[office@lymtech.co.il](mailto:office@lymtech.co.il)

Mr. Betsalel Ohana

Our Main Products are Jammers, that Block RF Frequencies in a Specific Area.

- Bomb Jammers.
- Government & VIP Protection and Convoy Jammers.
- Military Protection Jammers.
- Police & Prison Solution Systems.
- Board Room.
- Theater Halls.
- 

**Looking to Expand our Activities via Direct Customers, Join Ventures, Agents & Distributors in Serbia/Montenegro.**

### [Synel Group](#)

Tel: +972 4 959 6776

Cell: +972 54 650 7889

[moshem@synel.co.il](mailto:moshem@synel.co.il)

Moshe Moreno

Synel Group is among of world leaders in the development and production of workforce Management Solutions for Access Control, Time & Attendance and Job Costing applications.

Our portfolio provides complete hardware and software solutions for any size and type of organization. The wide range of solutions offered implement advanced biometric fingerprint technologies and wireless communication.

**Looking for distributor in Serbia.**

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| <p>Septier<br/>Tel: +972 3 914 1022<br/><a href="mailto:erez_shuster@septier.com">erez_shuster@septier.com</a><br/>Mr. Erez Shuster</p>   | <p>Security and HLS strategic and tactical products/solutions.</p> <p><b>Looking for distributor in Serbia.</b></p>   |
| <p><a href="#">Ha-Barak Ltd</a><br/>Tel:+972 3 9415910<br/><a href="mailto:joseph@ha-barak.co.il">joseph@ha-barak.co.il</a><br/>Mr. Joseph Rihan</p>  | <p>The company specializes in developing, manufacturing and distribution of the following products:</p> <ul style="list-style-type: none"> <li>• Pedestrian Acoustic street-crossing systems for visually challenged.</li> <li>• Remote Control systems for traffic controllers.</li> <li>• Remote Control systems for street lighting.</li> </ul> <p><b>Looking for distributor/customers in Serbia.</b></p>   |
| <p><a href="#">Rachelson Trading Ltd</a><br/>Tel: +972 3 5371579<br/><a href="mailto:Isakov.yaron55@gmail.com">Isakov.yaron55@gmail.com</a><br/>Mr. Yaron Isakov</p>                                      | <p>We have a patented high security smart locking system that include cylinders of all sizes &amp; pad lock. The company imports and markets products from all over the world and has purchasing offices located in the Far East.</p> <p><b>Looking for distributor in Serbia.</b></p>  |
| <h2>Consulting &amp; Education</h2>   |   |
| <p><a href="#">Bizconnect7</a><br/>Business Development Support<br/>Tel: +381 11 36 60 467<br/><a href="mailto:n.milicevic@bizconnect7.com">n.milicevic@bizconnect7.com</a><br/>Mr. Nebojsa Milicevic</p> | <ul style="list-style-type: none"> <li>• <b>On-the-ground support to Israeli companies</b> wanting to do business with Serbia.</li> <li>• Get instant local expertise and access to relevant business and government contacts.</li> <li>• Bizconnect7 helps you save costs while increasing your chances of success in this market.</li> </ul>  |
| <p><a href="#">ICAP GROUP</a><br/>Tel: +381 11 3188023<br/>Cell: +381 60 4756616<br/><a href="mailto:atarana@icap.rs">atarana@icap.rs</a><br/>Ms. Anna Tarana</p>   | <p>A well established Company (46 years old) with very strong brand name, which is evolving in a large multidisciplinary Group. The largest Business Services Group in Greece, which is dynamically expanding in South-Eastern Europe, with the ambition to become a leading group in this region.</p> <p><b>Offers services-consultancy in various fields such as:</b> business information, credit risk services, marketing solutions, industry reports, receivables management, Hogan Assessment Systems etc.</p>  |
| <p><a href="#">Webb.Dowse</a><br/>Cell: +381 63 33 19 12<br/><a href="mailto:Jelena.tasic@webbdowse.com">Jelena.tasic@webbdowse.com</a><br/>Ms. Jelena Tasic</p>  | <p>We offer a fresh new approach to corporate communications throughout the Balkans. Our integrated approach to communications combines a carefully planned mixture of public relations and media management, public affairs and stakeholders relations to achieve our clients' objectives.</p> <p>We are strategic advisers and providers of hands-on, tactical support in all areas of communication.</p> <p><b>Offers its services.</b></p>  |
| <p><a href="#">Primus GBS Serbia</a><br/>Tel: +381 11 7870881<br/>Cell: +381 63 321490<br/><a href="mailto:vmarkovic@serbia-business.com">vmarkovic@serbia-business.com</a><br/>Mr. Vladimir Markovic</p> | <p><a href="http://www.Serbia-Business.Eu">www.Serbia-Business.Eu</a><br/>Business Resource Agency covering business news, projects, opportunities in Serbia business environment. Monitoring of all production related business sectors and opportunities.</p> <p><a href="http://www.serbia-energy.com">www.serbia-energy.com</a><br/>Energy sector oriented business resource agency covering power generation, renewable energy, environmental projects and related metal industry. Monitoring of all production related business sectors and opportunities.</p> <p><b>Offers its services.</b></p> |

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| <p><a href="#">GAKOVIC D.O.O.</a><br/> Tel: +381 11 316 86 83<br/> <a href="mailto:darko.gakovic@gakovicdoo.com">darko.gakovic@gakovicdoo.com</a><br/> Mr. Darko Gakovic</p>      | <p>GAKOVIC D.O.O. is an established accounting firm with over one hundred clients. The company's team of twelve full-time professionals with considerable experience in the field strives to provide exceptional services with a focus on client satisfaction and adherence to international accounting standards.</p> <p><b>Choose from our numerous services, including financial consultancy, accounting, tax advisory services, human resources, company founding, and legal services.</b></p>                                      |
| <p><a href="#">Law Office</a><br/> Tel: +381 11 3227 133<br/> Cell: +381 63 383 116<br/> <a href="mailto:dejanpravo@verat.net">dejanpravo@verat.net</a><br/> Mr. Dejan Certic</p> | <p>We are well established Law office from Belgrade, Serbia, specialized in providing business consulting services for foreign companies, investors and other legal or natural persons.</p> <p><b>Offers its services to Israeli clients.</b></p>   |
| <p><a href="#">SIKS ltd</a><br/> Tel: +39 011 533938<br/> <a href="mailto:marketing@siks.org">marketing@siks.org</a><br/> Mr. Uri Paz</p>   | <p>SIKS provides affordable, internationally accepted Kosher Certification, and is committed to the highest quality of customer attention for more than two decades.</p> <p><b>Offers its services.</b></p>   |
| <p><a href="#">C&amp;G Logistics Solutions Ltd</a><br/> Tel: +972 3 5441046<br/> <a href="mailto:amnon@cgls.co.il">amnon@cgls.co.il</a><br/> Mr. Amnon Robinson</p>               | <p>C&amp;G is a professional agent of foreign companies in Israel. Our company offers:</p> <ol style="list-style-type: none"> <li>1. Strong networking and acquaintance with the Israeli retail market.</li> <li>2. Multi-disciplinary management team, with a proven experience in business management and development.</li> <li>3. In-house expertise to handle quality assurance, logistics and regulatory issues, having established product registration and supplier certification.</li> </ol> <p><b>Offers its services.</b></p> |
| <p><a href="#">TRM Dairy Farm Milking Institute</a><br/> Cell: +972 52 4617889<br/> <a href="mailto:moshe@trm.co.il">moshe@trm.co.il</a><br/> Mr. Uziel Moshe</p>                 | <p>Professional consulting, planning, designing and building dairy farm milking parlors and dairies for cattle and flock (sheep &amp; goat).</p> <p><b>At your service.</b></p>   |



## Services

Eurofast Global specialises in the following services:

### Accounting & Payroll

- Payroll preparation and processing
- Compliance due diligence
- Employer/employee tax, social security
- Legal and regulatory global due diligence
- Taxation of expatriates
- Residency permits
- Outsourced Accounting Records
- Monthly Accounting Support Services
- Monthly and Quarterly Management Accounts

### Mergers and Acquisitions

- Representing buyers, sellers
- Corporate Finance
- Finding strategic alliances
- Private Placement of Debt and Equity

### Shipping

- Shipping Taxation
- Crew Payroll and VAT
- Ship and Yacht Registration Worldwide
- Mergers and Acquisitions and Shipping Finance
- Transfer of ship ownership
- Nominee Services

### Debt and Equity

- Expert debt and/ or equity financing
- Extensive experience in supporting clients encountering fatigue lenders and shareholders
- Assessing strategic alternatives
- Organizing debt and equity to finance operational growth.

Eurofast Taxand specialises in the following services:

### International Tax

- Tax advice surrounding transactions, disposals and spin-offs
- Designing acquisition and holding structures
- Minimising tax obstacles
- Tax due diligence & Compliance
- Tax Controversy & litigation
- Transactional Tax
- Dividend Repatriation
- Shareholding structuring

### Real Estate Tax

- Tax efficient real estate structures
- Construction/ development tax strategies
- Tax advice (transactions, disposals, spin offs)
- Tax neutral financing arrangements
- VAT planning
- Tax due diligence & Compliance
- Tax litigation

### Transfer Pricing

- Advice on advance pricing agreements
- Dispute resolution
- Tax advice on intangible asset valuations

### Indirect Taxation

- Indirect tax consulting and guidance
- VAT compliance and fiscal representation
- Indirect tax reviews and planning
- Refund applications: VAT & multi state sales
- Customs planning
- Due diligence
- Liaison with tax authorities
- Assistance and support during tax audits and litigation

### Energy Sector

- Legal, tax and financial due diligence
- Tax structuring
- Analysis for international investors interested in participating in the energy sector
- Overall post acquisition financial accounting and tax compliance.

One Company  
Eighteen cities

One Philosophy

One Management

One Language

## Eurofast Global Offices

|              |            |                  |
|--------------|------------|------------------|
| Lefkosia     | Podgorica  | Zagreb           |
| Athens       | Tirana     | Cairo            |
| Thessaloniki | Skopje     | Alexandria       |
| Sofia        | Pristina   | Kiev (CY desk)   |
| Bucharest    | Banja Luka | Moscow (CY desk) |
| Belgrade     | Sarajevo   | Tbilisi          |

For updated office information visit our website:

[www.eurofast.eu](http://www.eurofast.eu)

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## USEFUL LINKS

| Israel  | Serbia  | Montenegro   |
|---|---|--|
| <p>Invest in Israel<br/> <a href="http://www.investinisrael.gov.il">www.investinisrael.gov.il</a></p>   | <p>Ministry of Economy and Regional Development<br/> <a href="http://www.merr.gov.rs">www.merr.gov.rs</a></p>                       | <p>Government of Montenegro<br/> <a href="http://www.gov.me">www.gov.me</a></p>  |
| <p>Ministry of Finance - International Affairs Department<br/> <a href="http://www.financeisrael.mof.gov.il">www.financeisrael.mof.gov.il</a></p> | <p>Serbian Chamber of Commerce<br/> <a href="http://www.pks.rs/en">http://www.pks.rs/en</a></p>                                     | <p>The Chamber of Economy of Montenegro<br/> <a href="http://www.pkcg.org">www.pkcg.org</a></p>                          |
| <p>Israel Export Institute<br/> <a href="http://www.export.gov.il">www.export.gov.il</a></p>  | <p>Privatization Agency<br/> <a href="http://www.priv.rs">www.priv.rs</a></p>   | <p>National Tourism Organization of Montenegro<br/> <a href="http://www.montenegro.travel">www.montenegro.travel</a></p> |
| <p>Federation of Israeli Chambers of Commerce<br/> <a href="http://www.chamber.org.il">www.chamber.org.il</a></p>                                 | <p>Serbian Industry B2B web portal<br/> <a href="http://www.serbianindustry.com">www.serbianindustry.com</a></p>                    |  |
| <p>Manufacturers Association of Israel<br/> <a href="http://www.industry.org.il">www.industry.org.il</a></p>                                      | <p>Serbia Investment and Export Promotion Agency<br/> <a href="http://www.siepa.gov.rs">www.siepa.gov.rs</a></p>                    |  |
| <p>Ministry of Industry and Trade<br/> <a href="http://www.israeltrade.gov.il">www.israeltrade.gov.il</a></p>                                     | <p>Belgrade Chamber of Commerce<br/> <a href="http://www.kombeg.org.rs">www.kombeg.org.rs</a></p>                                   |  |
| <p>Israel Association of Software houses<br/> <a href="http://www.iash.org.il">www.iash.org.il</a></p>  | <p>Vojvodina Chamber of Commerce<br/> <a href="http://www.pkv.org.rs">www.pkv.org.rs</a></p>  |  |
| <p>MATIMOP – Israeli Industry Centre for R&amp;D<br/> <a href="http://www.matimop.org.il">www.matimop.org.il</a></p>                              | <p>National Tourism Organization of Serbia<br/> <a href="http://www.serbia.travel">www.serbia.travel</a></p>                        |  |
| <p>Central Bank of Israel<br/> <a href="http://www.bankisrael.gov.il">www.bankisrael.gov.il</a></p>   | <p>NALED - National Alliance for Local Economic Development<br/> <a href="http://www.naled-serbia.org">www.naled-serbia.org</a></p> |  |
| <p>Ministry of Tourism Israel<br/> <a href="http://www.goisrael.com">www.goisrael.com</a></p>   | <p>Guide for Investors<br/> <a href="http://www.vodiczainvestitore.com/eng/">http://www.vodiczainvestitore.com/eng/</a></p>         |  |