







SEOUL FOOD 2014

International Food Industry Exhibition, Seoul 2

2014. 5. 13(Tue) ▶ 16(Fri) KINTEX







ASIA'S #3 INTERNATIONAL FOOD INDUSTRY EXHIBITION

It is time to take on the local challenge worldwide.

Why SEOUL FOOD

SEOUL FOOD was established in 1983 and became the third-largest food industry exhibition in Asia.

With a 31-year history, SEOUL FOOD hosted 1,210 qualified exhibitors and more than 51,000 visitors from 50 countries in 2013.

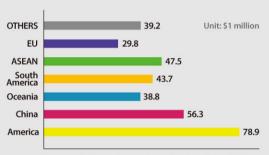
In 2014, SEOUL FOOD will continue to provide the best service and support your business with qualified exhibitors, buyers and an expanded venue.

It's a new and improved SEOUL FOOD 2014!



Why South Korea

Food, Agriculture, Forestry and Fisheries Import Status in 2012



Source: Ministry of Agriculture, Food and Rural Affair

South Korea has a limited number of key agricultural commodities and imports large amount of food and beverages. The country's GDP per capita is USD 23,639.

South Korea's food and beverage per capita consumption is expected to grow by a CAGR of 5.1% by 2016

- · Growth of per capita expenditure on food
- Increased need for high quality products-organic
- · Rapid growth of mass grocery retail

SEOUL FOOD 2014

• Title: SEOUL FOOD 2014

SEOUL FOOD & HOTEL / SEOUL FOODTECH (SEOUL FOODMAC & FOODSAFETY)
SEOUL PACK / SEOUL INT'L CULINARY ACADEMY

- Dates: May 13 (Tue) 16 (Fri), 2014
- Times: 10:00 17:00
- Venue: KINTEX (1-5, 7 Halls)
- Scale: 64,831m², 1,450 Exhibitors / 2,500 Booths/ 55,000 Visitors
- Programs: Global Food Plaza, Global Food Trend, Brand-new Food Product,
 Culinary Demonstration, Cooking Concert, K-Food Seminar, etc.
- Organizer: Korea Trade-Investment Promotion Agency (KOTRA)
- · Co-organizer: KFIA, Allworld Exhibitions, KEM



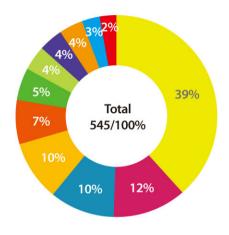








Review of Seoul Food 2013



>> International Exhibitors by Product

Agricultural

Seafood

■ Food Marketing & Service

■ Wine, Liquor & Beverage

Meat

Coffee & Tea

Dairy

■ Food Additives & Ingredients

■ Health & Organic Foods

■ Bakery & Confectionery

■ Poultry & Traditional Foods

>> Nationalities of Exhibitors

| Country | Exhibitors | Booths | Country | Exhibitors | Booths |
|----------|------------|--------|-------------|------------|--------|
| China | 170 | 184 | Japan | 22 | 18 |
| USA | 40 | 62 | Germany | 9 | 16 |
| Taiwan | 27 | 32 | Poland | 20 | 12 |
| Thailand | 35 | 32 | Vietnam | 11 | 12 |
| Spain | 25 | 28 | Philippines | 12 | 10 |
| Canada | 21 | 26 | Colombia | 10 | 10 |
| Turkey | 15 | 24 | Chile | 9 | 10 |
| Mexico | 10 | 20 | New Zealand | 8 | 10 |



>> Seoul Food Visitors

| Segment | Registered Number of Visitors | % | |
|--------------------|-------------------------------|-------|--|
| Buyer | 27,756 | 53.4% | |
| Wholesaler | 5,301 | 10.2% | |
| Importer | 4,053 | 7.8% | |
| Hotel & Restaurant | 3,742 | 7.2% | |
| Visitors | 11,122 | 21.4% | |
| Total | 51,974 | 100% | |



>> Facts & Figures

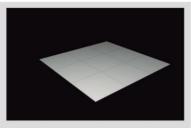
Seoul Food 2013 generated business consulting work worth USD 1.6 billion and established contracts worth USD 320 million.

| Category | 27 th | 28 th | 29 th | 30 th | 31 st | ♠ ♥ % |
|----------------------|------------------|------------------|------------------|------------------|------------------|----------------|
| Exhibition Space | 53,541 | 53,541 | 53,541 | 70,449 | 64,831 | 7 .97% |
| Number of Exhibitors | 888 | 1,095 | 1,102 | 1,155 | 1,210 | 4.76 % |
| Number of Booths | 1,720 | 2,121 | 2,125 | 2,333 | 2,308 | O 1.07% |
| Number of Visitors | 35,700 | 43,059 | 44,093 | 47,552 | 51,974 | 0 9.29% |
| Number of Countries | 30 | 35 | 43 | 45 | 38 | O 15.6% |

STANDARD PACKAGES

SEOUL FOOD® HOTEL

Space Only



USD 310 per m² (minimum 18m²)

Exhibitors are responsible for their own stand design and construction.

Walk On Stand



USD 370 per m² (minimum 9m²)

Walls, Carpet, Spotlight, Fluorescent light, Power Supply, Chairs, Counter, Table, Fascia, Shelves

Premium Stand



USD 400 per m² (minimum 18m²)

Walls, Carpet, Spotlight, Fluorescent lamp, Power Supply, Fascia, Counter, Table, Chairs, Lockable cupboard display cube, Logo tower, Shelves

SEOUL FOODTECH ® SEOUL PACK

Space Only



USD 310 per m² (minimum 18m²)

Exhibitors are responsible for their own stand design and construction.

Walk On Stand



USD 370 per m² (minimum 9m²)

Walls, Carpet, Spotlight, Fluorescent light, Power Supply, Chairs, Counter, Table, Fascia, Shelves

Glanc



DETAILS

EARLY CLOSES OCTOBER 3

EARLY BIRD DISCOUNT USD 30 per m²

EARLY BIRD DISCOUNT is based on Space-Only Rate for any type of booth.

| Key Dates | | | | | |
|---|---------------------|--|--|--|--|
| Registration Opens (Exhibitor & Visitor) | NOW | | | | |
| Registration & Payment Deadline | By 28th of Feb 2014 | | | | |
| Submission Deadline (Directory, Exhibitor Badge) | By 28th of Feb 2014 | | | | |
| Utility Application Deadline | By 31st of Mar 2014 | | | | |

Register online now at www.seoulfood.or.kr and mark your calendar to attend Seoul Food 2014

