



# International Trade Industry Highlights: Defense and Security

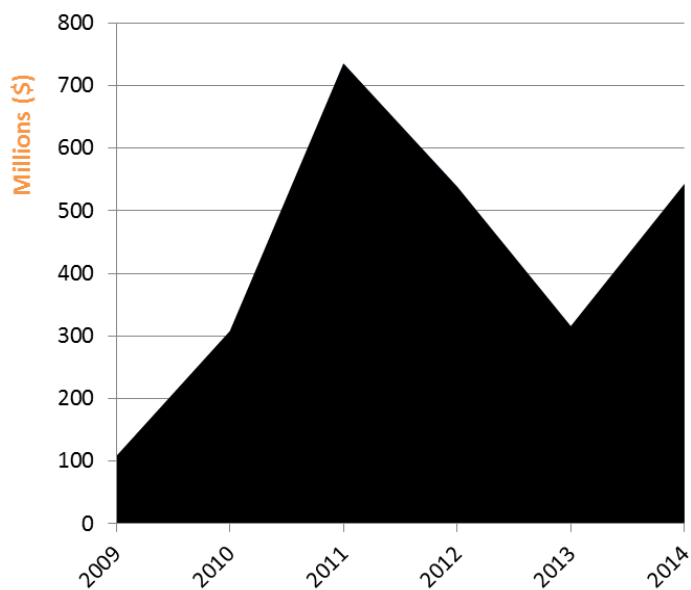
## Overview

Georgia's defense and security industry benefits from the many advantages offered by Georgia, including: a sophisticated educational and training culture for defense contractors; locations of eight of the top ten U.S. defense contractors; and a world-class logistics infrastructure that includes the world's busiest and most efficient passenger airport and the U.S.'s fourth largest and fastest-growing sea port. The Georgia Institute of Technology and Columbus State University provide innovative defense technology and training research, while The University of North Georgia is one of just six U.S. senior military colleges. In addition to highly skilled civilian contractors, the U.S. Armed Forces have 11 bases across the state. Robins Air Force Base, with the Warner Robins Air Logistics Center, is the largest industrial complex in Georgia and employs more than 25,000 civilians and military members. In addition, the Georgia Center of Innovation for Aerospace provides customized expertise, access to academic intellectual capital and business connections to drive high-growth.

## International Trade

- Georgia exports for the defense and security product Harmonized Schedule Numbers on the next page totaled over \$315.5 million in 2013.
- Georgia's largest export commodities for defense and security include aircraft and arms and ammunition.
- Among Georgia's top export destinations in 2013 for the categories listed on the next page were the Philippines, Canada, the United Kingdom, Australia and Saudi Arabia.

Georgia Exports of Defense and Security Products

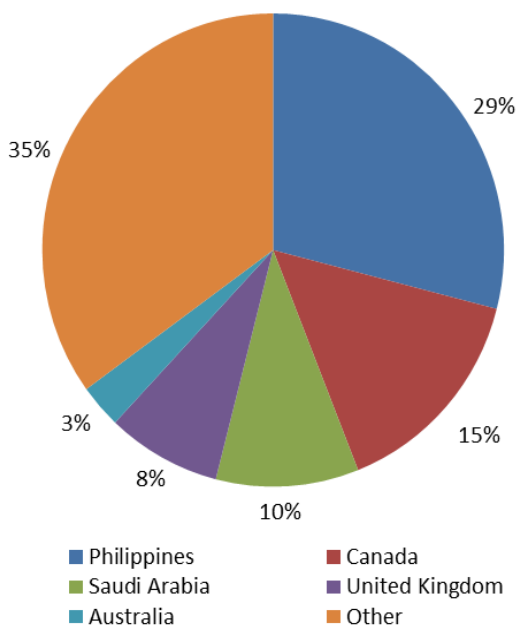


\*2014 data through 2nd quarter

## Examples of Georgia Defense and Security Industry Companies

- Acuity Brands
- American Ballistics Company
- Automated Logic Contracting Services
- BAE Systems
- Ballistic Southern Research
- Barco Federal Systems
- Blue Force Gear
- Boeing
- Chromalloy Gas Turbine
- Combat Training Solutions
- Cooper Wiring Devices
- Custom Truck & Body
- Daniel Defense
- Exide Technologies
- Georgia Ordnance Corporation
- Glock, Inc.
- General Dynamics
- Kellstrom Defense Aerospace, Inc.
- L-3 Communications
- Lockheed Martin
- Meggitt Training Systems
- Mirion Technologies
- North American Electronics Components
- Northrop Grumman
- OFS Fitel, LLC
- Power Systems Airfoils
- Precision Components International, Inc.
- Pyrotechnic Specialties
- Raytheon
- SAIC
- Tightco Inc.
- United Technologies
- Volumatic, Inc
- Vumii Imaging
- Wilson Arms Co.
- Yokugawa USA

## Top 5 Export Markets for Georgia's Top 10 Defense Exports in 2013



## Selected Defense and Security Industries Harmonized System Numbers

- HS 360100 - Propellant Powders
- HS 360200 - Prepared Explosives
- HS 360490 - Pyrotechnics
- HS 852610 - Radar Apparatus
- HS 852691 - Radio Navigation Apparatus
- HS 853110 - Burglar & fire alarms
- HS 870530 - Fire fighting vehicles
- HS 871000 - Tanks & other armored fighting vehicles
- HS 880211, 880212, 880220, 880230 - Aircraft and spacecraft
- HS 880521 - Air combat simulators & parts
- HS 901310 - Telescopic sights
- HS 901420 - Instruments & appliances for aeronautical or space navigation
- HS 902229 - Smoke detectors
- HS 93 - Arms and ammunition

## Key Innovation Contacts in Georgia

- Centers of Innovation in Aerospace and Manufacturing ([www.georgiainnovation.org](http://www.georgiainnovation.org))
- Georgia Institute of Technology ([www.gatech.edu](http://www.gatech.edu))
- University of North Georgia ([www.ung.edu](http://www.ung.edu))

## Georgia Department of Economic Development Defense and Security Contacts

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\*Data valid as of October 2014