1.

[www.leanfa.com](http://www.leanfa.com)

**LEANFA®** is a Company founded in 2014 operating in the design, production and sales of electronic modules and equipment for applications in the Industrial, Scientific and Medical (ISM) sectors, designed and manufactured also according to customer specifications. LEANFA's team has a twenty-year experience on microwave and radiofrequency electronics and owns specific hardware and software know-how that allows to create custom solutions for highly demanding industrial partners. The activity of LEANFA is based on the innovation of its KOPERNICOOK® system, which consists in the symbiosis between a system of state-of-the-art solid-state microwave generators with a software platform able to manage completely automated processes. The sensor network of the system makes it possible to create self-adaptive processes that automatically adapt to deviations from nominal processes. The added value of LEANFA technology is the ability to supply very precise quantities of energy at the right time and in a very accurately defined position, a solution to numerous ISM problems.

certifications:

AEOF, ISO 9001:2015

The breakthrough advantages of our KOPERNICOOK® technology, compared to the legacy magnetron technology, allow accurate shaping of electromagnetic fields and precision thermal profile engineering, already successfully proven with demanding applications as thermoablation of cancer tissues, plasma disinfection, precision chemistry and thawing/warming of organic fluids. We are sure that our generators can be a very useful, accurate and flexible tool for Research Programs dedicated to BioTech products. By accurately implementing precision thermal profiles, our system becomes a valuable tool for chemistry giving life to: - synthesis of new drugs and diet integrators - extraction of nutraceuticals from food products - creation of new functional food - synthesis of nanomaterials - reactions in gaseous plasmas and smart selective catalysis - minimization or elimination of solvents

LEANFA offers itself as a technology provider for research centers and companies operating in the field of biotechnology. We are interested in commercial agreements or technological development projects with Israeli scientific or industrial partners.

We have already provided a laboratory kit for hybrid radiofrequency+microwave hyperthermia to Technion in 2015. The cooperation with the Technion research group has already produced a first official scientific publication. TECHNION - Prof. Haim Azhari, Prof. Peretz Lavi – past contacts

Sector: Biotech

**2.**

[www.plasmapps.com](http://www.plasmapps.com)

**Plasmapps Srl** provide industries and research laboratories with solutions based on cold plasma technology. Customized industrial plasma processes for modifying the surface of materials and not-standard plasma-reactors (sale and service) are the main products of Plasmapps. Plasmapps would like to meet business partners in the biomedical industry, to offer solutions based on cold plasma technology.

Sector: Biotech

**3.**

[www.maveryx.com](http://www.maveryx.com)

Maveryx provides an innovative Functional Test Automation technology able to inspect the applications under test at runtime, recognizing objects and performing actions like a senior human tester would. The tool can run tests on many implementation technologies (Java, MFC, .NET, etc...) and on different systems (Windows, Linux, Mac-OS) with no extra effort. Maveryx lets starting the development of the tests even before the applications under test are released. It eliminates the dependency on recorded actions, GUI maps, and so on, and the connected expensive maintenance costs. Maveryx grants benefits in terms of saved time, improved functional coverage and then quality, reducing test development and maintenance costs.

Test Automation Technology and Support for Functional and/or Regression tests for Desktop Java SWING or SWT, MFC and .NET applications

Looking for: Commercial Representative. Distribution Agreement. Sub-contracting Agreement. Technical Partners

Sector: ICT

**4.**

[www.hsh.it](http://www.hsh.it)

**HSH Informatica e Cultura srl** The HSH Informatica & Cultura srl ​​is an information technology company founded in Matera in 1985 and has about 20 years of experience in the field of land management with the design and implementation of Geographic Information Systems (SIT), the dissemination of maps and bases Data via Intranet / Internet, the provision of Hw / Sw computer services for companies and public bodies, the production of multimedia audio video

offered Technology: Web-based application of spatial analysis with GIS technologies of spatial analysis. Areas: urban planning, agriculture, environment, mobility

Interested in meetings with potential partners for integration projects of systems and technologies such as: Augmented Reality, GIS, Virtual Reality, 3D modeling.

Sector; ICT

**5.**

<https://www.disteba.unisalento.it>

**Università del Salento, Corso di Laurea in Biotecnologie** The Educational Council of the Biotechnology courses at University of Salento aims to train graduates in the two levels of university education providing an adequate mastery of tools and skills in the various sectors of the biotechnological disciplines for the production of goods and services. The second level of academic education provides high knowledge of the most advanced biotechnological applications in basic and applied biomedical research, including molecular diagnosis systems, cell and gene therapy, regenerative medicine, genomic and proteomic analysis technologies, strategies for the identification of new therapeutic molecular targets and for the development and production of bioactive drugs and molecules through biotechnologies, and nanobiotechnologies.

Sector: Biotech

**6.**

[www.masmecbiomed.com](http://www.masmecbiomed.com)

**MASMEC Biomed** designs and manufactures medical and biotech devices with the main goal of improving quality of life and health care for all. It is an innovation-oriented division of MASMEC S.p.A., an Italian company which is well-known in the field of mechatronics, robotics and precision technology. MASMEC Biomed specializes in: - medical navigation systems for interventional and surgical procedures; - liquid handling workstations for nucleic acid extraction and sample preparation for research and analysis labs. The navigation systems are aimed at treating diseases faster and more effectively in comparison with usual

protocols automatically, fast and accurately. To make devices smarter and more effective day by day, MASMEC Biomed continuously carries out research and partners with universities, healthcare centers and several Italian and European scientific institutions.

MASMEC Biomed is interested in meeting Israeli partners for: - sales purposes, to promote the existing products (companies, distributors) - research purposes, to develop new devices (companies, scientific institutions).

- Automated liquid handling workstations for biomedical laboratories. These machines stand out for their high flexibility, which makes them suitable for a large variety of applications in molecular biology and omics sciences. The workstation operates as a fully automated lab to perform dispensing, such as dilution and sample preparation, with minimal or no operator intervention. Hence, it ensures greater safety and accuracy, and significant time-saving. The user-friendly software manages the entire process. The modular hardware enables easy reconfiguration and integration of additional devices. In this way it adapts very readily to changing needs of labs. - Navigation systems for interventional and surgical procedures. The different navigation systems manufactured by MASMEC Biomed are used in interventional radiology for CT-guided and ultrasound-guided procedures as well as in neurosurgery, spinal surgery and ENT surgery.

Sector: Biotech

**7.**

[www.noaengineering.com](http://www.noaengineering.com)

NOA engineering is a start-up founded by professionals with skills in mechanical engineering, electronics and computer programming.
In the context of the advent of Industry 4.0, NOA engineering deals with the design and implementation of automatic systems based on plc or microprocessor technology for energy savings, reliability and reduction of maintenance activities for industrial applications, building automation and lighting (remote control system for the control of a dam, public lighting management system for energy efficiency and maintenance reduction, development of an intelligent hydraulic pump system able to make the production process more efficient).
Other activities are:
- design and commissioning of custom machines for industrial processes
-robot sale, installation and integration
- design and realization of active and passive RF/microwave devices
NOA engineering offers furthermore services such as design and manufacture of PCBs for analog and RF / microwave signals, antenna design and EM analysis of equipment, design and verification of mechanical components.

We believe it is important to have a relation with foreign companies operating in the ICT sector to share strategies and working methods and possibly lay the groundwork for possible collaborations. It is also very important for us to present our activities directly to potentially interested industrial customers or to intermediaries with an excellent knowledge of the foreign market, which are therefore able to create business opportunities.

- Systems based on PLC or microprocessor -Design of active and passive RF / microwave systems - Robots for industrial use (material handling, welding, food industry) -PCB design -Design and verification of mechanical components -Programming

Sector: ICT

**8.**

[www.webelettronica.com](http://www.webelettronica.com)

Design and Production of Electronic Boards / Devices with high technological content with particular reference to Industry 4.0

Design and Production of Electronic Device in SMD / THT technology and ability to realize projects for the development of the Internet of Things with particular reference to Cloud management**.**

**9.**

<https://www.linkedin.com/in/raphael-mayer-aboav-a72aa52/>

**Raphael M. Aboav**

Innovation and change management consultancy services. On going consultancy for the start up acceleration program DIGILAB promoted by the Politecnico of Bari - Technion Italia Association representative for Apulia regionTechnology Transfer Units of the Weizmann Institute, the Technion, the Hebrew University and the Tel Aviv University.

**10.**

[www.e-voluzione.it](http://www.e-voluzione.it)

Research Centers to participate to common projects. Private and Public companies searching qualified resources, or with advanced technical systems to be design and developed.

LabVIEW Experts. Complex hardware/software solutions. Prototype development.

Design and Development of complex measurement and control hardware and software solutions. In particular: Test & measurement systems Supervisory Control And Data Acquisition (SCADA) Complex signal and image acquisition & processing systems Building automation and AAL applications Mobile Apps developing Advanced Multimedia and Museums applications Technology transfer and patenting support Research projects Some past projects: - Ground Control Centers for 4 Space Shuttle Missions - Ground Control Centers for Sounding Rockets and Atmosphere Reentry Modules - Rocket Engine Test & Control system - Aerospace Engine Test Bench - Plasma Wind Tunnel Acquisition System - Linear Accelerator control system - more than 150 Test & Measurement solutions 1 Certified LabVIEW Architect 1 Certified LabVIEW Professional Instructor**.**

11.

[WWW.CEDAT85.COM](http://WWW.CEDAT85.COM)

**CEDAT85** Cedat 85 is an integrated technology company and service provider that stands today as the market leader in developing and implementing the world’s most powerful and innovative speech-to-text technology solutions for private and public

sector clients. Founded in Italy more than 3 decades ago, Cedat 85’s custom solutions combine automatic, real-time, voice-independent, and highly accurate transcription technologies with powerful, easy-to-use digital indexing and archiving of audiovisual content. By developing proprietary technologies and creating custom solutions that integrate seamlessly into existing institutional systems and workflows, the society is as a single, reliable, competent reference point for customers. MAIN PROFESSIONAL SERVICES OFFERED: • Analysis and design of tailored solutions for speech-to-text transcription; • Support and training for voice recognition system use; Implementation of language systems for automatic voice recognition;

The company has launched, thanks to PIA R&S, internationalization and international marketing programs with the aim of extending its solutions abroad. For this reason, the company would like to meet local counterparts, public institutions and multinational companies interested in the solutions developed by the company.

Sector: ICT

**12.**

[www.tenenga.it](http://www.tenenga.it)

**Tenenga Alliance Group** In Tenenga Alliance Group we have been working in the fields of identification, traceability, reverse traceability and information management since the beginning. We help Italian and international companies to introduce more concrete and functional innovations into their businesses, to speed up processes and create greater efficiency. Working with us are top professional experts in hardware, software and networking. Our professional expertise is diversified among various fields of application, of integration and development: printers, barcode labels, RFID, NFC, 1D and 2D scanners, AIDC (Automatic Identification Data Capture) systems, objects that we make communicative by adding technological intelligence (IoT), RTLS, georeferencing and geofencing. We design systems of information management and automation with careful attention to all of the aspects concerning analysis and more functional interaction, and we use devices specially chosen from the best brands on the market.

Sector: ICT

**13.**

[www.dompe.com](http://www.dompe.com)

**Dompé** establishes partnership with companies that demonstrate a high level of dynamism in healthcare innovation, and particularly in biotechnologies with Philogen, Advanced Accelerator Applications and MolMed

Excellence in therapeutic innovation Dompé is an Italian biopharmaceutical company that focuses on innovation, and has its headquarters in Milan, major industrial and biotechnological research facilities in L’Aquila, and an R&D unit in Naples. Innovation that supports research Dompé focuses its production and research activities in the Aquila area. The R & D center employs over 70 researchers and focuses its activities on new drugs of synthetic and biotechnological origin. Since 2000, a GMP biotech plant is also active for the research of therapeutic solutions in the field of rare and orphan diseases. In this key therapeutic area Dompé has studied and developed a biotechnological drug based on NGF as a potential therapeutic response to rare eye diseases. In 2017 Dompé expects a 250 million euro turnover, of which 15% will be invested in R&D. Key partnerships Dompé establishes partnership with companies that demonstrate a high level of dynamism in healthcare innovation, and particularly in biotechnologies with Philogen, Advanced Accelerator Applications and MolMed.

Dompé intends to offer CMO services for pharmaceutical oral liquids and granulates, and biotech products obtained from prokaryotes (proteins, recombinant vaccines, etc..).
Dompé is offering Biotechnology Contract Development Manufacturing services:
Prokaryotic GMP Manufacturing:
• Master and Working Cell Banks
• Therapeutic proteins, or recombinant vaccines, for human use;
• GMP fermentation volumes tailored to client’s needs ranging from 30 to 300 litres in pilot or commercial plants.
• Enzymes
Additional services:
• Free documentation review, identification and rational planning of project activities;
• GMP storage of prokaryotic or eukaryotic Master and Working Cell Banks;
• Development and optimization of fermentation and purification protocols;
• Site specific protein conjugation;
• State of the art analytical characterization of recombinant proteins according GLP/GMP;
• ICH stability studies;
• GLP/GCP Pre/Clinical sample analysis.

Sector: Biotech

**14.**

<https://www.cvbf.net/>

**Consorzio per Valutazioni Biologiche e Farmacologiche (CVBF)**

CVBF is a non-profit scientific organization whose mission is to perform research and education in life sciences, biotechnologies and drug development, with a special focus on the paediatric population and rare diseases. CVBF acts as sponsor and trial coordinator of independent trials and provides services related to clinical trial management and data storage including quality control, drug management, statistical reports and data publication. CVBF has a wide experience in pharmaco-epidemiological research and risk-benefit monitoring of medicines and has contributed in several projects to the management and implementation of databases and registries collecting epidemiological, clinical, diagnostic data and/or drugs information (Interregional Registry for thalassaemia patients in Italy and European Paediatric Medicines Database). Particular interest is given to promote educational activities in its areas of expertise addressing to healthcare professionals, public bodies, research institutes and private companies and, to date, CVBF organises many e-learning and face to face courses and has created two e-learning platforms to provide the e-learning courses.

CVBF has submitted several projects involving European and non-European partners exploiting national and international funding opportunities (Cross-border Cooperation Programmes, H2020 programmes). CVBF is the coordinator of the ID-EPTRI project, funded within H2020 Infradev-01-2017 call for proposals, aimed to design a new paediatric Research Infrastructure (RI), EPTRI, (European Paediatric Translational Research Infrastructure), intended to promote the availability of safer and more efficacious drugs for children through a technology-driven approach in all the drug development phases, from its discovery to its clinical application. The new RI will represent a “Paediatric Common Services” and a complementary RI with the 3 already existing biomed RIs in the European scenario (BBMRI, ECRIN, EATRIS) to overcome the fragmentation and promote research of excellence in the paediatric field. The competences and expertise that will be developed and made available through the new RI can be applied transversally to different therapeutic areas as well as in the R&D units of pharmaceutical companies. To this aim, the stakeholders that will be more involved and with whom we would like to get in touch include: medical doctors, researchers, SME; pharmaceutical companies, paediatric research groups, associations (charity and patient associations).
CVBF is involved in the EVIDA consortium whose purpose is to develop and test, through preclinical and phase I clinical studies, a new class of drugs in the field of regenerative medicine based on the administration of extracellular vesicles deriving from mesenchymal cells in patients with Crohn's disease. The project has recently been submitted within the call for proposals published by the Crohn's & Colitis Foundation of America (CCFA) and we are waiting for evaluation.
Moreover, CVBF has signed a Memorandum of Understanding with EATRIS, the European research infrastructure for translational medicine aimed at promoting the development of medicines and diagnostics by integrating high-tech approaches in the field of translational research. CVBF has already collaborated/collaborates with EATRIS in the preparation and implementation of the EPTRI and EVIDA projects previously mentioned. The agreement aims to create a solid collaboration with EATRIS in order to develop and implement research projects in areas of common interest, including the Advanced Therapy Medicinal Products (ATMP) field. To this aim, we would like to get in touch with Israeli counterparts working in this sector and willing to create strong partnerships for the presentation of projects within international call for proposals

Looking for: LabVIEW Experts. Complex hardware/software solutions. Prototype development.

Sector: Biotech

**15.**

[www.thcs.it](http://www.thcs.it)

**THCS - Telemedicine for Health Care Solutions s.r.l.** Implementation of innovative technologies and services in the ICT field for active & assisted living (AAL) ...

Integrated Homecare Assistance

Sector: Biotech/ICT

**16.**

[www.tourmake.net](http://www.tourmake.net)

**Tourmake srl**

Tourmake is a company specialized in the development and implementation of 360 ° technology and virtual reality. Our technology allows to create 360 ° walkable virtual tours, realized through the connection prestitched 360°photos, but also rendering or computer-generated pictures. Each project can be enriched with text and multimedia contents, plugin with an integrated booking system, Paypal button, 360 ° video and comments. The use of Google API let us edit and publish virtual tours on Maps. All projects are visible and explorable with the most modern VR viewers. Here are some examples:

• Rendering project: https://goo.gl/TGRDp1
• Explore Dolomities: https://tourmake.it/topviewsuperski
• Fiat Plant: http://fcamelfiplant.jeep-official.it/
• MyFordTennis: http://myfordtennis.tourmake.pro/
• Albania tour: http://welcomealbania.com/
• Park Güell Barcelona: http://tm3.co/QUCWdT

Offering: CCommercial representative; Venture capital financing; Distribution Looking for: Agreement.ommercial representative; Venture capital financing; Distribution Agreement.

Sector: ICT

**17.**

[www.loransrl.net](http://www.loransrl.net)

**LORAN SRL** SERVICES OF MARKETING, MANAGEMENT, TECHNICAL ASSISTANCE AND VOCATIONAL TRAINING, OF GOODS AND COMPUTER SERVICES, ELECTRONIC, INFORMATION AND TELEMATIC EQUIPMENT, HEALTHCARE LOGISTICS SERVICES, DOMICILE ASSISTANCE SERVICES, MANAGEMENT SOFTWARE IN THE HEALTHCARE AND COMMERCIAL SERVICES

LOOKING FOR: COOPERATION WITH COMPANIES OPERATING IN THE E-HEALTH SECTOR FOR THE INTEROPERABILITY OF MEDICAL DEVICES WITH THE MEDICLOUD PLATFORM, DESIGNED BY LORAN

ELECTRONIC HEALTH: Web based platform structured in cloud computing and composed of modules for the complete management of hospital facilities, in the clinical, organizational and administrative fields. The suite consists of several modules, applicable according to the needs of the health facility, able to offer a valid support to the activities of the clinic, the ward, the operating and administrative district, with the aim of centralizing the patient and improving the quality of care , since it follows him from acceptance until the resignation.

**18.**

[www.greenswitch.it](http://www.greenswitch.it)

**Greenswitch** is a start-up and a biorefinery located in Ferrandina, in the province of Matera. Greenswitch's is a vision based on clean chemistry. All finished products originate from renewable sources as raw materials of vegetable origin, so reducing the use of products deriving from petroleum.

The types of agreement or cooperation are looking for suppliers of raw materials renewable vegetable origin to be valued and looking for customers in the sectors of plastic additives, produced in substitution of suspected carcinogenic phthalates, of polyols in substitution of petrochemical polyols , biobased polyurethanes, soaps as a high-quality product coming from olive oil, cosmetics as an adjuvant of the active ingredients present in creams.

Sector: Biotech

**19.**

**http://www.biogem.it/**

**Biogem** provides highly specialized and integrated R&D services to Pharma- and Biotech- companies and Academic Institutions, as well. Our success develops from its philosophy oriented to Customer’s problem solving. The strong expertise of our scientific team across a broad range of disciplines and innovative technologies, allows to offer a wide technologically advanced choice of R&D services for high quality researches.
In details, MIR (medicinal investigational research) services include:
-In vivo studies in animal models covering various therapeutic areas (oncology, diabetes, arthritis, ocular pathologies, etc.), drug testing and data elaboration for preparation of IND/IMPD, exploratory PK and PD, generation and characterization of genetically modified murine models.
- Production of Recombinant Protein and Antibodies
- Customized analyses of drug metabolism, toxicology, histopathology, pharmaceutical preclinical development of new compounds, mass spectrometry, and chromatographic analyses.
-Next Generation Sequencing (NGS), and microarray analyses
-Bioinformatics Services
All activities in MIR are performed according to UNI EN ISO 9001/2008 standards.

Animal models covering various therapeutic areas ;
cancer models with more than 70 xenograft among subcutaneous, metastatic and orthotopic (mesothelioma and glioblastoma)
Ocular pathologies models (Glaucoma, keratoconjunctivitis sicca (KCS), retinitis pigmentosa, age-related macular degeneration (AMD), anterior ischemic optic neuropathy non-arteritic (NAION), Diabetic Retinopathy)
IBD inflammatory bowel diseases models (ulcerative colitis, Crohn's disease)
Acute colitis induced by 2,4,6-trinitrobenzene sulfonic acid (TNBS) model
Diabetic nephropathy model
Acute inflammatory diseases model such as rheumatoid arthritis and cystitis
Production of Recombinant Protein and Antibodies:
Large library of expression vectors,
Single-Use bioreactors (1-25L) for both prokaryotic and eukaryotic expression systems
Automated systems for protein purification (FPLC)
Item Oxygen has been working in the medical sector for almost 20 years and the enterprise has established itself as a requested and reliable name for technical and medical gas plants, remote diagnosis and therapy systems and R&D. Item Oxygen’s main customers are: Public health service, Hospitals, Private Clinics, Private Companies and Home Care Providers. It submitted the following national and regional R&D projects: H@H Hospital at Home, web-based remote monitoring system for patients care at home; T-Fire System integrated system for fire prevention and estinguishing on heavy vehicles; B.A.I.T.A.H. Methodology and Instruments of Building Automation and Information Technology for pervasive models of treatment and Aids for domestic Healthcare; MET–AAL Methodology and instruments for pervasive model in Ambient Assisted Living; Pre.C.I.O.U.S. Predictive Computer aIded scOring sUpport System; MEDIC@RE Smart Medical Caregiver at Home; E.T.E.R.E.A Integrated network for the management of emergencies and transplants; Sì-Ca.Re Integrated system for the monitoring and care of patients with Cardiorenal syndrome; e-CODOM Intelligent domestic waste compactor.

Innovative instruments for recombinant proteins and antibodies characterization (SPR, HPLC, LC-MS)
In vitro customized analyses:
FACS
Cell vitality and cytotoxicity
Migration and angiogenesis
Live Cell Imaging (Operetta High-Content Imaging System)
- ELISA
- Immunofluorescence
- Western blot
Evaluation of ligand-receptor affinity by SPR (Biacore T200)
High Throughput Screening of small molecules and biological agents
Biological assays
Next Generation Sequencing (NGS) and gene expression profiling:
Ion IonProton e IonPGM
Preclinical in vivo and in vitro analyzes Development of new biological and biosimilar entities Research and development services for the production of diagnostic and therapeutic tools Production of antibodies and recombinant proteins

**20.**

[www.macnil.it](http://www.macnil.it)

**MAC&NIL SRL - ZUCCHETTI GROUP** Macnil Zucchetti Group is an Information Technology, electronics and telecommunications company, specializing in M2M and IoT (Internet of Things) projects development. Macnil Zucchetti Group integrates wireless / web systems and remote control in areas of Automotive, Telematics, E-Health and Digital Mobile Marketing: for creating, publishing and measuring landing pages on social network and smartphone.in Italy and Europe in

security systems production thanks to the acquisition of Getronic, a company leader in the production of Automotive solutions and partner of the most important global car companies.

Looking for: Opportunities for industrial partnership and partnership on the Israeli market and bilateral meetings. Partnership in the areas of technological innovation for the development and marketing of products and services.

Sector: ICT

**21.**

[www.itemoxygen.com](http://www.itemoxygen.com)

**ITEM OXYGEN S.r.l.** Item Oxygen has been working in the medical sector for almost 20 years and the enterprise has established itself as a requested and reliable name for technical and medical gas plants, remote diagnosis and therapy systems and R&D. Item Oxygen’s main customers are: Public health service, Hospitals, Private Clinics, Private Companies and Home Care Providers. It submitted the following national and regional R&D projects: H@H Hospital at Home, web-based remote monitoring system for patients care at home; T-Fire System integrated system for fire prevention and estinguishing on heavy vehicles; B.A.I.T.A.H. Methodology and Instruments of Building Automation and Information Technology for pervasive models of treatment and Aids for domestic Healthcare; MET–AAL Methodology and instruments for pervasive model in Ambient Assisted Living; Pre.C.I.O.U.S. Predictive Computer aIded scOring sUpport System; MEDIC@RE Smart Medical Caregiver at Home; E.T.E.R.E.A Integrated network for the management of emergencies and transplants; Sì-Ca.Re Integrated system for the monitoring and care of patients with Cardiorenal syndrome; e-CODOM Intelligent domestic waste compactor.

Looking for:

1) Private hospitals and Nursing Homes which may test our devices
2) Software companies producing software for remote monitoring and telemedicine
3) Manufacturing companies producing medical devices which could interact with our devices

Sector: ICT

**22.**

[www.carepy.com](http://www.carepy.com)

**Carepy Srl** The startup Carepy offers a broad range of web and mobile applications specifically designed to support the management of health treatments, increase patient compliance and favor the retention between patients and pharmacists / doctors.

Carepy provides people with a digital health assistant through a mobile app that alerts users fot taking medication, taking measurements, keeping an appointment or going back to a pharmacy. It also provides personalized advice and promotions.

Among the main advantages of Carepy there is the possibility of establishing a direct channel of communication for people, their pharmacy and the doctor, proactively supporting therapeutic adherence and monitoring the levels of individual drugs, without impacting pharmacy or medical practice daily activities and internal resources.

Thanks to its extremely innovative approach combined with the potential wide-ranging impact on public health, Carepy was awarded the 2016 "Innovation Award Prize" by the Italian President of the Italian Republic, Sergio Mattarella.

We are looking for a commercial partner that supports us in the sale of our digital healthcare service to healthcare companies, insurance companies and pharmaceutical companies.

Our technology manages drugs and therapies through an application for smartphones and tablets, connected to a database that contains over 1,000,000 of Italian drugs and parapharmaceuticals, for patients and their families. The app interfaces directly with the pharmacist, who manages the availability and provision of drugs, and with the physician checking therapies and patient compliance in real-time.

Sector: ICT

**23.**

[www.vidyasoft.it](http://www.vidyasoft.it)

**VidyaSoft srl** We have a team of 5 Phds, before creating WoX, we worked together for many years as researchers and professors in developing innovative solutions and models for IoT in Italy. And in 2015 we ran a consultancy company focused on developing customized IoT solutions and for the past 5 months we've been working with Sellalab to bring to market a really new framework to ease the development of IoT applications into a One-Stop-Shop solution, where we add to our consultancy background a proprietary SaaS platform, named WoX that integrates and connect all the elements regarding IoT with minimum effort and maximum speed.

Looking for : Projects in the Internet of Things context and/or in the ICT in general with focus on the development of Web or mobile innovative applications. As a consequence the counterparts of interest are small or medium companies interested in the integration of the Internet of Things in their business.

We offer: Wox, permits to transparently interconnect all the actors of the IoT curtain.
It can be put on the top of them because it provides a common language for IoT.
Moreover, it leverages all the stuff for link each other the IoT platforms and the technologies on the market: big companies (Google, Apple, Cisco, IFTTT, etc.) are not our competitors...for us they are bricks of our IoT buildings. Since We deal with a very segmented, big, complex and high-growth market it's natural that it has a lot of different problems.
On one hand, the lack of experienced developers due to dozens of technologies, protocols, standards, kinds of devices and services. On the other hand, the lack of managers able to imagine and figure out what they can really do with IoT. Starting from this problems we can help SMEs to realize how to use IoT in their business strategy and we offer also all the competencies necessary to develop robust and complex IoT applications.
Moreover WoX permits the interconnection of almost all the existing IoT technologies and platforms along with minimally intrusive (invasive) actions within the technological infrastructure of the companies.

Sector: ICT

**24.**

 <http://www.virtech.it>

**VIRTECH SRL** Virtech S.r.l. is a young company particularly devoted to innovation. It was born with the mission of becoming a reliable reference for the Public Administrations, other companies and authorities for everything related to the Information Technologies and Strategies, with a particular interest in the huge potential that the multi-channel services and the new technologies like the Augmented Reality and the Mobile can offer.

The staff is made of professional only (computer engineers with more than 5 years of experience in most fields) able to offer the best solutions in terms of convergence and integration, both for infrastructures and software.

Since its birth, Virtech S.r.l. gave a great importance to Research and Development and carried on many important projects. Some of them are:

- iSpeak, a system to let hearing-impaired people make normal phon calls, developed for the Pre-Commercial-Procurement initiative by Regione Puglia

- iHelp and iCam, two systems for the Ambient Assitisted Living, developed within the European project ‘MakeIt ReAAL”.

We offer:Devices and Software Solutions for AAL and Social Inclusion

Looking for: Partnership or Projects on AAL System or Social Inclusion

Sector: ICT

**25.**

[www.clebari.com](http://www.clebari.com)

**CLE SRL** CLE: THE DIGITAL WAY TO SOLVE
Competence, reliability and timeliness in solving problems through technologies and professional expertise in the IT industry.
Since 1987, CLE, with headquarters in Bari and offices in Milan, provides high quality products and services to private companies and governmental agencies, delivered through specific Business Units: CLE IT, CLE INDUSTRY, CLE TEACH and RESETTAMI.
With over 40 employees and thirty years of success confirmed by Case Histories, CLE is constantly updating its range of services to meet any need for business evolution.

Looking for: a) device for simplified collection of blood samples;
b) machine learning algorithm;
c) solutions of “advanced manufacturing”, “additive manufacturing”, “cyber-security” e “industrial internet”;
d) nanotechnologies for drug delivery;
e)wearable devices.

We offer: Platform for management of marine pollution
preparedness, response and co-ordination operations, designed to
support institutions and companies involved in providing anti-pollution
services;

Sector: ICT

**26.**

**www.sys-man.it - www.bluleaf.it**

**Sysman Progetti & Servizi Srl** Maintenance Services Multivendor - System Integration - Software Development - Research and development for the following areas: Digital Agricolture, Enviromental monitoring, Industry 4.0, IoT and Digital Healthcare

Interested in the cooperation for further developement of our Platform for DSS (Decision Support System) BluLeaf in Agricolture practices. Possibility to expand our product for Digital Agricolture (Decision Support System Bluleaf) across the euro-mediterranean area on green house and open field environment. Possibility to be involved in R&D and R&I projects in order to implemet new functionalities in digital agricolture issues. Technology trasfer of IoT devices (sensors and smart tags alredy implemented as a prototype in undergoing EU project).

Sector: ICT

**27.**

[www.tntservice.it](http://www.tntservice.it)

**tnt service srl** Subject: Proposed new technology use SANIFICATION in EXCLUSIVE without consumables and chemicals with ROBOT MEDICAL OZONIZERS
SOSOZONO has acquired a new patent in the field of electro-medical sanitation and water treatment with OZONO TRIPLE TECHNOLOGY made in Italy, dealing with the supply of tools and services also in the medical field and the complete realization of turnkey residential sanitation facilities And hospital. It also deals with environmental expertise, sales and hire of measuring instruments and certification courses for technicians who want to deepen these new technologies.

In short, the SOSOZONO GROUP SERVICE has acquired a new patent in the electromedical field for air sanitization, and the treatment of water with ozone that deal with the supply of tools and services. We also deal with environmental assessments, sales and rental of tools and certification courses for engineers who want to explore these new technologies. SOS OZONO is also specialized in providing cleaning and sanitation services both in the hotel and private sector. .
In particular, the company is highly competitive as regards the management of services on the floors and common areas and the washing and ozone disinfection of upholstery fabrics, such as: carpets, rugs, upholstery, curtains, sofas, armchairs, chairs padded, mattresses, etc. Each treatment guarantees the permanent elimination of stains, odors, mites and bacteria.SOS OZONO srl performs all the work meticulously, respecting high quality standards, thanks to proven experience in the field and high professionalism.

**28.**

<https://www.wideverse.com>

**WIDEVERSE**
WIDEVERSE develops its activities on: research, design and development of software systems for Virtual Reality, Augmented reality and Mixed Reality as well as for Artificial Intelligence.

The two main products of WIDEVERSE are TOURVERSE and MR ASSISTANT.

TOURVERSE. It is a cloud-based system for the creation and publication of virtual reality tours created by selecting 360° photos. The main points in favor of the product are: (i) easy creation of tours; (ii) possibility to enrich the tour with multimedia elements (photos and videos); (iii) introduction of a virtual avatar able to guide the user during the tour.

MR ASSISTANT. It exploits augmented reality systems to deliver remote assistance services through the projection of holograms and virtual graphical components into the physical space. The product comes with a complete suite to manage the remote assistance process through a cloud-based component that can be adapted to different final users.

Looking for: Project types: adoption of virtual and augmented reality solutions for B2B and B2C markets

We offer: Software solutions to create and enjoy multimedia contents for: (i) virtual reality in photo-realistic and immersive environments; (ii) augmented reality with the aid of smart glasses for holographic telepresence scenarios and indoor navigation.

**29.**

[www.asernet.it](http://www.asernet.it)

**Asernet Srl** IT security and management.
We are Gold Partner of SOPHOS. We provide antivirus and utm systems, e-mail and web filtering systems. We manage information systems of about 20 organizations and companies located in Apulia, Campania and Basilicata.

We offer: Web application solutions.

Custom Products:
- development of portals and web applications
- e-commerce platforms

Web products.
- Qticket: platform for the online purchase of train and bus tickets;
- Traspare: platform for e-procurement activities of public companies.

Qticket platform for the online management and sale of tickets for buses, trains and people transport.

Platform for the management of the register of suppliers of public companies and for the management of purchasing processes (online).

Integrations between e-commerce platforms and ERP systems

a) device for simplified collection of blood samples;
b) machine learning algorithm;
c) solutions of “advanced manufacturing”, “additive manufacturing”, “cyber-security” e “industrial internet”;
d) nanotechnologies for drug delivery;
e)wearable devices.

Sector: ICT

**30.**

<http://www.mtmproject.com/it/>

**MTM PROJECT SRL** MTM Project is a well-established innovative Italian SME specializing in Software development (web, desk and mobile) and Technical Training.
MTM Project is directly involved in the innovation and strategic development in the production districts of Information Technology, Aerospace and Railways (High Technology) with application domains of Industry 4.0 and Mechatronics, it is also ISO 9001 certified since 2010 and Silver Microsoft Partner.

offering: • Self Interactive Procedure (SIP) is the advanced software for managing maintenance through the use of interactive video procedures in total Virtual & Augmented Reality, usable in web, mobile and stand alone mode. SIP is adaptable to customer needs and improves the work of maintenance personnel, thanks to the immediate user friendly interface

Sector: ICT

**31.**

<http://www2.unibas.it/cfdnova/index.php/it/spinoff>

**iBMB Srl**

In spite of the molecular scale of the present-day “omics” technology, with our technology we address a larger scale, by describing the on-set of cancer at the microscopic (tissue) scale, given the mathematical description of tumor proliferation in continua. Nobody has ever attacked cancer virtualization by means of off-the-shelf engineering software.
Such a tool will allow:
- oncologists to realize at will virtual scenarios of the disease;
- pharma companies to experiment perspective drugs in new, sustainable ways;
- tissue features (with inherent anisotropies) to be assumed to explain the on-set of vascularization and therefore, in perspective, angiogenesis and metastasis.

**offering:** In-silico oncological prediction via mathematical models of tissues

Looking for Know-how transfer, Venture capital financing

**Sector: BIO ICT**

**32.**

[www.cosvitec.eu](http://www.cosvitec.eu)

**Cosvitec scarl** Cosvitec carries out research, information and promotion activities, with particular attention to the following sectors: - agri-food and nutrition, aimed at protecting public health and promoting healthy lifestyles, as well as allowing a constant improvement in food production quality through careful study on food safety. - microbiological and technological innovation also linked to nanotechnologies applied to innovative diagnostic systems capable of providing immediate results. Furthermore, Cosvitec has accumulated experience in the field of sensors as it has developed a diagnostic kit of bacteria such as Brucella spp .. The system is equipped with functionalized plasmon sensors to identify quickly, specifically and in a "user-friendly" way, Brucella type bacteria. This system can also be used for the detection of other bacteria by making the necessary changes.

Type of cooperation requested: Partnership to the Call for Proposal - Industrial Track - Israel-Italy Joint Innovation Program for Industrial, Scientific and Technological Cooperation in R&D

Sector: Biotech

**33.**

<http://www.openworkbpm.com/>

**Openwork** , founded in 1999, is one of the first ISVs Independent Software Vendor in Italy to produce application development for BPM and workflow management.
It produces Jamio Openwork technology: a cloud platform for the easy and intuitive development of enterprise-class software aimed at managing people, data, documents,

processes and events thanks to a defined Direct Model Driven approach that adopts visual languages, conceptual and organizational models.
Jamio openwork, thanks to its unique architecture of the Shared Everything type, creates business ecosystems in which more information and processes are shared in cloud.
The company is a member of the Apulian IT District, is a promoter of the European Living Lab Crikhet and collaborates with research centers and universities in projects aimed at applying and integrating their technologies in innovative contexts such as the IoT and the Clinical Governance. Furthermore, Openwork has signed an agreement with the Polytechnic of Bari for the creation of a center of expertise on BPM.

Offering: Cloud platform - software applications - Direct Model Driven approach

Looking for : industrial partnerships

Sector: ICT

**34.**

[www.neetra.com](http://www.neetra.com)

**Neetra SRL** Neetra S.r.l. is a start-up that designs devices for radio-TV broadcasting, as well as electromedical and electrotherapeutiv devices, also designed based on the customer’s requirements. Quality, high technology and innovation are the base factors of Neetra philosophy. Thanks to a team of skilled engineers with more than twenty years of experience, Neetra develops solutions that integrate the most advanced technologies, taking care of all steps from the feasibility study to installation, tecnhical service, and training of the customer’s staff. Neetra reference market is worldwide. The competition in the broadcasting field is represented by some “big guns” located in Germany, U.S.A., and Japan, and by small and medium Italian companies with a remarkable know-how of broadcasting technology. The competition in the electromedical field is represented by several small and medium enterprises, mostly European, who can provide OEM solutions to the world’s manufacturers of devices with applications for diagnosis and advanced medical therapy. Neetra placement on the world markets is very interesting, as it stems from the international fame of its team, known in the world for amost 30 years.

We would like to meet any companies to supply our OEM module to build inside their scientific equipmentto offer them Microwave and RF generators

Sector: Biotech

**35.**

[www.eggplant.it](http://www.eggplant.it)

**EggPlant Srl** Production of PHA (Polyhydroxyalkanoates) biplastic from wastewater

**Looking for:** Goal: Patent selling. Target: Technology buyers, VC, company from bioplastic, waste management and food&beverage sector.

Offering: Proprietary technology (Patent at National Phases in 64 countries) for the production of PHA bioplastic from wastewater

Sector: Biotech

**36.**

[www.diatheva.com](http://www.diatheva.com)

**DIATHEVA SRL**

DIATHEVA is an Italian biotech company founded in 2002 with the aim to bring research into industrial products by cooperating with firms, public and private research institutions. DIATHEVA focuses on development, production and marketing of new and innovative products (antibodies, recombinant proteins, immunoassays and SNPs detection kits) for diagnostics, research and therapeutic applications in the field of: Cancer, Microbial Infection and Pharmacogenetics. DIATHEVA has a GMP authorized facility designed for the manufacture of APIs for pre-clinical and clinical trial studies with a special emphasis on new immunogens against HIV and other microbial pathogens

**offering:** Design, development, production and certification of diagnostic tests based on immunoenzymatic methods
Design, development, production and certification of diagnostic tests based on molecular biology methods
Design, Development, production of polyclonal, monoclonal and recombinant antibodies also in ScFv or Diabody format
Design, Development and Production of Recombinant Proteins and Antibodies in Bacterial Expression Systems (E.Coli)
Large-scale production of GMP-grade recombinant proteins and antibodies

Diatheva-SOL is interested in meeting partners to develop projects aimed at the study of new diagnostics tools and innovative biological drugs in relation to its areas of interest. Diatheva SOL focuses on Research and development, production certification and marketing of new and innovative diagnostics and therapeutic agents in the field of Cancer, Human and Veterinary Microbial infection and Food science. DIATHEVA process development activities cover the full development cycle, from supporting early-stage discovery efforts through small-scale protein production to fully-integrated, comprehensive process development programs leading to cGMP manufacturing to process characterization and scale-down validation studies.

Sector: Biotech

**37.**

[www.noovle.it](http://www.noovle.it)

**Noovle S.r.l.** Noovle is a strategic consultancy company and a system integrator specialized in providing complex cloud projects.
Born in 2013 from the fusion of the two main Google Enterprise Partners in Italy: Scube NewMedia S.r.l. (founded in 1997) and Global Base S.r.l. (founded in 1998), the company is active throughout the country, with offices in Milan, Florence, Rome and branches in Trento, Palermo, Lecce and Reggio Calabria. Noovle is also present in Europe with offices in Bratislava, Lugano and Paris.
Noovle appears among the 300 Italian companies listed as "Champions of Growth 2018 " in the report drawn up by the German Quality and Finance Institute.

**Offering:** Innovative / emerging technologies such as container and big data solutions and software-defined networking (SDN), Google Kubernetes and Docker, solutions for IoT (Sensor Networks, M2M, Industrial Wired Network), CPS technologies (Cyber ​​Physical System) and Big Data (Integration and Analysis). Local research bodies or technology districts of the sector may be involved.

Looking to collaborate on Technological innovation projects in the following areas: Big Data Analisys, Internet of Things, Machine-to-Machine, Machine Learning and Public / Hybrid Cloud Computing

Sector: ICT

**38.**

[www.promis-biotech.com](http://www.promis-biotech.com)

**Promis Biotech S.R.L.**

Promis Biotech s.r.l., is a spin-off of the University of Foggia (Foggia, Italy) active in the Microbiology and Biotechnology field applied to the agro-food sector. In particular, Promis Biotech proposes innovative and eco-friendly approaches to enhance the typicality of traditional fermented foods through the management of autochthonous microbial resources (microbial terroir); to increase the safety and shelf-life of food products by selecting bio-protective microbial cultures with antagonistic activity against pathogenic and spoilage microorganisms; to increase the functional attributes of foods by selecting microbial strains with probiotic potential; to bio-fortification in vitamin B2 of fermented foods through the employment of spontaneous overproducing riboflavin microbial strains.

Promis Biotech products and services include, but are not limited, to:
Isolation, selection and technological characterization of starter cultures for fermented foods;
Isolation, selection and characterization of new potential probiotic strains;
Isolation, selection and characterization of strains with antimicrobial activity;
In situ riboflavin bio-fortification of fermented foods;
Selection of spontaneous riboflavin over-producing lactic acid bacteria strains;
Analysis of potential prebiotic sources from food-waste;
Scientific dissemination;
Consulting in the field of microbiology and agro-food biotechnology

Promis Biotech is interested in developing projects and / or cooperation agreements in the field of microbiology and biotechnology with companies of the agro-food sector. In particular, potential partners include, but are not limited to, companies producing fermented foods and fresh cut fruits and vegetables, probiotics and functional foods, animal feeds, bio-pharmaceuticals.

Sector: Biotech

**39.**

**http://4lifeja.com/**

**4Life srls**

30% of the accidents that involve people are domestic accidents, 32% of which is related with people aged 65 years old or more. These accidents prejudice people’s mobility and are often combined with the difficulty to ask for immediate assistance. Many of these people live alone and are often afraid of leaving their house, fearing accidents in the open.
LifeBand is a high-tech ankle support connected to your smartphone that allows you to supervise the people you care for. It allows you not to worry about people diagnosed with movement disorders if you are compelled to leave them alone at home. LifeBand is a real life saver. As soon as the owner falls down on the ground, LifeBand calls an emergency number and texts it with the location of the accident.
LifeBand is mainly offered to private citizens, carers, hospices, NGOs committed in welfare, not forgetting younger people with mobility issues, such as children, athletes, injured people.
Our product is aimed at the international market, facing a widely recognized emergency, especially in Countries with an high percentage of elderly persons.
Compared with competitors, LifeBand is cheaper, easier to use, not needing for installation.

Looking for: Enterprises interested in engineer and produce LifeBand on a broad scale

We offer**:** Microprocessor technologies in the fields of welfare, health, ICT